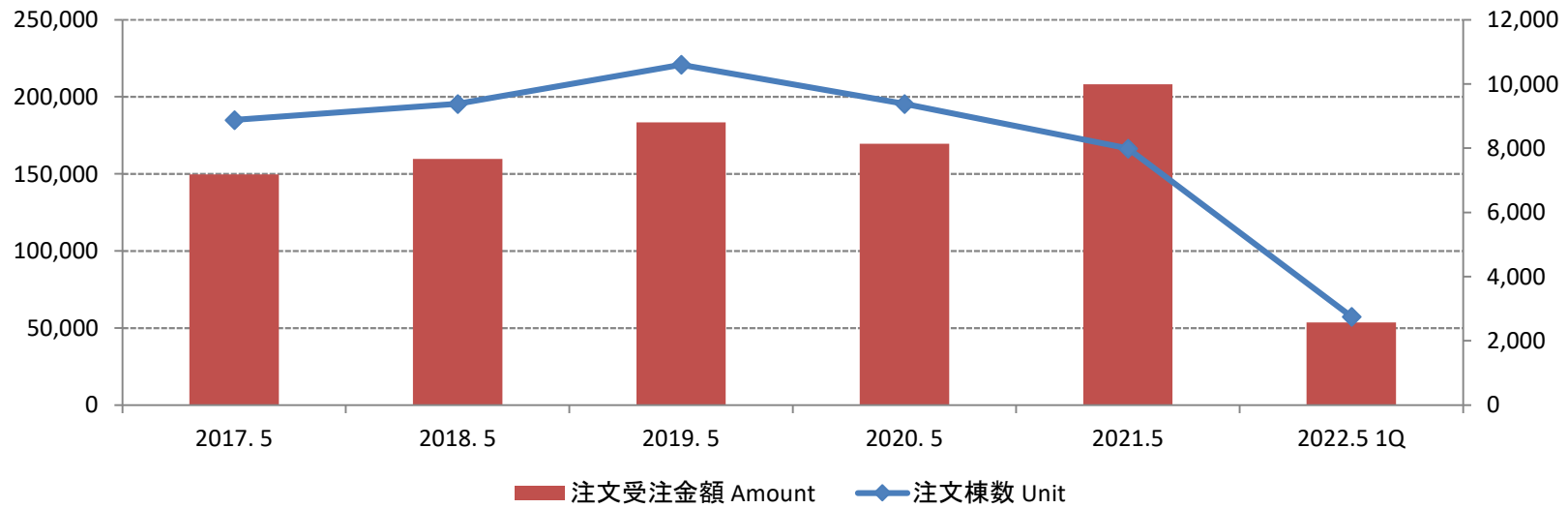


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注文住宅 実績推移
Changes in orders of custom-build homes

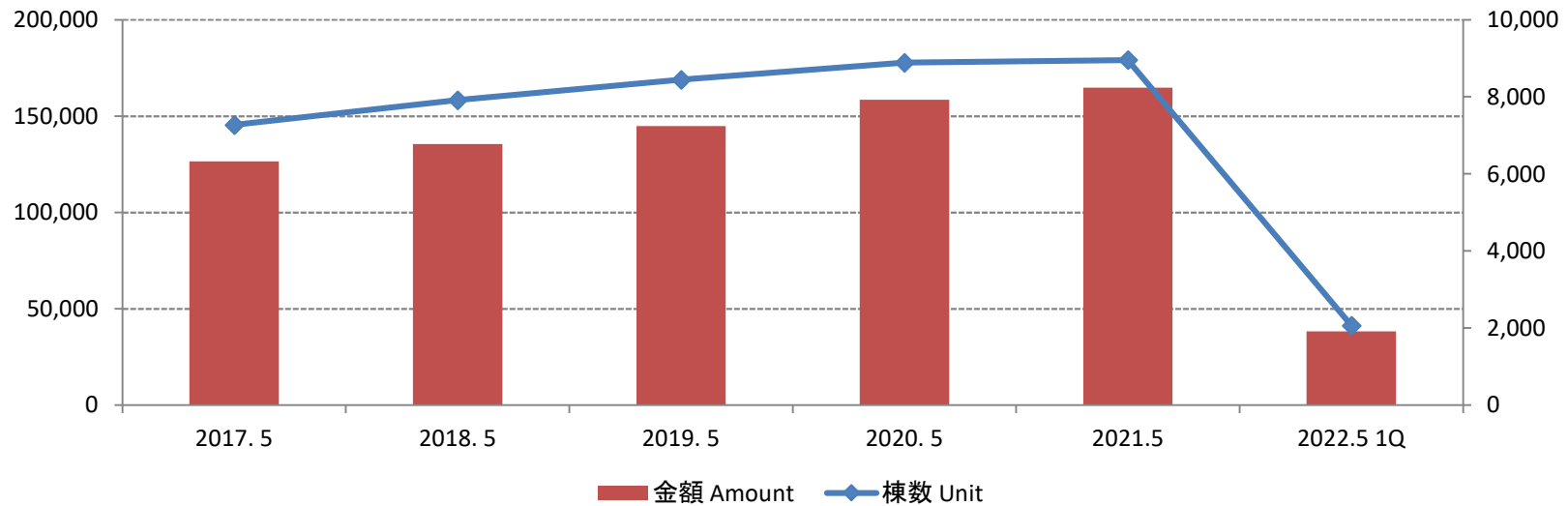


〈受注棟数・金額 Changes in orders〉

棟数 Unit	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
注文住宅 Custom-build homes	8,877	9,386	10,604	9,380	7,997	2,756
戸建分譲住宅 Detached Homes	372	440	526	713	712	305
計 Total	9,249	9,826	11,130	10,093	8,709	3,061

