

決算短信 補足資料

Annual Report

2019年5月期 連結決算
Consolidated Financial Results in FY2018

自 2018年6月1日 至 2019年5月31日

<ご注意>

本資料は、当社の評価を行うための参考となる情報提供のみを目的としたものです。

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その内容の完全性・正確性を会社として保証するものではありません。

This report is provided solely for the information of professional analysts who are expected to make their own evaluation of the company. This report contains forward-looking statements that are based on management's assumptions and beliefs in light of the information currently available to it and therefore you should not place undue reliance on them.

These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from that anticipated in these statements. These factors include changes in economic conditions, trends in our major markets, currency exchange rates, etc.

We accept no liability whatsoever for any direct or consequential loss arising from any use of this report.

タマホーム株式会社

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1. 主要指標 / Consolidated Financial Highlights

<売上高および利益 / Revenue and Profit>

(単位：百万円/Millions of Yen)

| | 前期 Fiscal Year ended May 31, 2018 | 当期 Fiscal Year ended May 31, 2019 | 増 減 / Variance | |
|--|---|---|----------------|------|
| | | | 金 額 / Amount | (%) |
| 売上高 Net sales | 167,915 | 186,874 | 18,958 | 11.3 |
| 営業利益 Operating income | 4,653 | 7,366 | 2,713 | 58.3 |
| 営業利益率 Operating margin | 2.7% | 3.9% | - | - |
| 経常利益 Ordinary income | 4,029 | 6,955 | 2,925 | 72.6 |
| 経常利益率 Ordinary margin | 2.4% | 3.7% | - | - |
| 税金等調整前当期純利益 Income before income taxes and minority interests | 3,036 | 5,756 | 2,720 | 89.6 |
| 税金等調整前当期純利益率 Income rate before income taxes and minority interests | 1.8% | 3.1% | - | - |
| 親会社株主に帰属する当期純利益 Income attributable to owners of parent | 2,047 | 3,934 | 1,886 | 92.1 |
| 親会社株主に帰属する当期純利益率 Income rate attributable to owners of parent | 1.2% | 2.1% | - | - |
| 1株当たり当期純利益 (円) Net income per share (Yen) | 68.12 | 130.89 | 62.77 | 92.1 |
| 潜在株式調整後1株当たり当期純利益 Diluted net income per share | - | - | - | - |
| 自己資本当期純利益率 Return on equity | 13.9% | 23.4% | - | - |
| 総資産経常利益率 Ordinary income to total assets ratio | 4.6% | 7.7% | - | - |

<財政状態 / Financial Position>

| | 前期末 As of May 31, 2018 | 当期末 As of May 31, 2019 | 増 減 / Variance | |
|--|------------------------------|------------------------------|----------------|-------|
| | | | 金 額 / Amount | (%) |
| 総資産 Total assets | 90,767 | 89,497 | △ 1,269 | △ 1.4 |
| 純資産 Net assets | 15,513 | 18,190 | 2,677 | 17.3 |
| 自己資本比率 Equity ratio | 17.1% | 20.3% | - | - |
| 1株当たり純資産 Total equity per share of common stock | 515.30 | 603.47 | 88.17 | 17.1 |

<キャッシュ・フローの状況 / Conditions of Cash Flows>

| | 前期 Fiscal Year ended May 31, 2018 | 当期 Fiscal Year ended May 31, 2019 | 増 減 / Variance | |
|---|---|---|----------------|--|
| | | | 金 額 / Amount | |
| 営業活動によるキャッシュ・フロー Net cash provided by (used in) operating activities | 4,501 | 12,525 | 8,023 | |
| 投資活動によるキャッシュ・フロー Net cash provided by (used in) investing activities | △ 1,494 | △ 1,531 | △ 36 | |
| フリー・キャッシュ・フロー Free cash flow | 3,006 | 10,993 | 7,986 | |
| 財務活動によるキャッシュ・フロー Net cash provided by (used in) financing activities | 1,918 | △ 15,605 | △ 17,523 | |
| 現金及び現金同等物期末残高 Cash and cash equivalents at end of period | 31,627 | 27,013 | △ 4,613 | |

