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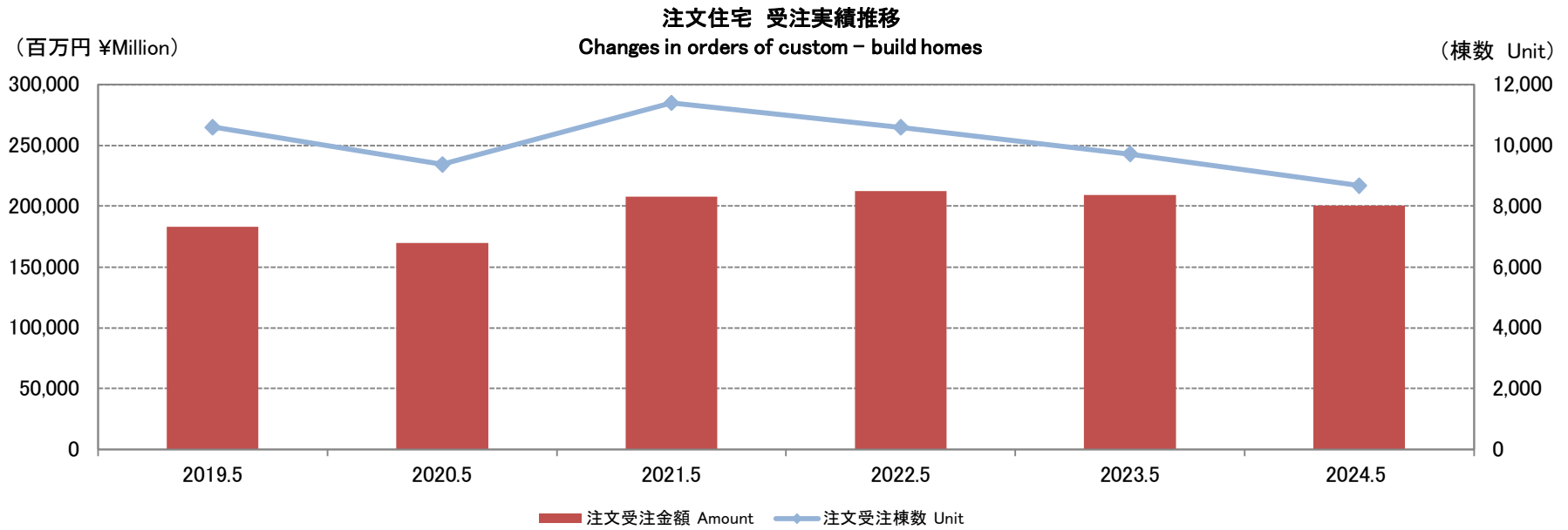
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受注棟数・金額 The state of orders and amounts

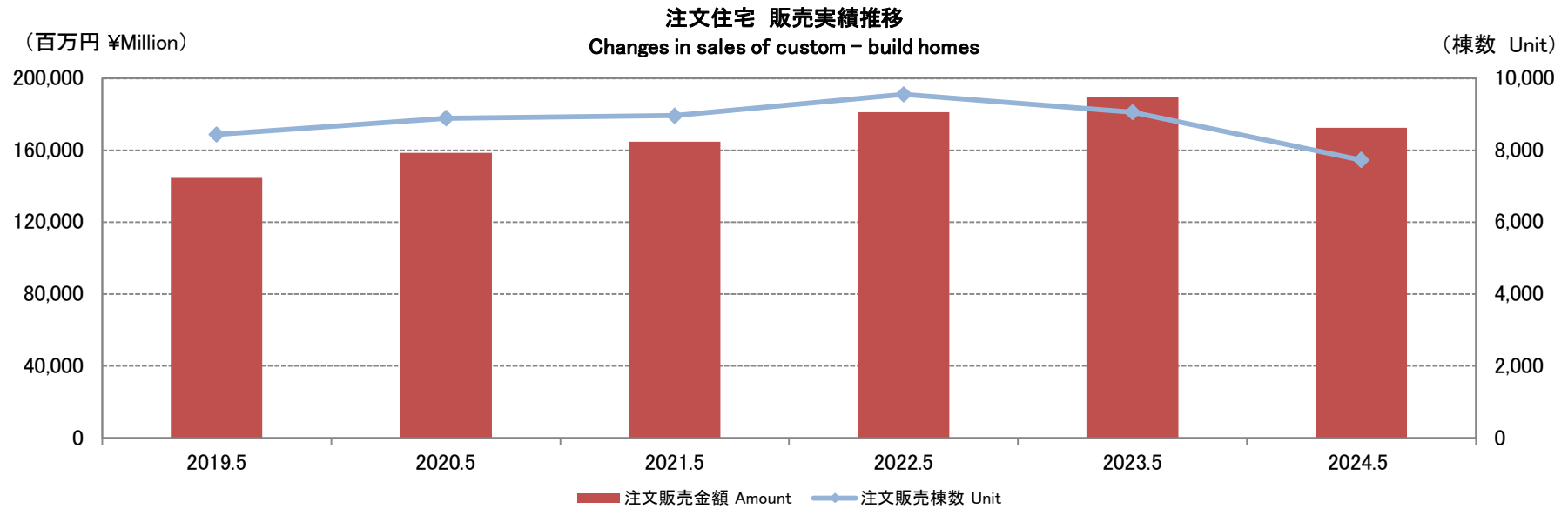


〈受注棟数・金額 Changes in orders〉

棟数 Unit	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
注文住宅 Custom – build homes	10,604	9,380	11,395	10,595	9,720	8,678
戸建分譲住宅 Detached homes	526	713	929	1,132	1,320	1,529
計 Total	11,130	10,093	12,324	11,727	11,040	10,207