金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
注文住宅 Custom-build homes	149,659	159,711	183,320	169,582	208,151	53,635
戸建分譲住宅 Detached homes	5,668	6,860	8,270	11,520	15,643	5,323

注文住宅 実績推移
Changes in sales of custom-build homes



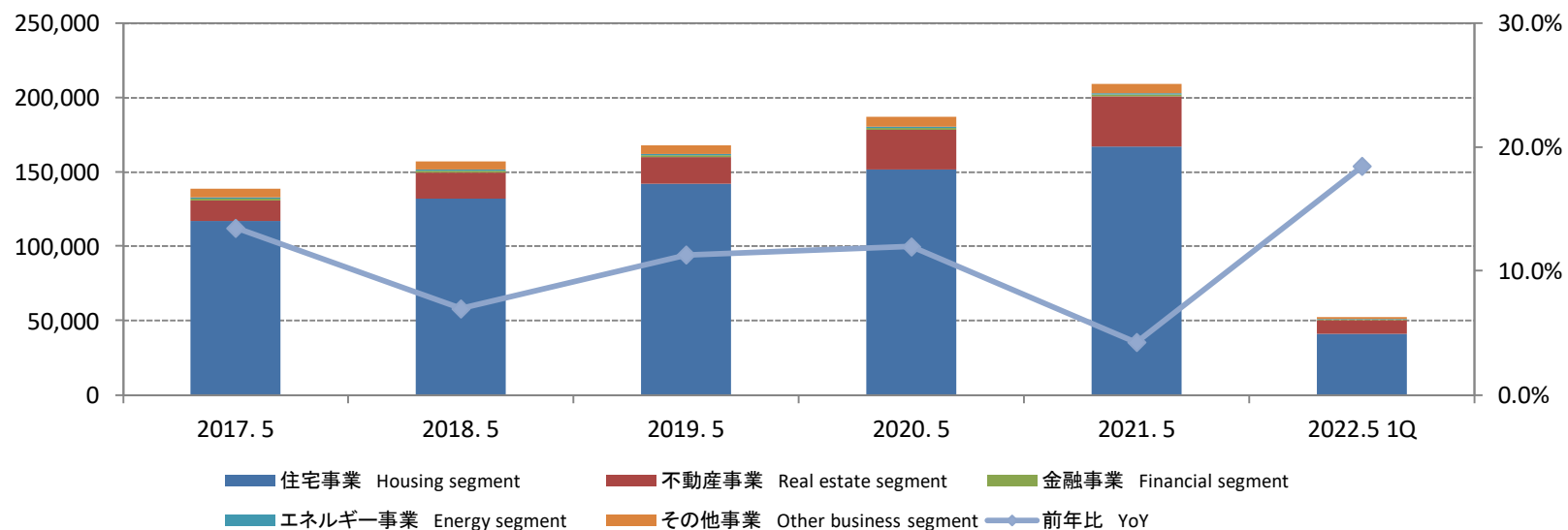
〈販売棟数・金額 Changes in sales〉

棟数 Unit	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
注文住宅 Custom-build homes	7,275	7,913	8,444	8,890	8,957	2,065
既存ライン Standard line	6,852	7,144	7,667	8,051	8,398	1,865
ハイライン High-end line	-	2	-	-	-	1
ベーシックライン Low-end line	423	767	777	839	559	199
戸建分譲住宅 Detached homes	346	397	472	620	829	266
計 Total	7,622	8,310	8,916	9,510	9,786	2,331

金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
注文住宅 Custom-build homes	126,423	135,410	144,872	158,480	164,746	38,196
戸建分譲住宅 Detached homes	10,914	12,596	13,866	18,589	25,214	7,794

連結売上高 Net sales (Consolidated)

