

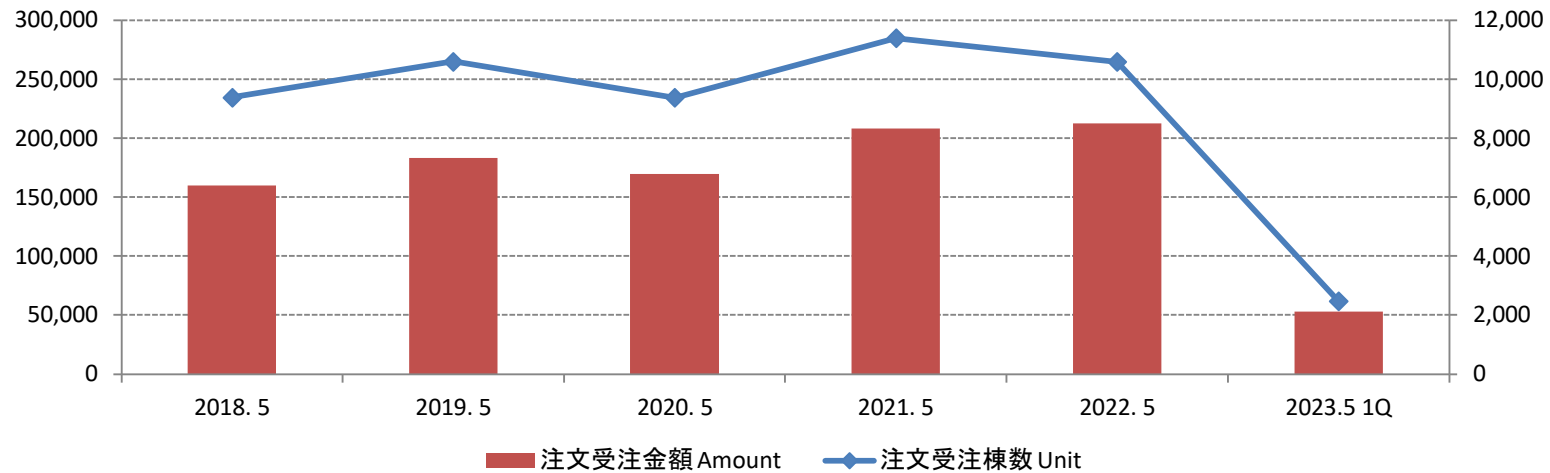
タマホーム株式会社 フィナンシャル ファクトブック2023年5月期 第1四半期 自2022年6月1日 至2022年8月31日
Tama Home Co.,Ltd. Financial FactBook 1st Quarter of Fiscal Year Ending May 31, 2023

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受注棟数・金額 The state of orders and amounts