金額(百万円) Amount(¥Million)	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
注文住宅 Custom – build homes	183,320	169,582	208,151	212,489	209,224	200,727
戸建分譲住宅 Detached homes	15,394	21,295	27,581	33,607	39,543	46,204
計 Total	198,714	190,877	235,732	246,096	248,767	246,932

販売棟数・金額 The state of sales and amounts

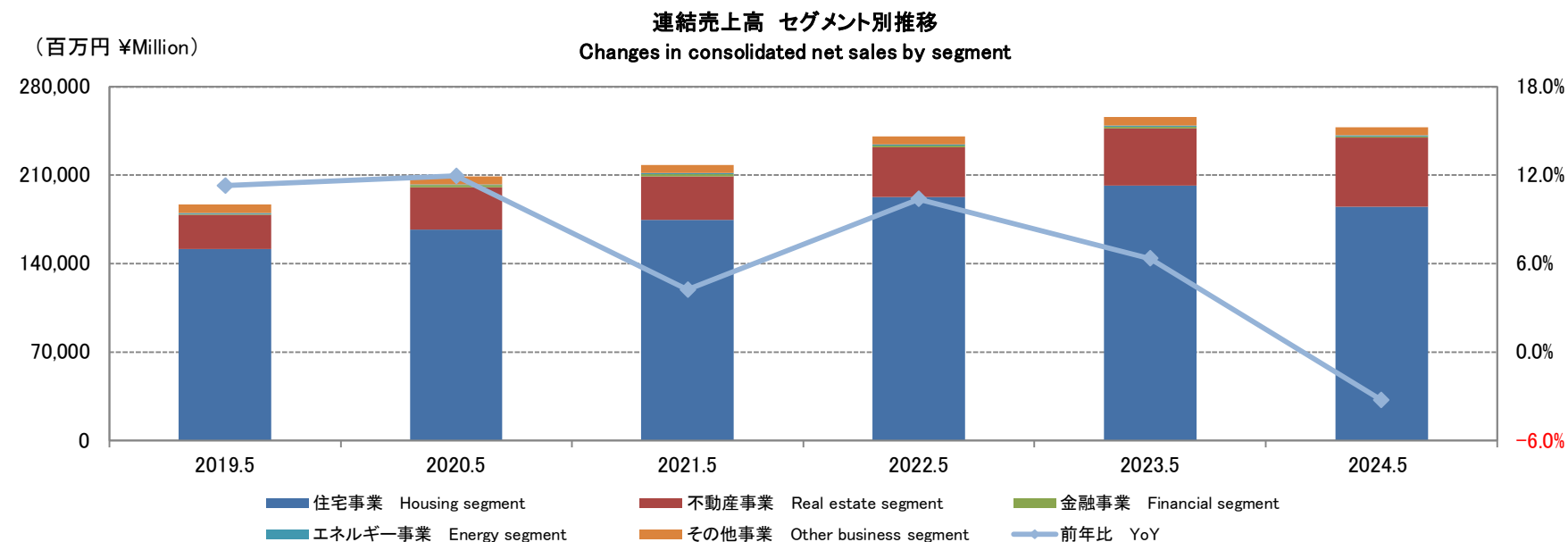


〈販売棟数・金額 Changes in sales〉

棟数 Unit	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
注文住宅 Custom - build homes	8,444	8,890	8,957	9,551	9,059	7,729
既存ライン Standard line	7,667	8,050	8,398	9,026	8,521	7,320
ハイライン Hight - end line	-	-	-	3	11	5
ベーシックライン Low - end line	777	840	559	522	527	404
戸建分譲住宅 Detached homes	472	620	829	951	1,247	1,528
計 Total	8,916	9,510	9,786	10,502	10,306	9,257

金額(百万円) Amount(¥Million)	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
注文住宅 Custom - build homes	144,872	158,480	164,746	181,254	189,577	172,468
戸建分譲住宅 Detached homes	13,866	18,589	25,214	28,243	37,569	46,142
計 Total	158,738	177,069	189,960	209,497	227,146	218,611