連結売上高 セグメント別推移 Changes in sales by segment



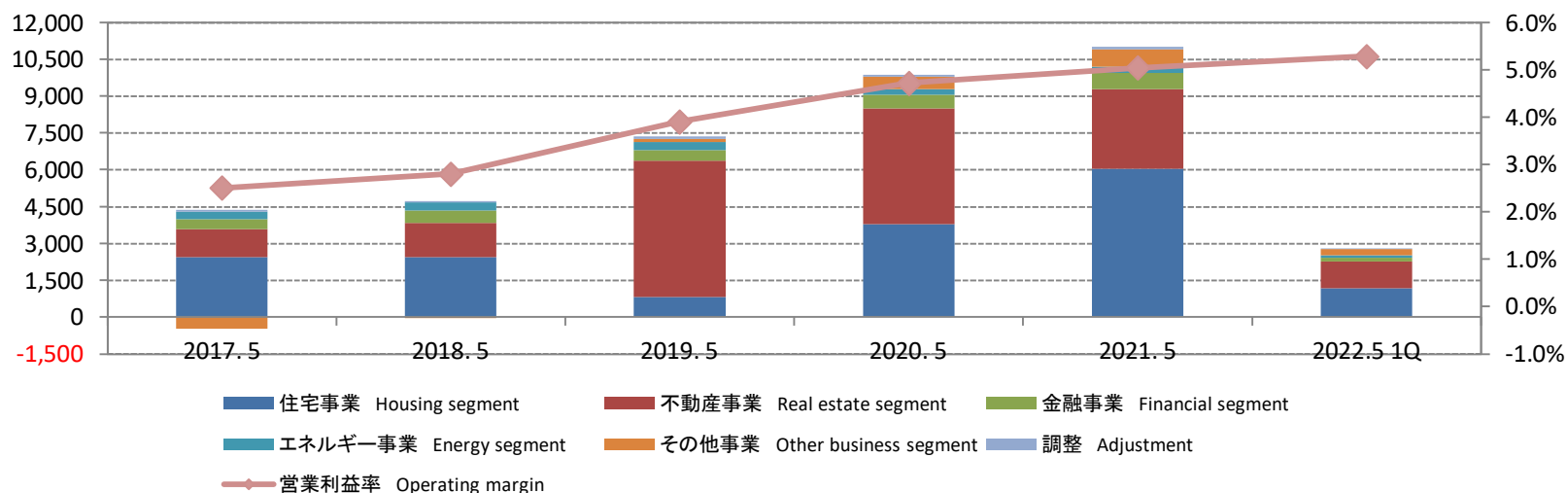
〈売上高 Net sales (Consolidated)〉

金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q	
売上高 Net sales	157,001	167,915	186,874	209,207	218,092	52,396	
前年比 YoY		13.5%	7.0%	11.3%	12.0%	4.2%	18.5%

〈セグメント別業績 Sales by segment (Consolidated)〉

金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
住宅事業 Housing segment	116,810	131,900	141,847	151,647	167,099	40,909
非住宅事業 Non-Housing segment	21,568	25,100	26,068	35,227	42,108	11,487
不動産事業 Real estate segment	13,762	17,666	18,019	26,640	33,427	9,353
金融事業 Financial segment	1,143	1,060	1,163	1,165	1,434	355
エネルギー事業 Energy segment	850	901	880	882	791	252
その他事業 Other business segment	5,812	5,472	6,004	6,538	6,454	1,526
計 Total	138,379	157,001	167,915	186,874	209,207	52,396

連結営業利益 セグメント別推移
Changes in operating income by segment



〈営業利益 Changes in operating income (Consolidated)〉

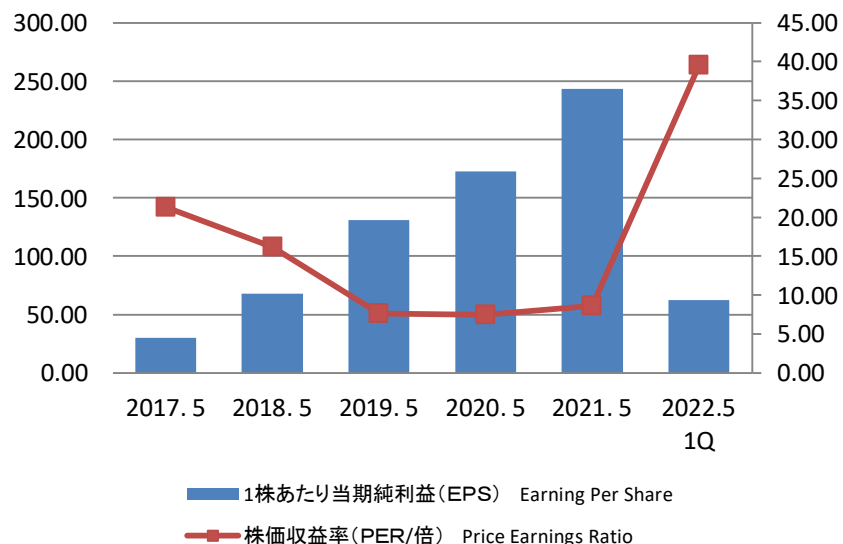
金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
営業利益 Operating income	3,901	4,653	7,366	9,873	10,999	2,770
営業利益率 Operating margin	2.5%	2.8%	3.9%	4.7%	5.0%	5.3%