注文住宅 受注実績推移
Changes in orders of custom-build homes

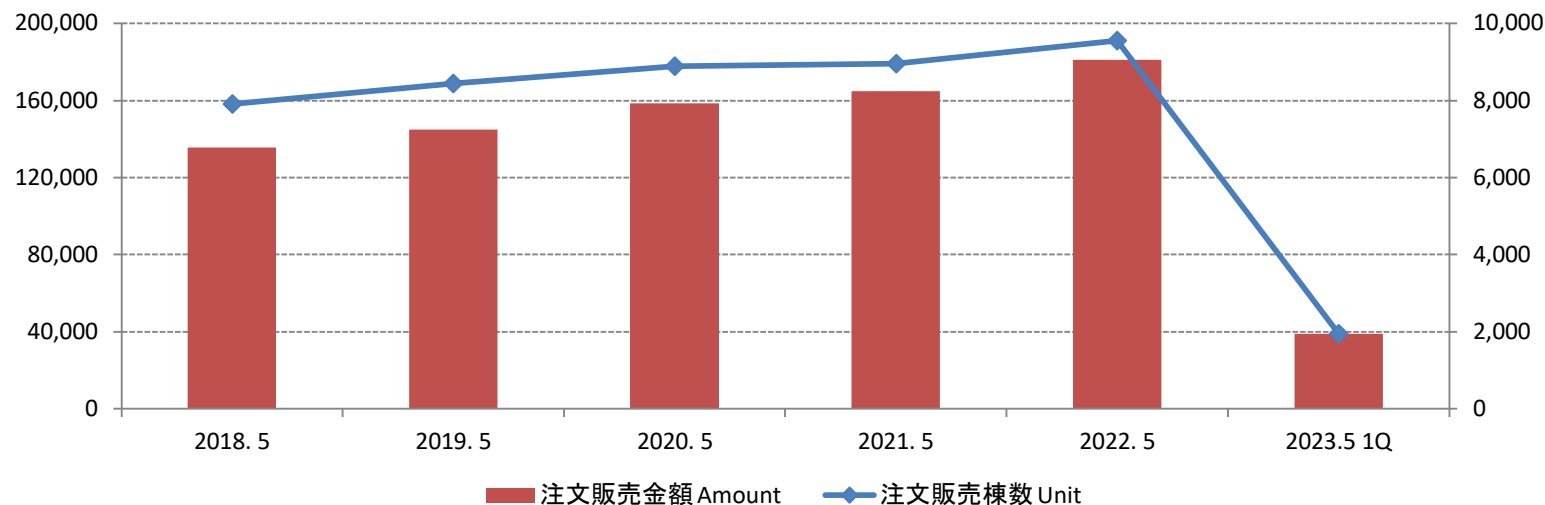


〈受注棟数・金額 Changes in orders〉

棟数 Unit	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
注文住宅 Custom-build homes	9,386	10,604	9,380	11,395	10,595	2,483
戸建分譲住宅 Detached Homes	440	526	713	929	1,132	322
計 Total	9,826	11,130	10,093	12,324	11,727	2,805

金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
注文住宅 Custom-build homes	159,711	183,320	169,582	208,151	212,489	53,100
戸建分譲住宅 Detached homes	6,860	8,270	11,520	15,643	19,784	5,728
計 Total	166,571	191,590	181,102	223,794	232,273	58,828

注文住宅 販売実績推移
Changes in sales of custom-build homes



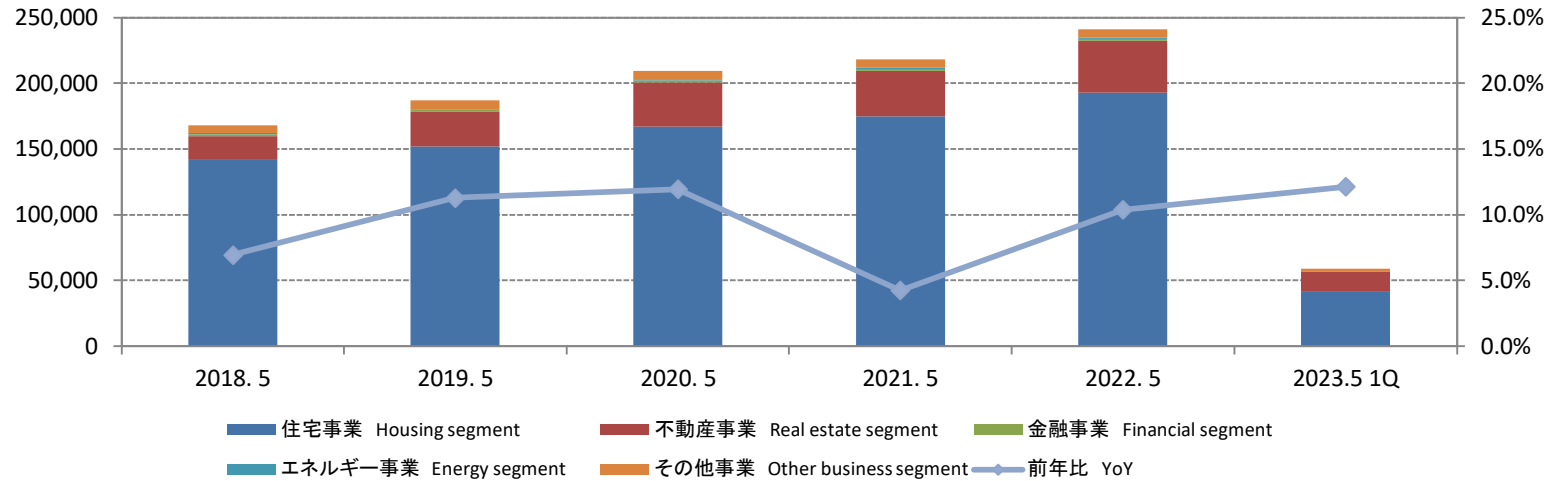
〈販売棟数・金額 Changes in sales〉

棟数 Unit	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
注文住宅 Custom-build homes	7,913	8,444	8,890	8,957	9,551	1,940
既存ライン Standard line	7,144	7,667	8,050	8,398	9,026	1,822
ハイライン Hight-end line	2	-	-	-	3	2
ベーシックライン Low-end line	767	777	840	559	522	116
戸建分譲住宅 Detached homes	397	472	620	829	951	367
計 Total	8,310	8,916	9,510	9,786	10,502	2,307