<通期（年間）業績予想 / Consolidated financial forecasts for the fiscal year ending May 31, 2020>

| | 当期実績 This term results | 来期予想 Next term expectation | 増 減 / Variance | |
|---|---------------------------|----------------------------------|----------------|---------|
| | | | 金 額 / Amount | (%) |
| 売上高 Net sales | 186,874 | 200,000 | 13,125 | 7.0% |
| 営業利益 Operating income | 7,366 | 7,700 | 333 | 4.5% |
| 経常利益 Ordinary income | 6,955 | 7,500 | 544 | 7.8% |
| 親会社株主に帰属する当期純利益 Income attributable to owners of parent | 3,934 | 4,300 | 365 | 9.3% |
| 1株当たり当期純利益(円) Net income per share (Yen) | 130.89 | 143.07 | 12.18 | 9.3% |
| 1株当たり配当金（円） Cash dividends per share of common stock applicable to the | 53.0 | 60.0 | 7.0 | 13.2% |
| 中間配当（円） Interim dividend(Yen) | 15.0 | 0.0 | △ 15.0 | -100.0% |
| 期末配当（円） Year-end dividend(Yen) | 38.0 | 60.0 | 22.0 | 57.9% |
| 年間配当（円） Annual dividend(Yen) | 53.0 | 60.0 | 7.0 | 13.2% |

2. 連結財務諸表 / Consolidated Financial Statements

(1) 連結貸借対照表 / Consolidated Statement of Financial Position

(単位：百万円 / Millions of Yen)

| | 前期末 As of 5/31/2018 | | 当期末 As of 5/31/2019 | | 増 減 Variance | |
|---|------------------------|------------|------------------------|------------|-----------------|-----------|
| | 金 額 Amount | 構成比 (%) | 金 額 Amount | 構成比 (%) | 金 額 Amount | 増減 (%) |
| 資産の部 Assets | | | | | | |
| 流動資産 Current assets | | | | | | |
| 現金及び預金 Cash and deposits | 31,627 | | 27,013 | | △ 4,613 | |
| 受取手形・完成工事未収入金等 Notes receivable, accounts receivable from completed construction | 1,284 | | 1,278 | | △ 5 | |
| 営業貸付金 Operating loans | 3,124 | | 4,959 | | 1,834 | |
| 販売用不動産 Real estate for sale | 7,717 | | 8,191 | | 474 | |
| 仕掛販売用不動産 Real estate for sale in process | 7,672 | | 8,645 | | 973 | |
| 未成工事支出金 Cost on uncompleted construction contracts | 7,692 | | 11,048 | | 3,356 | |
| その他のたな卸資産 Other inventories | 573 | | 502 | | △ 71 | |
| その他 Other | 1,325 | | 1,283 | | △ 42 | |
| 貸倒引当金 Allowance for doubtful accounts | △ 3 | | △ 2 | | 1 | |
| 流動資産合計 / Total current assets | 61,012 | 67.2 | 62,920 | 70.3 | 1,907 | 3.1 |
| 固定資産 Noncurrent assets | | | | | | |
| 有形固定資産 Property, plant and equipment | 23,377 | | 19,778 | | △ 3,598 | |
| 無形固定資産 Intangible assets | 160 | | 117 | | △ 43 | |
| 投資その他の資産 Investments and other assets | 6,216 | | 6,680 | | 464 | |
| 固定資産合計 / Total noncurrent assets | 29,754 | 32.8 | 26,577 | 29.7 | △ 3,177 | △ 10.7 |
| 資産合計 / Total assets | 90,767 | 100.0 | 89,497 | 100.0 | △ 1,269 | △ 1.4 |