〈セグメント別業績 Changes in operating income by segment (Consolidated)〉

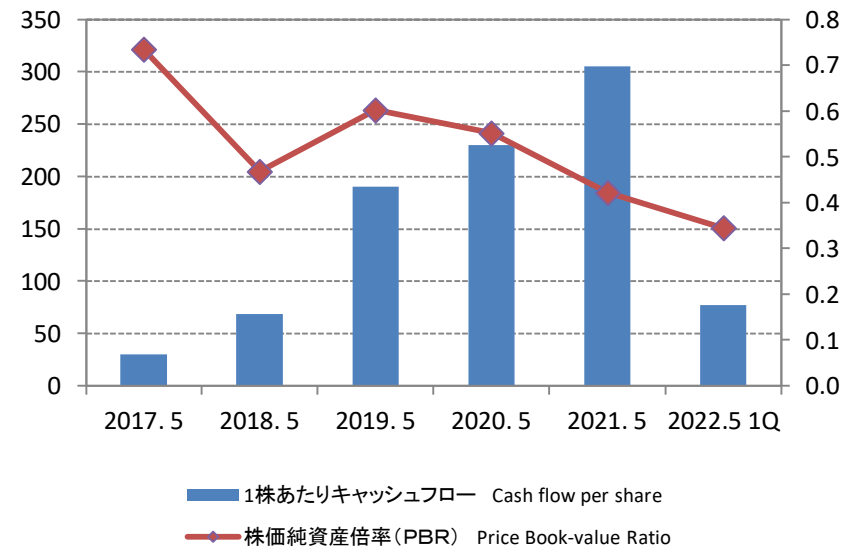
金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
住宅事業 Housing segment	2,437	2,444	801	3,775	6,030	1,172
非住宅事業 Non-Housing segment	1,387	2,176	6,450	6,011	4,888	1,588
不動産事業 Real estate segment	1,146	1,383	5,553	4,726	3,241	1,081
金融事業 Financial segment	387	516	432	564	671	154
エネルギー事業 Energy segment	328	330	327	206	243	113
その他事業 Other business segment	-475	-53	135	513	731	238
調整 Adjustment	76	31	115	86	80	9
計 Total	3,901	4,653	7,366	9,873	10,999	2,770

1株あたり情報 Per share date

1株あたり当期純利益、株価収益率(PER)
Changes in Earning Per Share and Price earnings ratio



1株あたりキャッシュフロー、株価純資産倍率(PBR)
Changes in Cash flow per share and Price Book - value ratio



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
1株あたり当期純利益 (EPS) Earning Per Share	30.00	68.12	130.89	172.76	243.35	62.43
株価収益率 (PER/倍) Price Earnings Ratio	21.30	16.22	7.66	7.55	8.65	39.56
1株あたりキャッシュフロー Cash flow per share	30	68	190	230	305	77
株価純資産倍率 (PBR) Price Book-value Ratio	0.7	0.5	0.6	0.6	0.4	0.3
年度末株価 (円) Stock price at the end of the fiscal year	639	1,105	1,002	1,304	2,104	2,470

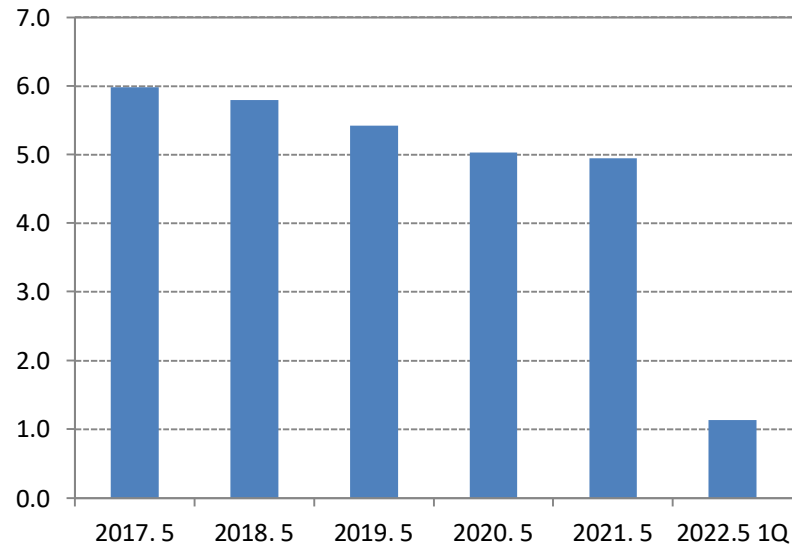
※株価収益率 = 株価(各年度末) / 1株あたり親会社株主に帰属する当期純利益

※キャッシュ・フロー = 親会社株主に帰属する当期純利益 + 減価償却費

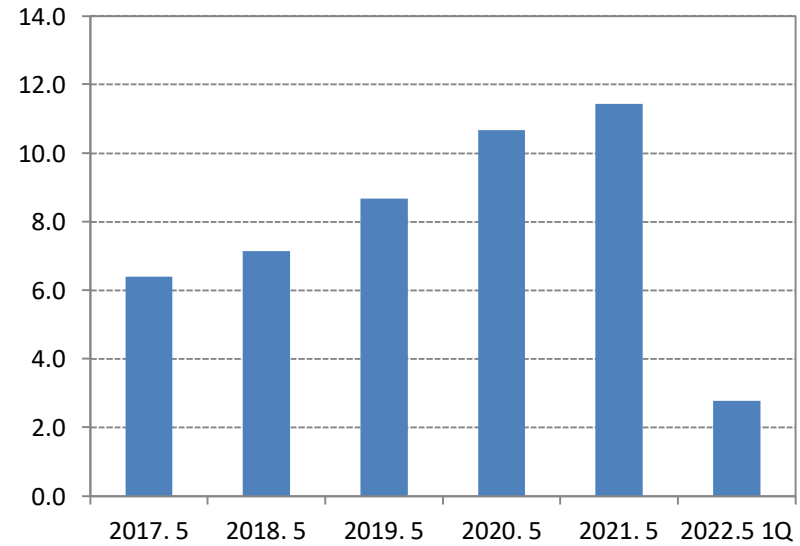
※PER = Stock price (the end of the fiscal year) / Profit for the year attributable to owners of parent per share

※Cash flow = Profit for year attributable to owners of parent + Depreciation expenses