金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
注文住宅 Custom-build homes	135,410	144,872	158,480	164,746	181,254	39,001
戸建分譲住宅 Detached homes	12,596	13,866	18,589	25,214	28,243	6,467
計 Total	148,006	158,738	177,069	189,960	209,497	45,469

連結売上高 Net sales (Consolidated)

連結売上高 セグメント別推移
Changes in sales by segment



〈売上高 Net sales (Consolidated)〉

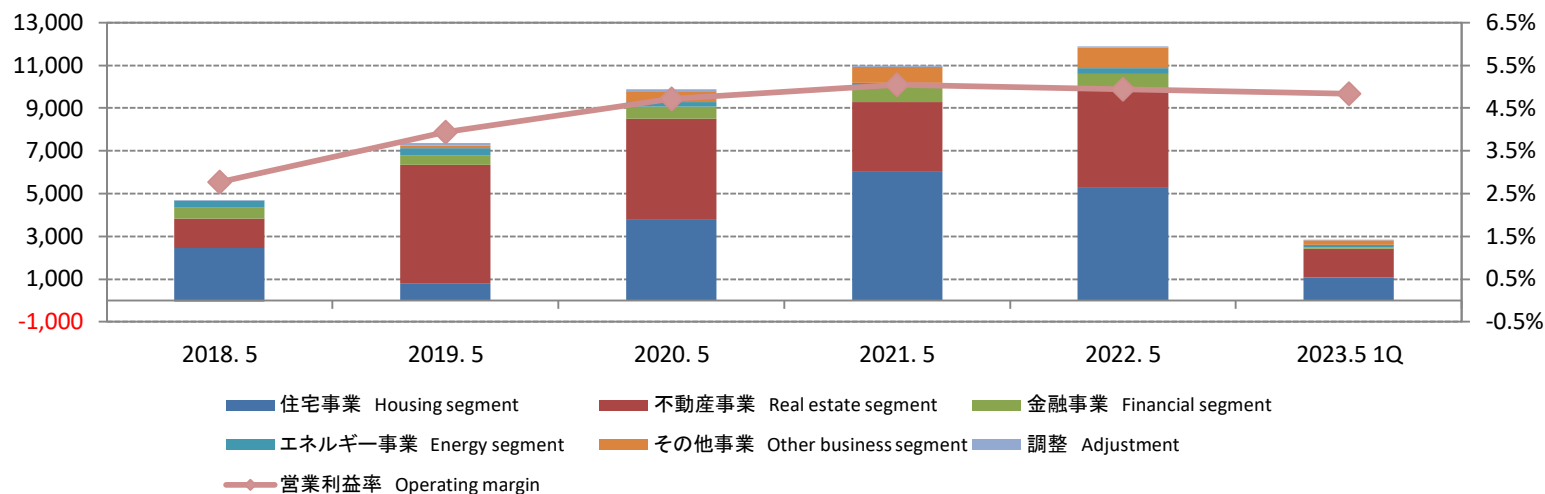
金額(百万円) Amount(¥Million)	2018. 5	2019. 5	2020. 5	2021. 5	2022. 5	2023.5 1Q
売上高 Net sales	167,915	186,874	209,207	218,092	240,760	58,762
前年比 YoY	7.0%	11.3%	12.0%	4.2%	10.4%	12.1%

〈セグメント別業績 Sales by segment (Consolidated)〉

金額(百万円) Amount(¥Million)	2018. 5	2019. 5	2020. 5	2021. 5	2022. 5	2023.5 1Q
住宅事業 Housing segment	141,847	151,647	167,099	174,630	192,715	42,120
非住宅事業 Non-Housing segment	26,068	35,227	42,108	43,462	48,044	16,641
不動産事業 Real estate segment	18,019	26,640	33,427	34,751	39,328	14,565
金融事業 Financial segment	1,163	1,165	1,434	1,550	1,484	287
エネルギー事業 Energy segment	880	882	791	821	844	249
その他事業 Other business segment	6,004	6,538	6,454	6,338	6,386	1,538
計 Total	167,915	186,874	209,207	218,092	240,760	58,762

連結営業利益 Operating income (Consolidated)