(単位：百万円 / Millions of Yen)

| 科 目 | 前期末 | | 当期末 | | 増 減 | |
|--|-----------------|------------|-----------------|------------|---------------|-----------|
| | As of 5/31/2018 | | As of 5/31/2019 | | 金 額 Amount | 増減 (%) |
| | 金 額 Amount | 構成比 (%) | 金 額 Amount | 構成比 (%) | | |
| 負債の部 | | | | | | |
| Liabilities | | | | | | |
| 流動負債 | | | | | | |
| Current liabilities | | | | | | |
| 支払手形・工事未払金等 | | | | | | |
| Notes payable, accounts payable for construction contracts and other | 12,793 | | 14,528 | | 1,735 | |
| 短期借入金 | | | | | | |
| Short-term loans payable | 8,475 | | 8,585 | | 109 | |
| 1年内償還予定の社債 | | | | | | |
| Current portion of bonds | 100 | | - | | △ 100 | |
| 1年内返済予定の長期借入金 | | | | | | |
| Current portion of long-term loans payable | 6,264 | | 3,907 | | △ 2,356 | |
| 未払法人税等 | | | | | | |
| Income taxes payable | 863 | | 2,071 | | 1,207 | |
| 未成工事受入金 | | | | | | |
| Advances received on uncompleted construction contracts | 17,255 | | 23,191 | | 5,936 | |
| 完成工事補償引当金 | | | | | | |
| Provision for warranties for completed construction | 1,037 | | 1,230 | | 193 | |
| 賞与引当金 | | | | | | |
| Provision for bonuses | 243 | | 146 | | △ 96 | |
| その他 | | | | | | |
| Other | 6,071 | | 7,029 | | 958 | |
| 流動負債合計 / Total long-term liabilities | 53,103 | 58.5 | 60,691 | 67.8 | 7,588 | 14.3 |
| 固定負債 | | | | | | |
| Long-term liabilities | | | | | | |
| 長期借入金 | | | | | | |
| Long-term loans payable | 19,087 | | 7,346 | | △ 11,740 | |
| 資産除去債務 | | | | | | |
| Asset retirement obligations | 1,562 | | 1,558 | | △ 3 | |
| その他 | | | | | | |
| Other | 1,501 | | 1,710 | | 208 | |
| 固定負債合計 / Total long-term liabilities | 22,151 | 24.4 | 10,615 | 11.9 | △ 11,535 | △ 52.1 |
| 負債合計 / Total liabilities | 75,254 | 82.9 | 71,307 | 79.7 | △ 3,947 | △ 5.2 |
| 純資産の部 | | | | | | |
| Net assets | | | | | | |
| 株主資本 | | | | | | |
| Shareholders' equity | | | | | | |
| 資本金 | | | | | | |
| Capital stock | 4,310 | | 4,310 | | - | |
| 資本剰余金 | | | | | | |
| Capital surplus | 4,356 | | 4,357 | | 0 | |
| 利益剰余金 | | | | | | |
| Retained earnings | 6,494 | | 9,076 | | 2,581 | |
| 株主資本合計 / Total shareholders' equity | 15,161 | 16.7 | 17,743 | 19.8 | 2,581 | 17.0 |
| その他の包括利益累計額 | | | | | | |
| Accumulated other comprehensive income(loss) | | | | | | |
| その他有価証券評価差額金 | | | | | | |
| Unrealized gain(loss) on available-for-sale securities | 13 | | 4 | | △ 8 | |
| 繰延ヘッジ損益 | | | | | | |
| Deferred gain(loss) on derivatives under hedge accounting | △ 0 | | 3 | | 4 | |
| 為替換算調整勘定 | | | | | | |
| Foreign currency translation adjustments | 313 | | 385 | | 71 | |
| その他の包括利益累計額合計 / Total accumulated other comprehensive income (loss) | 325 | 0.4 | 393 | 0.4 | 68 | 20.9 |
| 非支配株主持分 | | | | | | |
| Non-controlling interests | 25 | 0.0 | 52 | 0.1 | 27 | 106.4 |
| 純資産合計 / Total net assets | 15,513 | 17.1 | 18,190 | 20.3 | 2,677 | 17.3 |
| 負債純資産合計 / Total liabilities and net assets | 90,767 | 100.0 | 89,497 | 100.0 | △ 1,269 | △ 1.4 |