連結売上高 Consolidated net sales



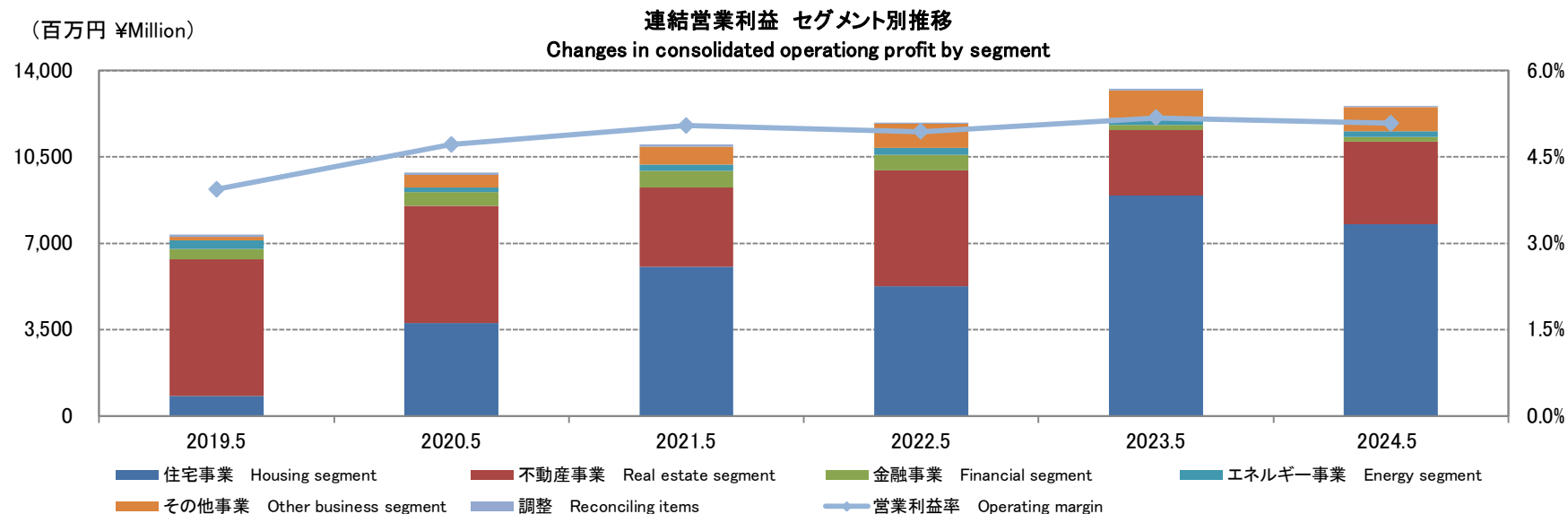
〈売上高 Changes in consolidated net sales〉

金額(百万円) Amount(¥Million)	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
売上高 Consolidated net sales	186,874	209,207	218,092	240,760	256,065	247,733
前年比 YoY		11.3%	4.2%	10.4%	6.4%	△3.3%

〈セグメント別売上高 Changes in consolidated net sales by segment〉

金額(百万円) Amount(¥Million)	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
住宅事業 Housing segment	151,647	167,099	174,630	192,715	201,708	185,125
非住宅事業 Non - housing segment	35,227	42,108	43,462	48,044	54,357	62,607
不動産事業 Real estate segment	26,640	33,427	34,751	39,328	45,404	54,792
金融事業 Financial segment	1,165	1,434	1,550	1,484	1,144	1,026
エネルギー事業 Energy segment	882	791	821	844	837	772
その他事業 Other business segment	6,538	6,454	6,338	6,386	6,970	6,015
計 Total	186,874	209,207	218,092	240,760	256,065	247,733

連結営業利益 Consolidated operating profit



〈営業利益 Changes in consolidated operating profit〉

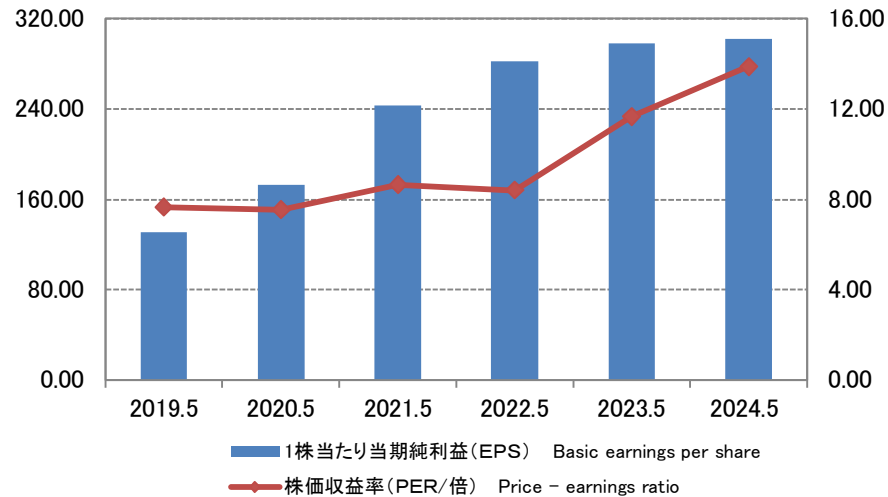
金額(百万円) Amount(¥Million)	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
営業利益 Consolidated operating profit	7,366	9,873	10,999	11,893	13,264	12,586
営業利益率 Operating margin	3.9%	4.7%	5.0%	4.9%	5.2%	5.1%

〈セグメント別営業利益 Changes in consolidated operating profit by segment〉

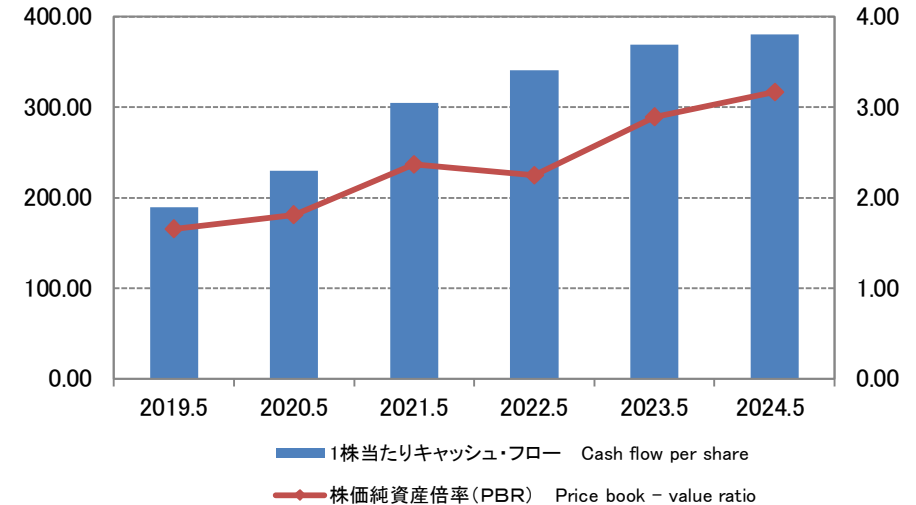
金額(百万円) Amount(¥Million)	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
住宅事業 Housing segment	801	3,775	6,030	5,272	8,935	7,780
非住宅事業 Non - housing segment	6,450	6,011	4,888	6,561	4,265	4,739
不動産事業 Real estate segment	5,553	4,726	3,241	4,696	2,637	3,339
金融事業 Financial segment	432	564	671	622	232	207
エネルギー事業 Energy segment	327	206	243	279	270	206
その他事業 Other business segment	135	513	731	961	1,126	986
調整 Reconciling items	115	86	80	59	63	66
計 Total	7,366	9,873	10,999	11,893	13,264	12,586