棚卸資産回転率
Changes in Inventory turnover rate



有形固定資産回転率
Tangible fixed asset turnover rate



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
たな卸資産回転率 Inventory turnover rate	6.0	5.8	5.4	5.0	4.9	1.1
有形固定資産回転率 Tangible fixed asset turnover rate	6.4	7.1	8.7	10.7	11.4	2.8

※棚卸資産回転率 = 売上原価 / 棚卸資産

※有形固定資産回転率 = 売上高 / 有形固定資産

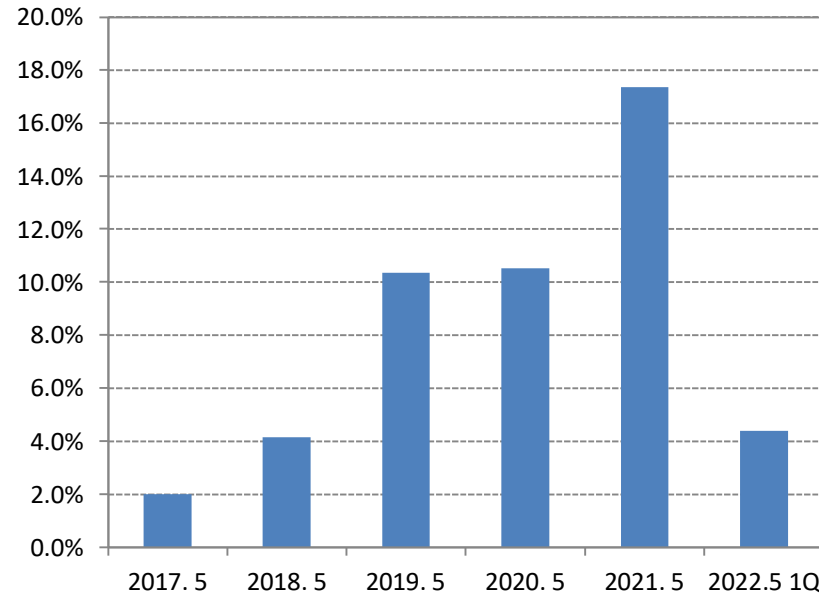
※棚卸資産、有形固定資産は期中平均値

※Inventory turnover rate = Cost of sales / Inventory

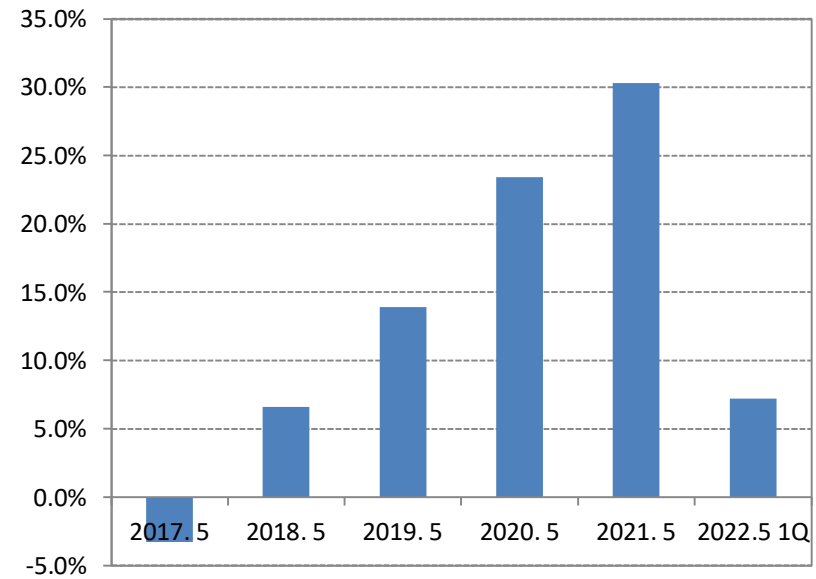
※Tangible fixed asset turnover rate = Net sales / Tangible fixed assets

※Inventory and tangible fixed assets are average for the period.

投下資本利益率(ROIC)



株主資本利益率(ROE)



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 1Q
投下資本利益率(ROIC)	2.0%	4.1%	10.3%	10.5%	17.4%	4.4%
株主資本利益率(ROE)	-3.3%	6.6%	13.9%	23.4%	30.3%	7.2%
D/ELシオ D/E ratio	2.34	2.35	1.21	1.42	0.65	0.75