連結営業利益 セグメント別推移 Changes in operating income by segment



〈営業利益 Changes in operating income (Consolidated)〉

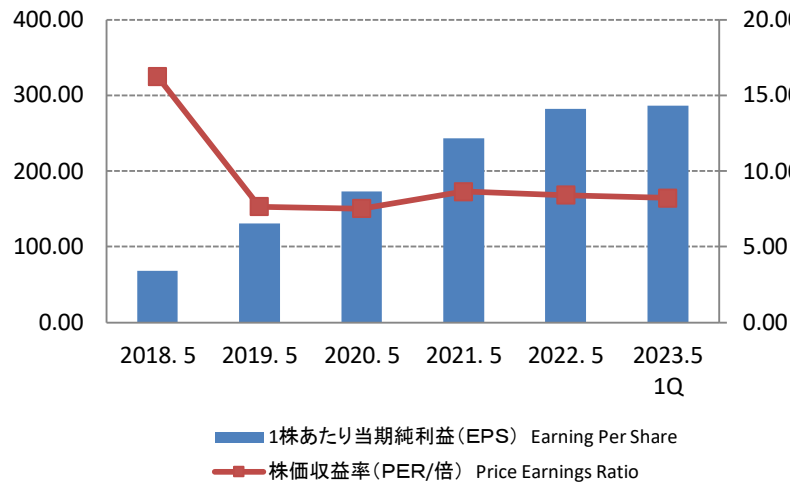
金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
営業利益 Operating income	4,653	7,366	9,873	10,999	11,893	2,842
営業利益率 Operating margin	2.8%	3.9%	4.7%	5.0%	4.9%	4.8%

〈セグメント別業績 Changes in operating income by segment (Consolidated)〉

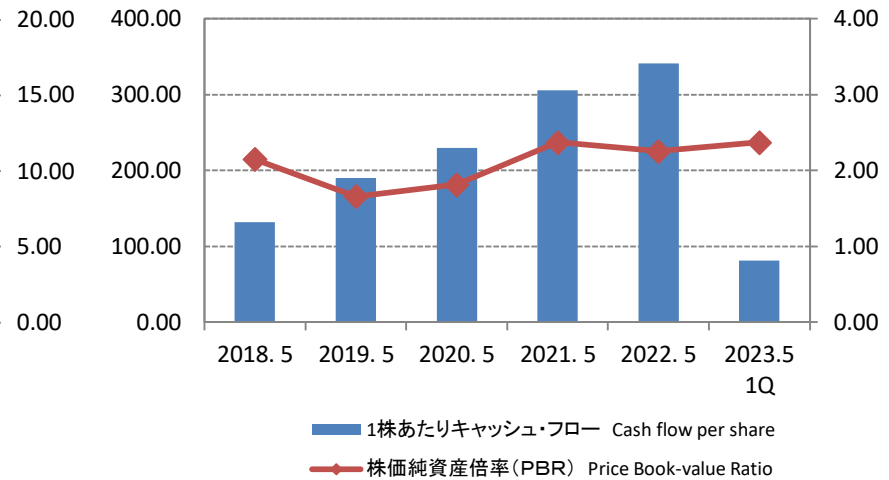
金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
住宅事業 Housing segment	2,444	801	3,775	6,030	5,272	1,078
非住宅事業 Non-Housing segment	2,176	6,450	6,011	4,888	6,561	1,743
不動産事業 Real estate segment	1,383	5,553	4,726	3,241	4,696	1,343
金融事業 Financial segment	516	432	564	671	622	73
エネルギー事業 Energy segment	330	327	206	243	279	113
その他事業 Other business segment	△ 53	135	513	731	961	212
調整 Adjustment	31	115	86	80	59	20
計 Total	4,653	7,366	9,873	10,999	11,893	2,842

1株あたり情報 Per share date

1株あたり当期純利益(EPS)、株価収益率(PER/倍)
Changes in Earning Per Share and Price earnings ratio



1株あたりキャッシュ・フロー、株価純資産倍率(PBR)
Changes in Cash flow per share and Price Book - value Ratio



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
1株あたり当期純利益 (EPS) Earning Per Share	68.12	130.89	172.76	243.35	282.25	286.65
株価収益率 (PER/倍) Price Earnings Ratio	16.22	7.66	7.55	8.65	8.41	8.21
1株あたりキャッシュ・フロー Cash flow per share	132	190	230	305	341	81
株価純資産倍率 (PBR) Price Book-value Ratio	2.1	1.7	1.8	2.4	2.3	2.4
年度末株価 (円) Stock price at the end of the fiscal year	1,105	1,002	1,304	2,104	2,373	2,353