1株当たり情報 Notes – Per share information

1株当たり当期純利益(EPS)、株価収益率(PER/倍)
Changes in basic earnings per share and price – earnings ratio



1株当たりキャッシュ・フロー、株価純資産倍率(PBR)
Changes in cash flow per share and price book – value ratio



	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
1株当たり当期純利益(EPS) Basic earnings per share	130.89	172.76	243.35	282.25	298.41	301.94
株価収益率(PER/倍) Price – earnings ratio	7.66	7.55	8.65	8.41	11.68	13.88
1株当たりキャッシュ・フロー Cash flow per share	190	230	305	341	369	381
株価純資産倍率(PBR) Price book – value ratio	1.7	1.8	2.4	2.3	2.9	3.2
期末株価(円) Stock price at the end of period(Yen)	1,002	1,304	2,104	2,373	3,485	4,190

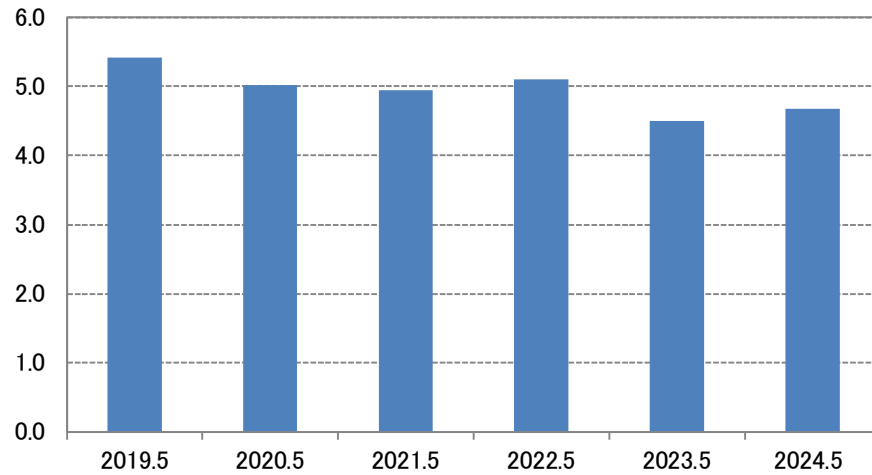
※株価収益率 = 株価(各期末) / 1株当たり親会社株主に帰属する当期純利益

※キャッシュ・フロー = 親会社株主に帰属する当期純利益 + 減価償却費

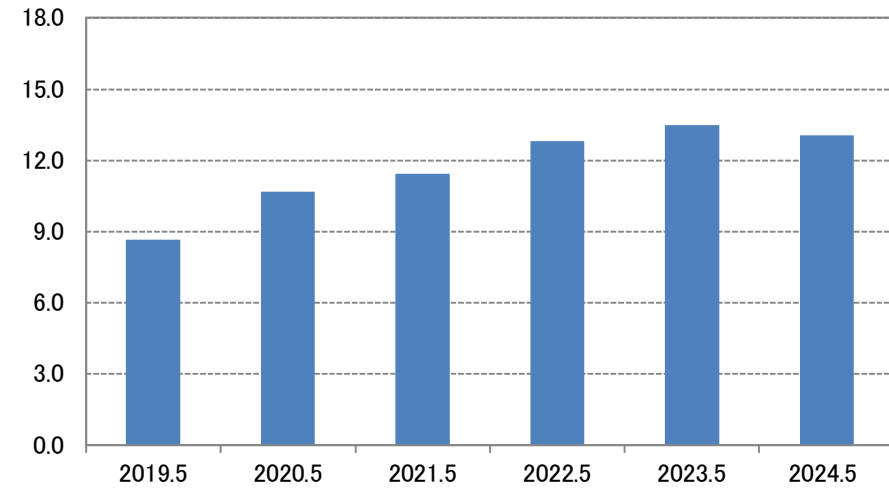
※PER = Stock price (the end of the fiscal year) / Profit attributable to owners of parent

※Cash flow = Profit attributable to owners of parent + Depreciation

棚卸資産回転率
Changes in inventory turnover rate



有形固定資産回転率
Changes in tangible fixed asset turnover rate



	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
棚卸資産回転率 Inventory turnover rate	5.4	5.0	4.9	5.1	4.5	4.7
有形固定資産回転率 Tangible fixed asset turnover rate	8.7	10.7	11.4	12.8	13.5	13.0