※投下資本利益率(ROIC) = 親会社株主に帰属する当期純利益 / 投下資本
 ※投下資本 = 純資産 + 有利子負債

※株主資本利益率(ROE) = 親会社株主に帰属する当期純利益 / 株主資本

※D/ELシオ = 負債 / 株主資本

※株主資本は期中平均値を使用

※ROIC = Profit for the year attributable to owners of parent / Invested capital

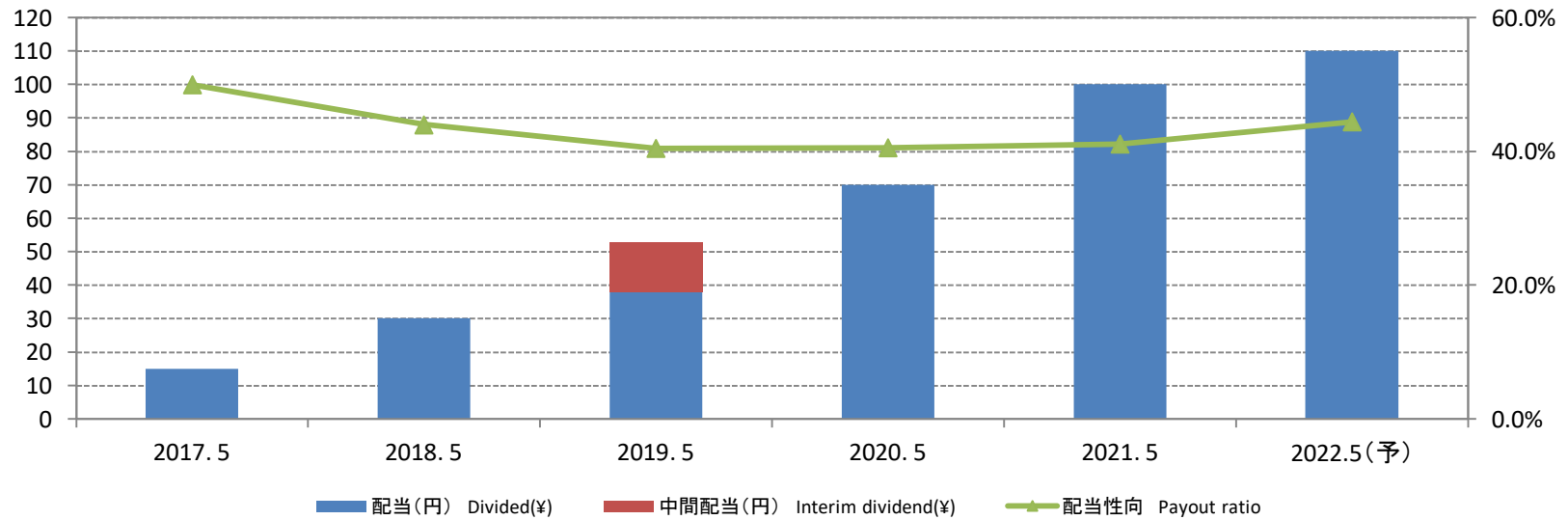
※Invested capital = Net assets + Interest-bearing debts

※ROE = Profit for the year attributable to owners of parent / Invested capital

※D/E ratio = Liabilities / Shareholder's equity

※Shareholder's equities are average during the period.

配当金額、配当性向
Changes in Divided and Payout ratio



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5(予)
配当(円) Divided(¥)	15.00	30.00	53.00	70.00	100.00	110.00
中間配当(円) Interim dividend(¥)	-	-	15.00	-	-	-
配当性向 Payout ratio	50.0%	44.0%	40.5%	40.5%	41.1%	44.4%

株式の状況 The state of share distribution

〈株式の状況 The state of share distribution〉

	2019年5月31日現在 As of May 31,2019			2020年5月31日現在 As of May 31,2020			2021年5月31日現在 As of May 31,2021		
	株主数 Shareholder's	株式数 Number of shares	株式数比率 Percentage	株主数 Shareholder's	株式数 Number of shares	株式数比率 Percentage	株主数 Shareholder's	株式数 Number of shares	株式数比率 Percentage
個人・その他 Individuals and others	33,668	13,340,010	44.4%	36,620	13,367,007	45.4%	41,323	12,513,905	42.5%
金融機関 Financial institutions	24	2,429,400	8.1%	27	2,171,400	7.4%	24	2,596,100	8.8%
銀行・信託銀行 Banks, Trust banks	18	2,127,000	7.1%	17	1,801,800	6.1%	17	2,279,600	7.7%
生命保険会社 Life insurance companies	2	2,200	0.0%	5	63,800	0.2%	3	15,900	0.1%
損害保険会社 Nonlife insurance companies	3	300,000	1.0%	3	300,000	1.0%	3	300,000	1.0%
その他金融 Other financial institutions	1	200	0.0%	2	5,800	0.0%	1	600	0.0%
その他国内法人 Other domestic companies	132	12,973,706	43.2%	126	11,430,908	38.8%	167	11,446,012	38.9%
外国人 Foreigners	124	1,173,390	3.9%	164	2,269,921	7.7%	188	2,386,362	8.1%
個人 Individuals	46	5,404	0.0%	49	8,105	0.0%	64	7,037	0.0%
法人 Companies	78	1,167,986	3.9%	115	2,261,816	7.7%	124	2,379,325	8.1%
証券会社 Securities companies	24	139,294	0.5%	22	216,563	0.7%	26	513,420	1.7%
自己名義株式 Treasury stock	-	-	-	1	1	-	1	1	-
計 Total	33,972	30,055,800	100.0%	36,960	29,455,800	100.0%	41,729	29,455,800	100.0%