(2) 連結損益計算書 / Consolidated Statement of Comprehensive Income

(単位：百万円 / Millions of Yen)

| | 連結会計年度 / Fiscal year ended | | | | | |
|---|----------------------------|------------|--------------|------------|---------------|------------|
| | 5/31/2018 | | 5/31/2019 | | 増減 / Variance | |
| | 金額 Amount | 百分比 (%) | 金額 Amount | 百分比 (%) | 金額 Amount | 百分比 (%) |
| 売上高 Net sales | 167,915 | 100.0 | 186,874 | 100.0 | 18,958 | 11.3 |
| 売上原価 Cost of sales | 126,701 | 75.5 | 140,873 | 75.4 | 14,171 | 11.2 |
| 売上総利益 Gross profit | 41,214 | 24.5 | 46,000 | 24.6 | 4,786 | 11.6 |
| 販売費及び一般管理費 Selling, general and administrative expenses | 36,560 | 21.8 | 38,633 | 20.7 | 2,073 | 5.7 |
| 営業利益 Operating income | 4,653 | 2.7 | 7,366 | 3.9 | 2,713 | - |
| 営業外収益合計 Total other income | 285 | 0.2 | 260 | 0.1 | △ 24 | △ 8.7 |
| 営業外費用合計 Total other expenses | 909 | 0.5 | 672 | 0.4 | △ 237 | △ 26.1 |
| 経常利益 Ordinary income | 4,029 | 2.4 | 6,955 | 3.7 | 2,925 | - |
| 固定資産売却益 Gain on sales of noncurrent assets | 52 | | - | | △ 52 | |
| 事業撤退損戻入金 Reversal of loss on business withdrawal | - | | 82 | | 82 | |
| 特別利益合計 Total extraordinary income | 52 | 0.0 | 82 | 0.0 | 30 | 58.0 |
| 固定資産除却損 Loss on retirement of noncurrent assets | 52 | | 39 | | △ 12 | |
| リース解約損 Lease contract cancellation of a contract loss | 5 | | 14 | | 9 | |
| 投資有価証券評価損 Loss on valuation of investment securities | 5 | | - | | △ 5 | |
| 減損損失 Impairment loss | 74 | | 987 | | 912 | |
| 賃貸借契約解約損 Loss on cancellation of lease contracts | 4 | | - | | △ 4 | |
| 和解金 Money paid to settle out of court | 100 | | - | | △ 100 | |
| 事業撤退損 Loss on business withdrawal | 802 | | - | | △ 802 | |
| 関係会社出資金売却損 Loss on sale of investments in capital of subsidiaries and affiliates | - | | 238 | | 238 | |
| 特別損失合計 Total extraordinary loss | 1,045 | 0.6 | 1,281 | 0.7 | 235 | 22.6 |
| 税金等調整前当期純利益 Income (loss) before income taxes | 3,036 | 1.8 | 5,756 | 3.1 | 2,720 | - |
| 法人税、住民性及び事業税 Income taxes—current | 907 | | 2,332 | | 1,424 | |
| 過年度法人税等 Income tax for previous years | 104 | | - | | △ 104 | |
| 法人税等調整額 Income taxes—deferred | 153 | | △ 529 | | △ 683 | |
| 法人税等合計 Total income taxes | 1,165 | 0.7 | 1,802 | 1.0 | 637 | 54.7 |
| 非支配株主に帰属する当期純利益 Net income (loss) attributable to non-controlling interests | △ 176 | - | 19 | 0.0 | 196 | - |
| 親会社株主に帰属する当期純利益 Net income (loss) attributable to owners of parent | 2,047 | 1.2 | 3,934 | 2.1 | 1,886 | - |