※棚卸資産回転率 = 売上原価 / 棚卸資産

※有形固定資産回転率 = 売上高 / 有形固定資産

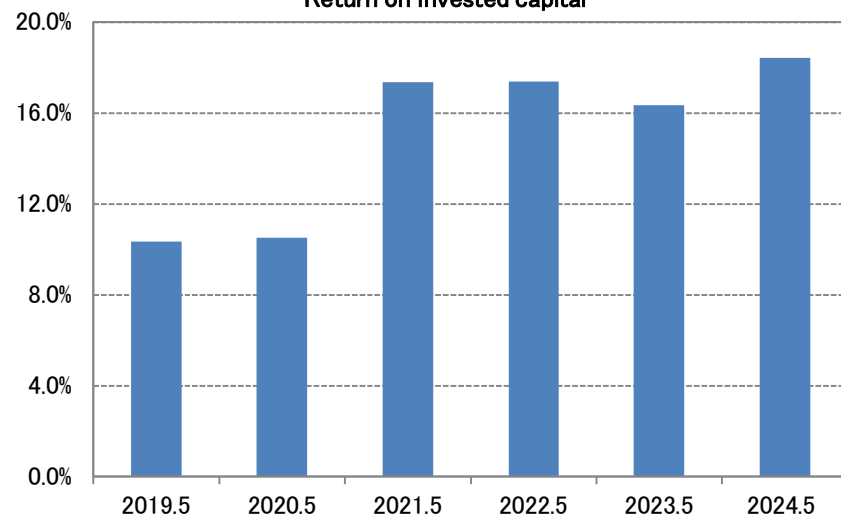
※棚卸資産、有形固定資産は期中平均値

※Inventory turnover rate = Cost of sales / Inventory

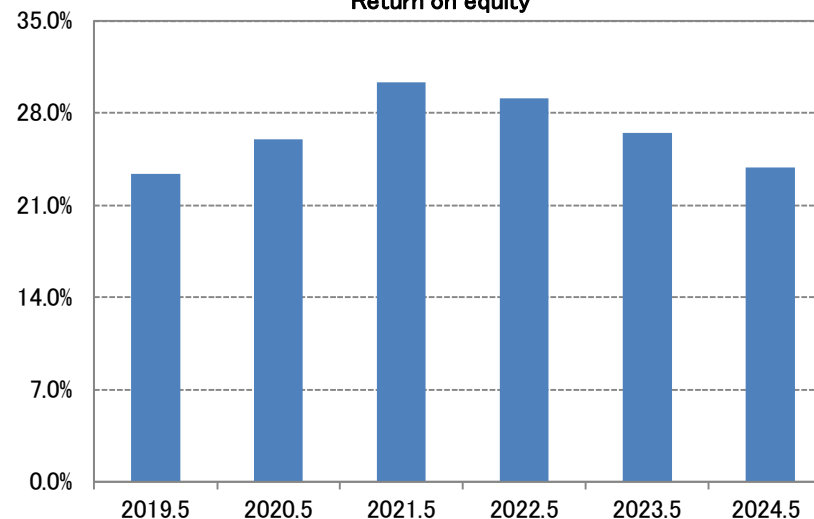
※Tangible fixed asset turnover rate = Net sales / Property, plant and equipment

※Inventory and property, plant and equipment are average for the period.

投下資本利益率(ROIC)
Return on invested capital



自己資本利益率(ROE)
Return on equity



	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
投下資本利益率(ROIC) Return on invested capital	10.3%	10.5%	17.4%	17.4%	16.3%	18.4%
自己資本利益率(ROE) Return on equity	23.4%	26.0%	30.3%	29.1%	26.5%	23.9%
D/Eレシオ D/E ratio	1.21	1.42	0.65	0.59	0.56	0.25

※投下資本利益率(ROIC) = 親会社株主に帰属する当期純利益 / 投下資本

※投下資本 = 純資産 + 有利子負債

※自己資本利益率(ROE) = 親会社株主に帰属する当期純利益 / 自己資本

※D/Eレシオ = 負債 / 自己資本

※自己資本は期中平均値を使用

※ROIC = Profit attributable to owners of parent / Invested capital

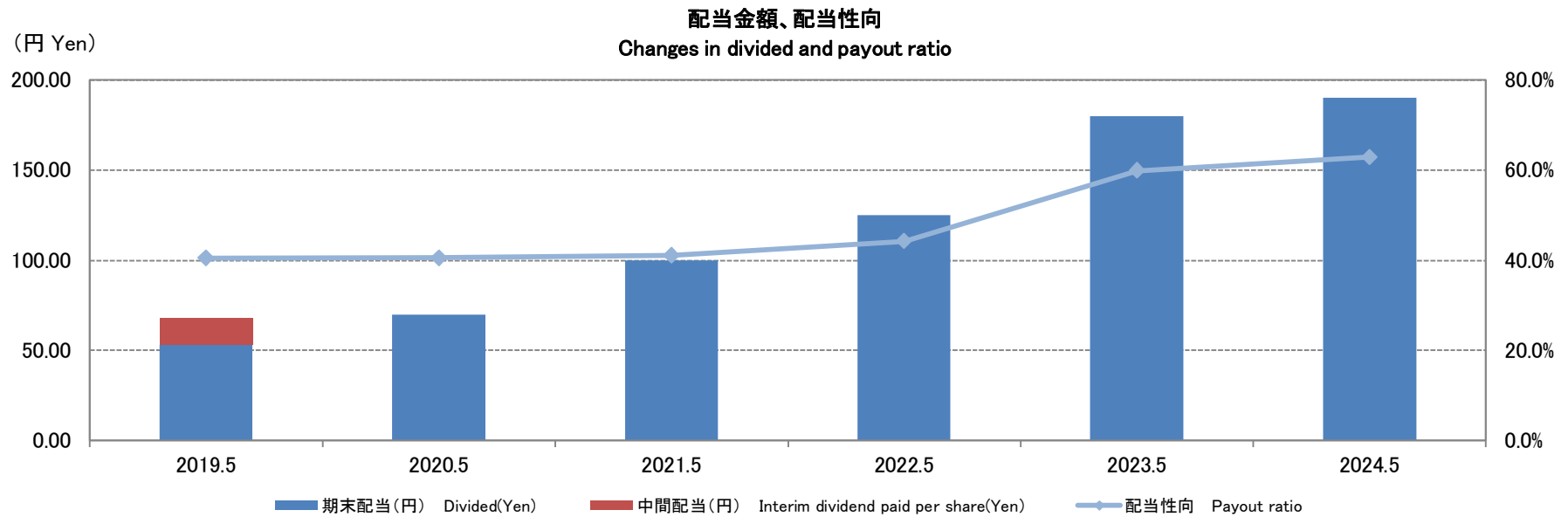
※Invested capital = Net assets + Interest - bearing debts

※ROE = Profit for the year attributable to owners of parent / Shareholders' equity

※D/E ratio = Liabilities / Shareholders' equity

※Shareholders' equities are average during the period.