大株主一覧 Major shareholders

〈大株主一覧 Major shareholders〉

	2020年5月31日現在 As of May 31,2020			2021年5月31日現在 As of May 31,2021		
	株主名 Share holder	株式数 Number of shares	議決権比率 Voting share ratio	株主名 Share holder	株式数 Number of shares	議決権比率 Voting share ratio
1	株式会社TAMAX TAMAX, Co.	11,391,200	38.7%	株式会社TAMAX TAMAX, Co.	11,391,200	38.7%
2	玉木 康裕 Yasuhiro Tamaki	871,700	3.0%	玉木 康裕 Yasuhiro Tamaki	871,700	3.0%
3	玉木 和恵 Kazue Tamaki	871,700	3.0%	玉木 和恵 Kazue Tamaki	871,700	3.0%
4	玉木 伸弥 Shinya Tamaki	871,700	3.0%	玉木 伸弥 Shinya Tamaki	871,700	3.0%
5	玉木 克弥 Katsuya Tamaki	871,700	3.0%	玉木 克弥 Katsuya Tamaki	871,700	3.0%
6	タマホームグループ従業員持株会 Employee Stock Ownership of TamaHome	638,100	2.2%	タマホームグループ従業員持株会 Employee Stock Ownership of TamaHome	621,700	2.1%
7	日本マスタートラスト信託銀行株式会社（信託口） The Master Tust Bank of Japan, Ltd. (Trust A/C)	436,000	1.5%	日本マスタートラスト信託銀行株式会社（信託口） The Master Tust Bank of Japan, Ltd. (Trust A/C)	531,900	1.8%
8	日本トラスティ・サービス信託銀行株式会社(信託口5) Japan Trustee Services Bank, Ltd. (Trust A/C 5)	266,500	0.9%	UBS AG LONDON A/C IPB SEGREGATED CLIENT ACCOUNT	341,745	1.2%
9	CREDIT SUISSE SECURITIES(USA) LCC SPCL. FOR EXCL. BEN	213,092	0.7%	株式会社日本カストディ銀行(信託口) Custody Bank of Japan, Ltd.(Trust A/C)	314,800	1.1%
10	日本トラスティ・サービス信託銀行株式会社(信託口) Japan Trustee Services Bank, Ltd. (Trust A/C)	196,900	0.7%	株式会社日本カストディ銀行(信託口5) Custody Bank of Japan, Ltd.(Trust A/C 5)	256,400	0.9%

連結貸借対照表

Consolidated balance sheets

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 1Q
資産の部	Assets					
流動資産	Current assets	61,012	62,920	75,519	74,603	75,169
現金及び預金	Cash and deposits	31,627	27,013	30,993	32,681	29,895
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction	1,284	1,278	1,357	1,294	1,381
営業貸付金	Operating loans	3,124	4,959	6,801	7,200	8,621
販売用不動産	Real estate for sale	7,717	8,191	6,377	9,234	6,611
未成工事支出金	Cost on uncompleted construction contracts	7,692	11,048	11,873	12,054	14,317
仕掛販売用不動産	Real estate for sale in process	7,672	8,645	16,300	10,225	12,408
その他の棚卸資産	Other inventories	573	502	479	599	567
その他	Other	1,325	1,283	1,342	1,321	1,373
貸倒引当金	Allowance for doubtful accounts	-3	-2	-6	-8	-8
固定資産	Fixed asset	29,754	26,577	26,193	25,612	24,744
有形固定資産	Property, Plant and equipment	23,377	19,778	19,434	18,732	18,578
建物及び構築物	Buildings and structures	11,155	8,923	9,316	8,926	8,693
機械装置及び運搬具	Machinery, equipment and vehicles	3,683	3,467	3,236	3,029	3,029
土地	Land	8,240	6,846	6,698	6,587	6,655
リース資産	Lease assets	130	153	33	25	22
建設仮勘定	Construction in progress	19	249	13	18	13
その他	Other	147	137	136	144	163
無形固定資産	Intangible assets	160	117	832	953	961
投資その他の資産	Investments and other assets	6,216	6,680	5,926	5,926	5,204
投資有価証券	Investment securities	1,499	1,444	514	486	479
長期貸付金	Long-term loans receivable	85	81	77	74	73
繰延税金資産	Deferred tax assets	1,017	1,546	1,789	1,946	1,199
その他	Other	4,124	4,111	4,053	3,932	3,963
貸倒引当金	Allowance for doubtful accounts	-510	-503	-509	-513	-511
資産合計	Total	83,350	90,767	89,497	100,216	99,913

連結貸借対照表

Consolidated balance sheets

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 1Q
負債の部	Liabilities					
流動負債	Current liabilities	47,625	53,103	60,691	68,363	69,146
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	12,174	12,793	14,528	15,301	14,881
短期借入金	Short-term loans payable	7,309	8,475	8,585	12,588	14,317
1年内償還予定の社債	Current portion of bonds	200	100	-	-	-
1年内返済予定の長期借入金	Current portion of long-term loans payable	4,999	6,264	3,907	356	338
未払法人税等	Income taxes payable	1,972	863	2,071	2,858	238
未成工事受入金	Advances received on uncompleted construction contracts	13,921	17,255	23,191	25,880	30,985
完成工事補償引当金	Provision for warranties for completed construction	1,065	1,037	1,230	1,341	1,377
賞与引当金	Provision for bonuses	246	243	146	244	948
その他	Other	5,735	6,071	7,029	9,792	6,059
固定負債	Noncurrent liabilities	21,636	22,151	10,615	5,638	5,621
長期借入金	Long-term loans payable	18,709	19,087	7,346	2,140	2,114
資産除去債務	Asset retirement obligations	1,547	1,562	1,558	1,816	1,815
その他	Other	1,279	1,501	1,710	1,681	1,691
負債合計	Subtotal	69,261	75,254	71,307	74,001	74,768
純資産の部	Net assets					
株主資本	Shareholders' equity	13,570	15,161	17,743	25,924	24,818
資本金	Capital stock	4,310	4,310	4,310	4,310	4,310
資本剰余金	Capital surplus	4,362	4,356	4,357	4,280	4,280
利益剰余金	Retained earnings	4,898	6,494	9,076	17,334	16,228
自己株式	Treasury Stock	-	-	-	-0	-0
その他の包括利益累計額	Accumulated other comprehensive income	348	325	393	216	245
その他有価証券評価差額金	Valuation difference on available-for-sale securities	11	13	4	19	19
繰延ヘッジ損益	Deferred gains or losses on hedges	-1	-0	3	3	1
為替換算調整勘定	Foreign currency translation adjustment	338	313	385	193	225
非支配株主持分	Non-controlling shareholders' equity	168	25	52	73	81
純資産合計	Subtotal	14,088	15,513	18,190	26,214	25,145
負債純資産合計	Total	83,350	90,767	89,497	100,216	99,913