(3) 連結キャッシュ・フロー計算書 / Consolidated Statement of Cash Flows

(単位：百万円 / Millions of Yen)

| | 連結会計年度 Fiscal year ended | | |
|--|-----------------------------|--------------|----------------|
| | 5/31/2018 | 5/31/2019 | 増減 Variance |
| | 金額 Amount | 金額 Amount | |
| 営業活動によるキャッシュ・フロー Operating activities | | | |
| 税金等調整前当期純利益 Income before income taxes | 3,036 | 5,756 | 2,720 |
| 減価償却費 Depreciation and amortization | 1,902 | 1,775 | △ 126 |
| 減損損失 Impairment loss | 74 | 987 | 912 |
| 賃貸借契約解約損 Loss on cancellation of lease contracts | 4 | - | △ 4 |
| 固定資産除却損 Loss on retirement of noncurrent assets | 52 | 39 | △ 12 |
| リース解約損 Lease contract cancellation of a contract loss | 5 | 14 | 9 |
| 関係会社出資金売却損 Loss on sale of investments in capital of subsidiaries and affiliates | - | 238 | 238 |
| 事業撤退損 Loss on withdrawal business | 802 | - | △ 802 |
| のれん償却額 Amortization of goodwill | 23 | 9 | △ 13 |
| 貸倒引当金の増減額(△は減少) Increase (decrease) in allowance for doubtful accounts | △ 144 | △ 8 | 135 |
| 完成工事補償引当金の増減額(△は減少) Increase (decrease) in provision for warranties for completed constructions | △ 28 | 193 | 221 |
| 受取利息及び受取配当金 Interest and dividends income | △ 13 | △ 8 | 4 |
| 支払利息 Interest expenses | 380 | 336 | △ 44 |
| 営業債権の増減額(△は増加) Decrease (increase) in trade accounts receivable | 194 | △ 1,827 | △ 2,021 |
| たな卸資産の増減額(△は増加) Decrease (increase) in inventories | △ 3,993 | △ 2,243 | 1,749 |
| 仕入債務の増減額(△は減少) Increase (decrease) in trade accounts payable | 618 | 1,735 | 1,116 |
| 未成工事受入金の増減額(△は減少) Increase (decrease) in advances received on uncompleted construction contract | 3,333 | 5,936 | 2,602 |
| その他 Other | 693 | 1,046 | 353 |
| 小計 / Sub total | 6,943 | 13,981 | 7,038 |
| 利息及び配当金の受取額 Interest and dividends received | 10 | 8 | △ 2 |
| 利息の支払額 Interest expenses paid | △ 372 | △ 324 | 47 |
| リース解約損の支払額 Income taxes—paid | △ 5 | △ 14 | △ 9 |
| 法人税等の支払額 Payments for loss on cancellation of lease contracts | △ 2,079 | △ 1,132 | 946 |
| その他 Other | 4 | 7 | 2 |
| 営業活動によるキャッシュ・フロー Net cash provided by (used in) operating activities | 4,501 | 12,525 | 8,023 |