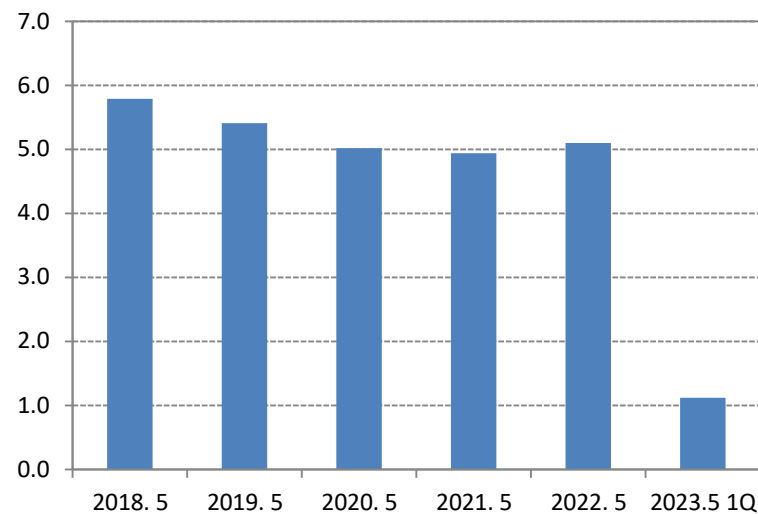
※株価収益率 = 株価(各年度末) / 1株あたり親会社株主に帰属する当期純利益

※キャッシュ・フロー = 親会社株主に帰属する当期純利益 + 減価償却費

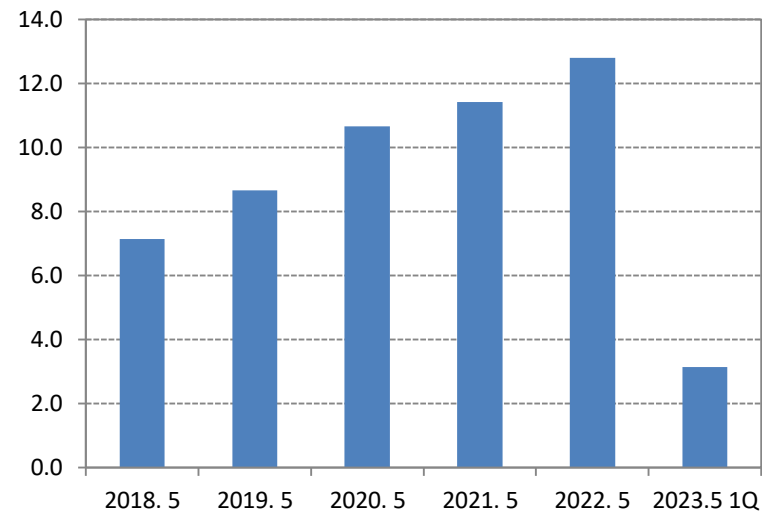
※PER = Stock price (the end of the fiscal year) / Profit for the year attributable to owners of parent per share

※Cash flow = Profit for year attributable to owners of parent + Depreciation expenses

棚卸資産回転率
Changes in Inventory turnover rate



有形固定資産回転率
Tangible fixed asset turnover rate



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
棚卸資産回転率 Inventory turnover rate	5.8	5.4	5.0	4.9	5.1	1.1
有形固定資産回転率 Tangible fixed asset turnover rate	7.1	8.7	10.7	11.4	12.8	3.1