連結損益計算書

Consolidated statements of income

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 1Q
売上高	Net sales	167,915	186,874	209,207	218,092	52,396
売上原価	Cost of sales	126,701	140,873	159,269	165,872	39,691
売上総利益	Gross profit	41,214	46,000	49,937	52,219	12,704
利益率	profit margin	24.5%	24.6%	23.9%	24.1%	24.2%
販管費及び一般管理費	Selling, general and administrative expenses	36,560	38,633	40,064	41,220	9,934
役員報酬	Directors' compensations	905	1,014	989	1,081	301
従業員給料手当	Employees' salaries	12,508	12,681	12,997	13,791	3,435
従業員賞与	Employees' bonuses	1,049	1,362	2,299	2,496	-3
賞与引当金繰入額	Provision for bonuses	163	100	129	158	444
退職給付費用	Retirement benefit costs	409	452	518	564	136
法定福利費	Welfare expenses	2,044	2,031	2,252	2,320	532
通信交通費	Correspondence and transportation expenses	1,214	1,292	1,286	1,255	303
広告宣伝費	Advertising and promotion expenses	6,248	7,365	7,494	7,900	2,035
貸倒引当金繰入額	Provision of allowance for doubtful accounts	0	-2	13	13	0
賃借料	Rent expenses	4,784	4,648	4,514	4,352	1,078
減価償却費	Depreciation	1,553	1,430	1,274	1,378	317
その他販管費	Other	5,678	6,256	6,294	5,908	1,352
営業利益	Operating income	4,653	7,366	9,873	10,999	2,770
利益率	profit margin	2.8%	3.9%	4.7%	4.2%	5.3%

連結損益計算書

Consolidated statements of income

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 1Q
営業外収益	Non-operating income	437	285	260	459	93
受取利息	Interest income	62	12	7	4	0
受取配当金	Dividends income	0	0	0	0	0
為替差益	Foreign exchange gain	73	-	-	-	-
受取地代家賃	Land and house rent received	-	19	27	27	0
仕入割引	Purchase discount	-	64	55	75	14
違約金収入	Penalty income	71	78	74	84	20
その他	Other	229	108	94	265	58
営業外費用	Non-operating expenses	863	909	672	578	66
支払利息	Interest expenses	380	380	336	207	28
シンジケートローン手数料	Commission for syndicate loan	153	125	90	60	-
アレンジメントフィー	Arrangement fee	36	64	-	94	-
為替差損	Foreign exchange losses	-	44	12	29	14
投資事業組合運用損	Loss on investments in partnership	-	111	53	23	-
持分法による投資損失	Equity in losses of affiliates	-	-	-	-	2
その他	Other	293	183	179	163	19
経常利益	Ordinary income	3,475	4,029	6,955	9,754	2,797
利益率	profit margin	2.2%	2.4%	3.7%	4.7%	5.3%
特別利益	Extraordinary income	17	52	82	9	-
固定資産売却益	Gain on sales of noncurrent assets	17	52	-	5	-
投資有価証券売却益	Gain on sale of investment securities	-	-	-	3	-
事業撤退損戻入益	Reversal of loss on business withdrawal	-	-	82	-	-
特別損失	Extraordinary loss	922	1,045	1,281	1,558	22
固定資産売却損	loss from sale of fixed assets	33	-	-	-	-
固定資産除却損	Loss on retirement of noncurrent assets	189	52	39	118	16
投資有価証券評価損	Loss on valuation of investment securities	-	5	-	948	-
リース解約損	Loss on cancellation of lease contracts	9	5	14	17	5
減損損失	Impairment loss	564	74	987	360	1
賃貸借契約解約損	Loss on cancellation of leasehold contracts	6	4	-	-	-
関係会社出資金売却損	Loss on sale of investments in capital of subsidiaries and affiliates	-	-	238	-	-
和解金	Settlement package	-	100	-	-	-
事業撤退損	Loss on business withdrawal	-	802	-	112	-
その他	Other	119	-	-	-	-
税金等調整前当期純利益	Income before income taxes	2,570	3,036	5,756	8,205	2,774
利益率	profit margin	1.6%	1.8%	3.1%	3.9%	5.3%
親会社株主に帰属する当期純利益	Net income attributable to owners of parent	901	2,047	3,934	5,109	1,839