(3) 連結キャッシュ・フロー計算書 / Consolidated Statement of Cash Flows

(単位：百万円 / Millions of Yen)

| | 連結会計年度 Fiscal year ended | | |
|--|-----------------------------|--------------|----------------|
| | 5/31/2018 | 5/31/2019 | 増減 Variance |
| | 金額 Amount | 金額 Amount | |
| 投資活動によるキャッシュ・フロー Investing activities | | | |
| 有形固定資産の取得による支出 Purchase of property, plant and equipment | △ 1,605 | △ 1,393 | 212 |
| 有形固定資産の売却による収入 Proceeds from sales of property, plant and equipment | 8 | 54 | 45 |
| 投資有価証券の取得による支出 Purchase of investment securities | △ 0 | △ 33 | △ 33 |
| 貸付けによる支出 Payments of loans receivable | △ 2 | - | 2 |
| 貸付金の回収による収入 Collection of loans receivable | 7 | 5 | △ 1 |
| 連結の範囲の変更を伴う関係会社出資金の売却による収入 Proceeds from sale of investments in capital of subsidiaries and affiliates resulting in change in scope of consolidation | - | 4 | 4 |
| その他 Other | 96 | △ 169 | △ 266 |
| 投資活動によるキャッシュ・フロー Net cash provided by (used in) investing activities | △ 1,494 | △ 1,531 | △ 36 |
| 財務活動によるキャッシュ・フロー Financing activities | | | |
| 短期借入金の純増減額(△は減少) Increase (decrease) in short-term loans payable | 1,165 | 109 | △ 1,056 |
| 長期借入れによる収入 Proceeds from long-term loans payable | 10,369 | 5,784 | △ 4,584 |
| 長期借入金の返済による支出 Repayment of long-term loans payable | △ 8,726 | △ 19,880 | △ 11,154 |
| 社債の償還による支出 Redemption of bonds | △ 200 | △ 100 | 100 |
| 配当金の支払額 Dividends paid | △ 449 | △ 1,349 | △ 900 |
| 非支配株主からの払込みによる収入 Proceeds from non-controlling interests for additional shares | 48 | 6 | △ 42 |
| 非支配株主への払戻による支出 Cash dividends paid to non-controlling interests | △ 17 | △ 0 | 17 |
| 割賦債務の返済による支出 Repayments of installment payables | △ 36 | △ 35 | 0 |
| その他 Other | △ 234 | △ 138 | 96 |
| 財務活動によるキャッシュ・フロー Net cash provided by (used in) financing activities | 1,918 | △ 15,605 | △ 17,523 |
| 現金及び現金同等物に係る換算差額 Effect of exchange rate change on cash and cash equivalents | △ 4 | △ 1 | 2 |
| 現金及び現金同等物に係る増減額(△は減少) Net increase (decrease) in cash and cash equivalents | 4,921 | △ 4,613 | △ 9,534 |
| 現金及び現金同等物の期首残高 Cash and cash equivalents, at the beginning of the term | 26,706 | 31,627 | 4,921 |
| 現金及び現金同等物の期末残高 Cash and cash equivalents, at the end of the term | 31,627 | 27,013 | △ 4,613 |

(注) 連結キャッシュ・フロー計算書の△は、現金及び現金同等物の流出を示しております。

※ “△” in the consolidated cash flow statement indicates the outflow amount of cash and cash equivalents.

(4) セグメント情報 / Segment Information

報告セグメントの概要 / Overview of major products and services of reportable segments

当社の報告セグメントは、当社の構成単位のうち分離された財務情報が入手可能であり、取締役会が経営資源の配分の決定及び業績を評価するために、定期的に検討を行う対象となっているものであります。

当社は、住宅の建築請負をはじめとして多分野にわたる総合的な事業展開を行っており、その報告セグメントは、事業領域を基礎とした製品・サービス別に「その他」の事業領域を除いた「住宅事業」「不動産事業」「金融事業」「エネルギー事業」の4つで構成しております。

「住宅事業」は、戸建住宅の建築請負、リフォームを行っております。

「不動産事業」は、戸建分譲・マンションの開発・分譲、賃貸ビルのサブリース、オフィス区分所有権の販売、不動産仲介を行っております。

「金融事業」は、火災保険、生命保険等の保険代理業、住宅購入者向けつなぎ融資を行っております。

「エネルギー事業」は、メガソーラー発電施設の運営、経営を行っております。

The reportable segments are constituent units of the Group for which separate financial information is obtained and examined on a regular basis by the Board of Directors, the chief operation decision maker, to determine the allocation of management resources and evaluate the business performance.