配当・配当性向 Divided, Payout ratio



	2019.5	2020.5	2021.5	2022.5	2023.5	2024.5
期末配当 (円) Divided (Yen)	53.00	70.00	100.00	125.00	180.00	190.00
中間配当 (円) Interim dividend paid per share (Yen)	15.00	-	-	-	-	-
配当性向 Payout ratio	40.5%	40.5%	41.1%	44.2%	59.9%	62.9%

連結貸借対照表

Consolidated balance sheet

		2020.5	2021.5	2022.5	2023.5	2024.5
資産の部	Assets					
流動資産	Current assets	75,519	74,603	79,223	84,482	64,287
現金及び預金	Cash and deposits	30,993	32,681	33,471	34,323	26,105
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction contracts and other	1,357	1,294	-	-	-
受取手形	Notes receivable - trade	-	-	62	71	72
完成工事未収入金	Accounts receivable from completed construction contracts	-	-	276	340	421
売掛金	Accounts receivable - trade	-	-	1,104	930	791
営業貸付金	Operating loans	6,801	7,200	2,503	1,474	152
販売用不動産	Real estate for sale	6,377	9,234	11,342	18,718	23,185
未成工事支出金	Costs on construction contracts in progress	11,873	12,054	11,896	7,832	3,642
仕掛販売用不動産	Real estate for sale in process	16,300	10,225	16,697	18,515	7,009
その他の棚卸資産	Other inventories	479	599	650	635	1,197
その他	Other	1,342	1,321	1,225	1,645	1,748
貸倒引当金	Allowance for doubtful accounts	△ 6	△ 8	△ 7	△ 6	△ 38
固定資産	Non - current assets	26,193	25,612	25,854	27,026	25,300
有形固定資産	Property, plant and equipment	19,434	18,732	18,867	19,153	18,814
建物及び構築物(純額)	Buildings and structures, net	9,316	8,926	8,860	8,815	8,954
建物及び構築物	Buildings and structures	-	-	22,944	23,608	24,300
減価償却累計額	Accumulated depreciation	-	-	△ 14,084	△ 14,792	△ 15,346
機械装置及び運搬具(純額)	Machinery, equipment and vehicles, net	3,236	3,029	3,098	3,705	3,291
機械装置及び運搬具	Machinery, equipment and vehicles	-	-	4,791	5,982	6,344
減価償却累計額	Accumulated depreciation	-	-	△ 1,692	△ 2,277	△ 3,053
土地	Land	6,698	6,587	6,635	6,360	6,360
リース資産(純額)	Leased assets, net	-	-	14	8	3
リース資産	Leased assets	33	25	60	49	30
減価償却累計額	Accumulated depreciation	-	-	△ 45	△ 40	△ 27
建設仮勘定	Construction in progress	13	18	53	61	1
その他(純額)	Other, net	-	-	204	201	203
その他	Other	136	144	684	743	795
減価償却累計額	Accumulated depreciation	-	-	△ 479	△ 542	△ 591
無形固定資産	Intangible assets	832	953	1,116	1,154	1,152
投資その他の資産	Investments and other assets	5,926	5,926	5,870	6,718	5,333
投資有価証券	Investment securities	514	486	448	313	324
長期貸付金	Long - term loans receivable	77	74	67	64	62
繰延税金資産	Deferred tax assets	1,789	1,946	2,025	3,054	1,734
その他	Other	4,053	3,932	3,842	3,827	3,751
貸倒引当金	Allowance for doubtful accounts	△ 509	△ 513	△ 513	△ 541	△ 539
資産合計	Total assets	101,713	100,216	105,077	111,508	89,587

連結貸借対照表

Consolidated balance sheet

		2020.5	2021.5	2022.5	2023.5	2024.5
負債の部	Liabilities					
流動負債	Current liabilities	68,847	68,363	65,451	69,023	45,320
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	14,260	15,301	16,520	18,450	17,390
短期借入金	Short - term borrowings	15,336	12,588	11,401	12,915	5,963
1年内返済予定の長期借入金	Current portion of long - term borrowings	3,785	356	270	1,728	1,208
未払費用	Accrued expenses	-	-	-	-	4,030
未払法人税等	Income taxes payable	2,389	2,858	2,494	3,704	2,419
未成工事受入金等	Advances received on construction contracts in progress	22,977	25,880	24,821	17,630	8,082
完成工事補償引当金	Provision for warranties for completed construction	1,362	1,341	1,389	1,497	1,695
賞与引当金	Provision for bonuses	191	244	241	243	240
その他	Other	8,543	9,792	8,310	12,851	4,290
固定負債	Non - current liabilities	11,633	5,638	8,709	7,570	5,938
長期借入金	Long - term borrowings	8,263	2,140	5,063	3,803	1,966
資産除去債務	Asset retirement obligations	1,567	1,816	1,808	1,822	1,849
その他	Other	1,801	1,681	1,836	1,944	2,122
負債合計	Total liabilities	80,480	74,001	74,160	76,593	51,259
純資産の部	Net assets					
株主資本	Shareholders' equity	20,818	25,924	30,812	34,864	38,398
資本金	Share capital	4,310	4,310	4,310	4,310	4,310
資本剰余金	Capital surplus	4,280	4,280	4,280	4,280	4,280
利益剰余金	Retained earnings	12,228	17,334	22,672	27,724	31,259
自己株式	Treasury shares	△ 0	△ 0	△ 450	△ 1,450	△ 1,451
その他の包括利益累計額	Accumulated other comprehensive income	358	216	60	11	△ 102
その他有価証券評価差額金	Valuation difference on available - for - sale securities	20	19	13	14	20
繰延ヘッジ損益	Deferred gains or losses on hedges	0	3	1	4	0
為替換算調整勘定	Foreign currency translation adjustment	338	193	46	△ 6	△ 122
非支配株主持分	Non - controlling interests	55	73	43	39	31
純資産合計	Total net assets	21,232	26,214	30,916	34,915	38,327
負債純資産合計	Total liabilities and net assets	101,713	100,216	105,077	111,508	89,587