※棚卸資産回転率 = 売上原価 / 棚卸資産

※有形固定資産回転率 = 売上高 / 有形固定資産

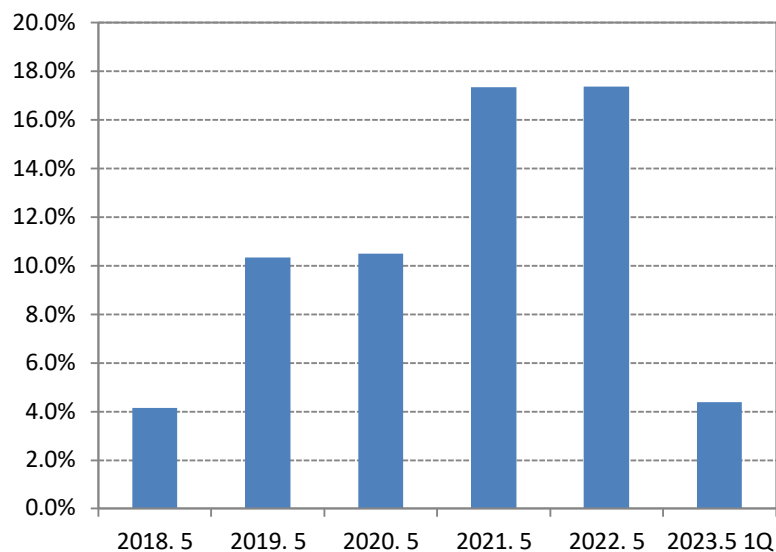
※棚卸資産、有形固定資産は期中平均値

※Inventory turnover rate = Cost of sales / Inventory

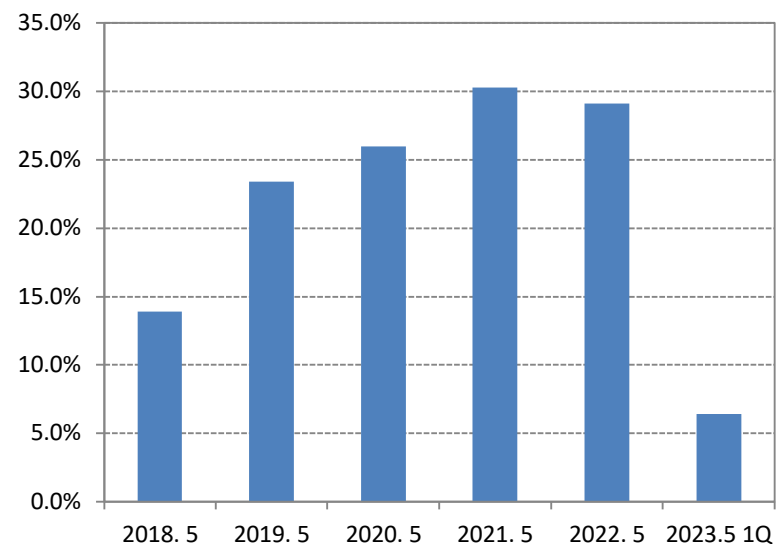
※Tangible fixed asset turnover rate = Net sales / Tangible fixed assets

※Inventory and tangible fixed assets are average for the period.

投下資本利益率(ROIC)



株主資本利益率(ROE)



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 1Q
投下資本利益率(ROIC)	4.1%	10.3%	10.5%	17.4%	17.4%	4.4%
株主資本利益率(ROE)	13.9%	23.4%	26.0%	30.3%	29.1%	6.4%
D/Eレシオ D/E ratio	2.36	1.21	1.42	0.65	0.59	0.49

※投下資本利益率(ROIC) = 親会社株主に帰属する当期純利益 / 投下資本
 ※投下資本 = 純資産 + 有利子負債

※株主資本利益率(ROE) = 親会社株主に帰属する当期純利益 / 株主資本

※D/Eレシオ = 負債 / 株主資本

※株主資本は期中平均値を使用

※ROIC = Profit for the year attributable to owners of parent / Invested capital

※Invested capital = Net assets + Interest-bearing debts

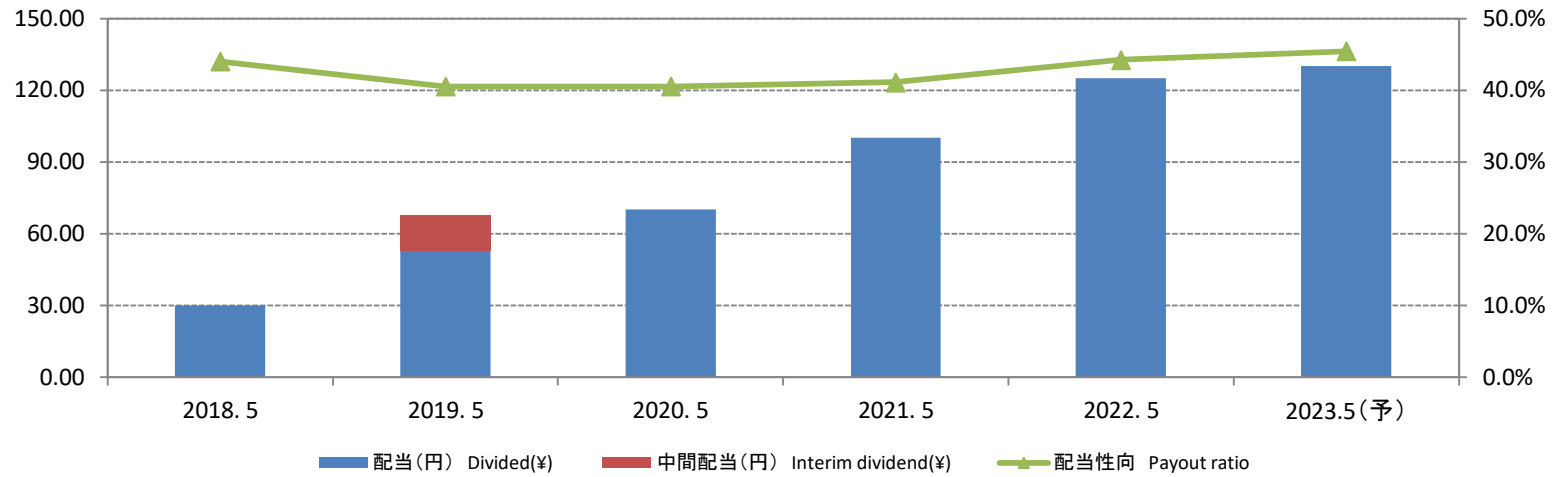
※ROE = Profit for the year attributable to owners of parent / Invested capital