The TamaHome Group develops and provides products and services that enrich the daily lives of our customers based on the core theme of housing construction.

In accordance with the medium-term management plan, the Group has categorized "Housing" and "Non-housing" as its business domains.

上記のように決定された報告セグメントにおける主な事業内容は次の通りであります。

| 報告セグメント | 主な事業内容 |
|---------|--|
| 住宅事業 | 注文住宅の建築請負、リフォーム工事等の請負、外構工事等付帯工事の紹介、プレカットCAD入力・図面作成等の設計支援事業 |
| 不動産事業 | 分譲宅地・戸建分譲の販売、マンションの企画・開発・販売、オフィスビルの賃貸事業、オフィス区分所有権の販売 |
| 金融事業 | 火災保険等の保険代理店業務、注文住宅購入者向けつなぎ融資 |
| エネルギー事業 | メガソーラー発電施設の運営、経営 |

The main products and services for each "reportable segment" described above are as follows:

| Reportable Segment | Major Products and Services |
|--------------------|--|
| Housing | <ul style="list-style-type: none"> ● Construction contractor for custom-built homes ● Contractor for home renovation and other work ● Referrals for ancillary services and construction such as landscaping work ● Support of drawing with CAD |
| Real estate | <ul style="list-style-type: none"> ● Sale of residential lots and detached homes ● Planning, development and sale of condominiums ● Subleasing of office buildings ● Sale of comparted ownership of office floors |
| Financial | <ul style="list-style-type: none"> ● Insurance agency services for fire, earthquake, as well as additional policies and agency services ● Bridge loans for customers purchasing custombuilt homes |
| Energy | <ul style="list-style-type: none"> ● Administration of mega solar generation facilities, management |

① セグメント収益及び業績 / Segment revenues and results

(単位：百万円 / Millions of Yen)

前連結会計年度 / Fiscal year ended May 31, 2018

| | 報告セグメント / Segment | | | | | その他 Other | 合計 Total | 調整額 Adjustments | 連結財務諸 表計上額 All operations |
|--|-------------------|----------------------|-------------------|-------------------|----------------|--------------|-------------|--------------------|---------------------------------|
| | 住宅事業 Housing | 不動産事業 Real estate | 金融事業 Financial | エネルギー事業 Energy | 計 Sub total | | | | |
| 売上高 / Revenue | | | | | | | | | |
| (1) 外部顧客に対する売上高 Revenue from external customers | 141,847 | 18,019 | 1,163 | 880 | 161,911 | 6,004 | 167,915 | - | 167,915 |
| (2) セグメント間の売上収益 Inter-segment | 261 | 154 | - | - | 416 | 7,752 | 8,168 | △ 8,168 | - |
| 計 / Total | 142,109 | 18,174 | 1,163 | 880 | 162,327 | 13,756 | 176,084 | △ 8,168 | 167,915 |
| セグメント利益又は損失(△) Segment profit before tax | 2,444 | 1,383 | 516 | 330 | 4,675 | △ 53 | 4,621 | 31 | 4,653 |
| セグメント利益率 Segment profit before tax ratio | 1.7% | 7.7% | 44.4% | 37.6% | 2.9% | - | 2.8% | - | 2.8% |