連結損益計算書

Consolidated statement of income

		2020.5	2021.5	2022.5	2023.5	2024.5
売上高	Net sales	209,207	218,092	240,760	256,065	247,733
売上原価	Cost of sales	159,269	165,872	185,502	194,428	188,881
売上総利益	Gross profit	49,937	52,219	55,258	61,637	58,852
利益率	Profit margin	23.9%	23.9%	23.0%	24.1%	23.8%
販管費及び一般管理費	Selling, general and administrative expenses	40,064	41,220	43,365	48,372	46,265
役員報酬	Remuneration for directors (and other officers)	989	1,081	1,356	1,447	1,502
従業員給料手当	Employees' salaries and allowances	12,997	13,791	13,804	13,885	12,684
従業員賞与	Employees' bonuses	2,299	2,496	2,583	4,256	2,134
賞与引当金繰入額	Provision for bonuses	129	158	155	155	145
退職給付費用	Retirement benefit expenses	518	564	633	790	690
法定福利費	Legal welfare expenses	2,252	2,320	2,352	2,582	2,384
通信交通費	Communication and transportation expenses	1,286	1,255	1,218	1,291	1,244
広告宣伝費	Advertising expenses	7,494	7,900	9,833	11,511	12,539
貸倒引当金繰入額	Provision of allowance for doubtful accounts	13	13	4	△ 1	31
賃借料	Rent expenses	4,514	4,352	4,281	4,115	3,977
減価償却費	Depreciation	1,274	1,378	1,314	1,636	1,931
その他販管費	Other	6,294	5,908	5,826	6,702	6,999
営業利益	Operating profit	9,873	10,999	11,893	13,264	12,586
利益率	Profit margin	4.7%	5.0%	4.9%	5.2%	5.1%

連結損益計算書

Consolidated statements of income

		2020.5	2021.5	2022.5	2023.5	2024.5
営業外収益	Non-operating income	459	453	726	621	661
受取利息	Interest income	4	1	1	2	2
受取配当金	Dividend income	0	0	0	0	0
仕入割引	Purchase discounts	75	72	70	80	89
為替差益	Foreign exchange gains	-	88	199	162	215
受取地代家賃	Rental income from land and buildings	27	27	27	28	26
持分法による投資利益	Share of profit of entities accounted for using equity method	0	5	-	-	-
受取和解金	Settlement income	-	18	150	-	-
違約金収入	Penalty income	84	100	122	175	179
受取保険金	Insurance claim income	-	-	-	-	69
その他	Other	265	137	154	171	78
営業外費用	Non-operating expenses	578	358	272	409	370
支払利息	Interest expenses	207	220	154	191	185
シンジケートローン手数料	Commission for syndicated loans	60	4	-	-	-
アレンジメントフィー	Arrangement fee	94	-	-	-	-
為替差損	Foreign exchange losses	29	-	-	-	-
投資事業組合運用損	Loss on investments in investment partnerships	23	11	3	-	-
持分法による投資損失	Share of loss of entities accounted for using equity method	-	-	19	27	3
その他	Other	163	123	95	189	181
経常利益	Ordinary profit	9,754	11,093	12,346	13,477	12,877
利益率	Profit margin	4.7%	5.1%	5.1%	5.3%	5.2%
特別利益	Extraordinary income	9	82	42	1	4
固定資産売却益	Gain on sale of non-current assets	5	49	-	1	3
投資有価証券売却益	Gain on sale of investment securities	3	0	-	-	0
出資金売却益	Gain on sale of investment	-	-	42	-	-
為替換算調整勘定取崩益	Foreign currency translation adjustments reversal gains	-	31	-	-	-
特別損失	Extraordinary losses	1,558	822	225	329	149
固定資産売却損	Loss on sale of non-current assets	-	-	-	1	1
固定資産除却損	Loss on retirement of non-current assets	118	78	65	90	123
関係会社株式評価損	Loss on valuation of shares of subsidiaries and associates	948	-	4	-	-
リース解約損	Loss on cancellation of leases	17	11	5	-	-
減損損失	Impairment losses	360	732	149	175	24
和解金	Settlement package	-	-	-	62	-
事業撤退損	Loss on withdrawal from business	112	-	-	-	-
税金等調整前当期純利益	Profit before income taxes	8,205	10,353	12,163	13,149	12,732
利益率	Profit margin	3.9%	4.7%	5.1%	5.1%	5.1%
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	5,109	7,168	8,283	8,715	8,752