※D/E ratio = Liabilities / Shareholder's equity

※Shareholder's equities are average during the period.

配当・配当性向 Divided,Payment ratio

配当金額、配当性向
Changes in Divided and Payout ratio



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5(予)
配当(円) Divided(¥)	30.00	53.00	70.00	100.00	125.00	130.00
中間配当(円) Interim dividend(¥)	-	15.00	-	-	-	-
配当性向 Payout ratio	44.0%	40.5%	40.5%	41.1%	44.2%	45.4%

連結貸借対照表

Consolidated balance sheets

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 1Q
資産の部	Assets					
流動資産	Current assets	62,920	75,519	74,603	79,223	75,778
現金及び預金	Cash and deposits	27,013	30,993	32,681	33,471	31,206
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction contracts and other	1,278	1,357	1,294	-	-
受取手形	Notes receivable - trade	-	-	-	62	60
完成工事未収入金	Accounts receivable from completed construction contracts	-	-	-	276	287
売掛金	Accounts receivable - trade	-	-	-	1,104	1,006
営業貸付金	Operating loans	4,959	6,801	7,200	2,503	1,606
販売用不動産	Real estate for sale	8,191	6,377	9,234	11,342	10,480
未成工事支出金	Costs on construction contracts in progress	11,048	11,873	12,054	11,896	13,004
仕掛販売用不動産	Real estate for sale in process	8,645	16,300	10,225	16,697	16,264
その他の棚卸資産	Other inventories	502	479	599	650	645
その他	Other	1,283	1,342	1,321	1,225	1,223
貸倒引当金	Allowance for doubtful accounts	△ 2	△ 6	△ 8	△ 7	△ 6
固定資産	Non-current assets	26,577	26,193	25,612	25,854	24,828
有形固定資産	Property, Plant and equipment	19,778	19,434	18,732	18,867	18,659
建物及び構築物	Buildings and structures	-	-	-	22,944	23,055
減価償却累計額	Accumulated depreciation	-	-	-	△ 14,084	△ 14,406
建物及び構築物(純額)	Buildings and structures, net	8,923	9,316	8,926	8,860	8,648
機械装置及び運搬具	Machinery, equipment and vehicles	-	-	-	4,791	4,837
減価償却累計額	Accumulated depreciation	-	-	-	△ 1,692	△ 1,778
機械装置及び運搬具(純額)	Machinery, equipment and vehicles, net	3,467	3,236	3,029	3,098	3,059
土地	Land	6,846	6,698	6,587	6,635	6,635
リース資産	Lease assets	153	33	25	60	60
減価償却累計額	Accumulated depreciation	-	-	-	△ 45	△ 48
リース資産(純額)	Leased assets, net	-	-	-	14	11
建設仮勘定	Construction in progress	249	13	18	53	108
その他	Other	137	136	144	684	691
減価償却累計額	Accumulated depreciation	-	-	-	△ 479	△ 496
その他(純額)	Other, net	-	-	-	204	195
無形固定資産	Intangible assets	117	832	953	1,116	1,134
投資その他の資産	Total investments and other assets	6,680	5,926	5,926	5,870	5,035
投資有価証券	Investment securities	1,444	514	486	448	389
長期貸付金	Long-term loans receivable	81	77	74	67	66
繰延税金資産	Deferred tax assets	1,546	1,789	1,946	2,025	1,243
その他	Other	4,111	4,053	3,932	3,842	3,849
貸倒引当金	Allowance for doubtful accounts	△ 503	△ 509	△ 513	△ 513	△ 513
資産合計	Total assets	89,497	101,713	100,216	105,077	100,607