当連結会計年度 / Fiscal year ended May 31, 2019

| | 報告セグメント / Segment | | | | | その他 Other | 合計 Total | 調整額 Adjustments | 連結財務諸 表計上額 All operations |
|--|-------------------|----------------------|-------------------|-------------------|----------------|--------------|-------------|--------------------|---------------------------------|
| | 住宅事業 Housing | 不動産事業 Real estate | 金融事業 Financial | エネルギー事業 Energy | 計 Sub total | | | | |
| 売上高 / Revenue | | | | | | | | | |
| (1) 外部顧客に対する売上高 Revenue from external customers | 151,647 | 26,640 | 1,165 | 882 | 180,336 | 6,538 | 186,874 | - | 186,874 |
| (2) セグメント間の売上収益 Inter-segment | 282 | 202 | - | - | 484 | 8,569 | 9,053 | △ 9,053 | - |
| 計 / Total | 151,929 | 26,843 | 1,165 | 882 | 180,820 | 15,107 | 195,928 | △ 9,053 | 186,874 |
| セグメント利益又は損失(△) Segment profit before tax | 801 | 5,553 | 432 | 327 | 7,115 | 135 | 7,251 | 115 | 7,366 |
| セグメント利益率 Segment profit before tax ratio | 0.5% | 20.8% | 37.1% | 37.1% | 3.9% | 2.1% | 3.9% | - | 3.9% |

<参考> 前年同期との増減比較は、次の通りです：

Ref : Difference between the results of the quarter under review and the same period the previous year is as follows:

| | 報告セグメント / Segment | | | | | その他 Other | 合計 Total | 調整額 Adjustments | 連結財務諸 表計上額 All operations |
|--|-------------------|----------------------|-------------------|-------------------|----------------|--------------|-------------|--------------------|---------------------------------|
| | 住宅事業 Housing | 不動産事業 Real estate | 金融事業 Financial | エネルギー事業 Energy | 計 Sub total | | | | |
| 売上高 / Revenue | | | | | | | | | |
| (1) 外部顧客に対する売上高 Revenue from external customers | 9,799 | 8,621 | 1 | 2 | 18,424 | 533 | 18,958 | - | 18,958 |
| (2) セグメント間の売上収益 Inter-segment | 20 | 47 | - | - | 68 | 816 | 885 | △ 885 | - |
| 増減計 / Total | 9,820 | 8,668 | 1 | 2 | 18,493 | 1,350 | 19,843 | △ 885 | 18,958 |
| セグメント利益又は損失(△) Segment profit before tax | △ 1,642 | 4,170 | △ 83 | △ 3 | 2,440 | 189 | 2,630 | 83 | 2,713 |
| セグメント利益率の増減 Variance of segment profit before tax ratio | - | 13.2% | △7.2% | △0.5% | 1.1% | - | 1.1% | - | 1.2% |

② 主要な製品及び役務からの売上収益 / Revenue from major products and services

| | 連結会計年度 Fiscal year ended | | | | 増減 Variance | |
|--|-----------------------------|-------|--------------|-------|----------------|------|
| | 5/31/2018 | | 5/31/2019 | | 金額 Amount | (%) |
| | 金額 Amount | (%) | 金額 Amount | (%) | | |
| 全事業の製品別明細 / Revenue from all operations | | | | | | |
| 住宅事業 / Housing | 142,109 | 84.6 | 151,929 | 81.3 | 9,820 | 6.9 |
| 注文住宅 Custom-built homes | 135,410 | | 144,872 | | 9,461 | |
| リフォーム Home renovation | 5,312 | | 5,504 | | 191 | |
| その他売上 Other | 1,385 | | 1,553 | | 167 | |
| 非住宅事業 / Non housing | 33,975 | 20.2 | 43,998 | 23.5 | 10,023 | 29.5 |
| 不動産事業 Real estate | 18,174 | | 26,843 | | 8,668 | |
| 金融事業 Financial | 1,163 | | 1,165 | | 1 | |
| エネルギー事業 Energy | 880 | | 882 | | 2 | |
| その他事業 Other | 13,756 | | 15,107 | | 1,350 | |
| 調整 / Adjustments | △ 8,168 | - | △ 9,053 | - | △ 885 | - |
| 外部顧客からの売上収益 Total revenue from all operations | 167,915 | 100.0 | 186,874 | 100.0 | 18,958 | 11.3 |