連結キャッシュ・フロー計算書

Consolidated statements of cash flows

		2020.5	2021.5	2022.5	2023.5	2024.5
営業活動によるキャッシュ・フロー	Cash flows from operating activities	2,201	17,639	4,580	6,385	8,284
税金等調整前当期純利益	Profit before income taxes	8,205	10,353	12,163	13,149	12,732
減価償却費	Depreciation	1,550	1,682	1,615	1,993	2,289
減損損失	Impairment losses	360	732	149	175	24
固定資産売却損益(△は益)	Loss (gain) on sale of non-current assets	-	△ 49	-	△ 0	△ 2
固定資産除却損	Loss on retirement of non-current assets	118	78	65	90	123
リース解約損	Loss on cancellation of leases	17	11	5	-	-
投資有価証券評価損益(△は益)	Loss (gain) on valuation of investment securities	948	-	-	-	-
事業撤退損	Loss on withdrawal from business	112	-	-	-	-
出資金売却益	Gain on sale of investment	-	-	△ 42	-	-
貸倒引当金の増減額(△は減少)	Increase (decrease) in allowance for doubtful accounts	10	5	△ 1	26	30
完成工事補償引当金の増減額(△は減少)	Increase (decrease) in provision for warranties for completed construction	131	△ 21	48	108	197
未払費用の増減額(△は減少)	Increase (decrease) in accrued expenses	-	-	37	3,117	△ 4,219
受取利息及び受取配当金	Interest and dividend income	△ 5	△ 1	△ 2	△ 3	△ 3
支払利息	Interest expenses	207	220	154	191	185
受取保険金	Insurance claim income	-	-	-	-	△ 69
受取和解金	Settlement income	-	△ 18	△ 150	-	-
営業債権の増減額(△は増加)	Decrease (increase) in trade receivables	△ 1,920	△ 334	4,572	1,126	1,383
棚卸資産の増減額(△は増加)	Decrease (increase) in inventories	△ 6,643	2,917	△ 8,472	△ 4,753	10,667
未払消費税等の増減額(△は減少)	Increase (decrease) in accrued consumption taxes	-	1,133	△ 1,320	827	△ 268
仕入債務の増減額(△は減少)	Increase (decrease) in trade payables	△ 268	1,041	1,219	1,929	△ 1,060
未成工事受入金等の増減額(△は減少)	Increase (decrease) in advances received on construction contracts in progress	△ 214	2,903	△ 1,058	△ 7,191	△ 9,548
その他	Other	2,837	64	△ 119	94	△ 237
小計	Subtotal	5,450	20,718	8,863	10,884	12,226
利息及び配当金の受取額	Interest and dividends received	3	2	1	2	3
利息の支払額	Interest paid	△ 212	△ 214	△ 170	△ 204	△ 154
リース解約損の支払額	Payments for loss on cancellation of lease contracts	△ 17	△ 11	△ 5	-	-
和解金の受取額	Settlement received	-	18	150	-	-
保険金の受取額	Proceeds from insurance income	-	-	-	-	69
法人税等の支払額	Income taxes paid	△ 3,027	△ 2,876	△ 4,264	△ 4,301	△ 3,866
その他	Other	6	3	5	5	6

連結キャッシュ・フロー計算書

Consolidated statements of cash Flows

		2020.5	2021.5	2022.5	2023.5	2024.5
投資活動によるキャッシュ・フロー	Cash flows from investing activities	△ 3,494	△ 1,520	△ 1,992	△ 2,626	△ 2,010
有形固定資産の取得による支出	Purchase of property, plant and equipment	△ 2,679	△ 1,655	△ 1,850	△ 2,718	△ 1,944
有形固定資産の売却による収入	Proceeds from sale of property, plant and equipment	131	233	-	5	18
投資有価証券の取得による支出	Purchase of investment securities	△ 140	-	-	-	-
投資有価証券の売却による収入	Proceeds from sale of investment securities	8	1	-	-	-
無形固定資産の取得による支出	Purchase of intangible assets	-	△ 138	△ 193	△ 61	△ 52
貸付金の回収による収入	Proceeds from collection of loans receivable	3	3	4	2	2
出資金の売却による収入	Proceeds from sale of investments in capital	-	-	199	-	-
その他	Other	△ 818	34	△ 153	144	△ 33
財務活動によるキャッシュ・フロー	Cash flows from financing activities	5,274	△ 14,436	△ 1,824	△ 2,992	△ 14,553
短期借入金の純増減額(△は減少)	Net increase (decrease) in short-term borrowings	6,751	△ 2,748	△ 1,186	1,513	△ 6,951
長期借入れによる収入	Proceeds from long-term borrowings	6,103	264	3,675	2,600	2,040
長期借入金の返済による支出	Repayments of long-term borrowings	△ 5,308	△ 9,816	△ 837	△ 2,401	△ 4,397
自己株式の取得による支出	Purchase of treasury shares	△ 893	-	△ 450	△ 1,000	△ 0
配当金の支払額	Dividends paid	△ 1,140	△ 2,060	△ 2,943	△ 3,660	△ 5,211
非支配株主からの払込みによる収入	Proceeds from share issuance to non-controlling shareholders	3	-	-	-	-
非支配株主への配当金の支払額	Dividends paid to non-controlling interests	△ 17	△ 11	△ 59	△ 28	△ 22
割賦債務の返済による支出	Repayments of installment payables	△ 11	-	-	-	-
その他	Other	△ 212	△ 64	△ 21	△ 15	△ 9
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	△ 2	6	26	85	60
現金及び現金同等物の増減額(△は減少)	Net increase (decrease) in cash and cash equivalents	3,979	1,688	790	852	△ 8,218
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	27,013	30,993	32,681	33,471	34,323
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	30,993	32,681	33,471	34,323	26,105