連結貸借対照表 **Consolidated balance sheets**

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 1Q
負債の部	Liabilities					
流動負債	Current liabilities	60,691	68,847	68,363	65,451	64,349
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	14,528	14,260	15,301	16,520	16,552
短期借入金	Short-term borrowings	8,585	15,336	12,588	11,401	10,959
1年内償還予定の社債	Current portion of bonds payable	–	–	–	–	–
1年内返済予定の長期借入金	Current portion of long-term borrowings	3,907	3,785	356	270	270
未払法人税等	Income taxes payable	2,071	2,389	2,858	2,494	212
未成工事受入金等	Advances received on uncompleted construction contracts	23,191	22,977	25,880	24,821	27,904
完成工事補償引当金	Provision for warranties for completed construction	1,230	1,362	1,341	1,389	1,403
賞与引当金	Provision for bonuses	146	191	244	241	929
その他	Other	7,029	8,543	9,792	8,310	6,116
固定負債	Non-current liabilities	10,615	11,633	5,638	8,709	7,094
長期借入金	Long-term borrowings	7,346	8,263	2,140	5,063	3,487
資産除去債務	Asset retirement obligations	1,558	1,567	1,816	1,808	1,802
その他	Other	1,710	1,801	1,681	1,836	1,803
負債合計	Total liabilities	71,307	80,480	74,001	74,160	71,443
純資産の部	Net assets					
株主資本	Shareholders' equity	17,743	20,818	25,924	30,812	29,078
資本金	Share capital	4,310	4,310	4,310	4,310	4,310
資本剰余金	Capital surplus	4,357	4,280	4,280	4,280	4,280
利益剰余金	Retained earnings	9,076	12,228	17,334	22,672	20,938
自己株式	Treasury shares	–	△0	△0	△ 450	△ 450
その他の包括利益累計額	Accumulated other comprehensive income	393	358	216	60	32
その他有価証券評価差額金	Valuation difference on available-for-sale securities	4	20	19	13	15
繰延ヘッジ損益	Deferred gains or losses on hedges	3	0	3	1	2
為替換算調整勘定	Foreign currency translation adjustment	385	338	193	46	14
非支配株主持分	Non-controlling interests	52	55	73	43	53
純資産合計	Total net assets	18,190	21,232	26,214	30,916	29,164
負債純資産合計	Total liabilities and net assets	89,497	101,713	100,216	105,077	100,607

連結損益計算書

Consolidated statements of income

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 1Q
売上高	Net sales	186,874	209,207	218,092	240,760	58,762
売上原価	Cost of sales	140,873	159,269	165,872	185,502	45,264
売上総利益	Gross profit	46,000	49,937	52,219	55,258	13,498
利益率	profit margin	24.6%	23.9%	23.9%	23.0%	23.0%
販管費及び一般管理費	Selling, general and administrative expenses	38,633	40,064	41,220	43,365	10,655
役員報酬	Remuneration for directors (and other officers)	1,014	989	1,081	1,356	-
従業員給料手当	Employees' salaries and allowances	12,681	12,997	13,791	13,804	-
従業員賞与	Employees' bonuses	1,362	2,299	2,496	2,583	-
賞与引当金繰入額	Provision for bonuses	100	129	158	155	-
退職給付費用	Retirement benefit expenses	452	518	564	633	-
法定福利費	Legal welfare expenses	2,031	2,252	2,320	2,352	-
通信交通費	Correspondence and transportation expenses	1,292	1,286	1,255	1,218	-
広告宣伝費	Advertising expenses	7,365	7,494	7,900	9,833	-
貸倒引当金繰入額	Provision of allowance for doubtful accounts	△2	13	13	4	-
賃借料	Rent expenses	4,648	4,514	4,352	4,281	-
減価償却費	Depreciation	1,430	1,274	1,378	1,314	-
その他販管費	Other	6,256	6,294	5,908	5,826	-
営業利益	Operating profit	7,366	9,873	10,999	11,893	2,842
利益率	profit margin	3.9%	4.7%	5.0%	4.9%	4.8%

連結損益計算書

Consolidated statements of income

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 1Q
営業外収益	Non-operating income	260	459	453	726	190
受取利息	Interest income	7	4	1	1	0
受取配当金	Dividends income	0	0	0	0	0
仕入割引	Purchase discount	55	75	72	70	22
為替差益	Foreign exchange gain	-	-	88	199	103
受取地代家賃	Rental income from land and buildings	27	27	27	27	-
持分法による投資利益	Share of profit of entities accounted for using equity method	-	0	5	-	-
受取和解金	Settlement received	-	-	18	150	-
違約金収入	Penalty income	74	84	100	122	31
その他	Other	94	265	137	154	32
営業外費用	Non-operating expenses	672	578	358	272	83
支払利息	Interest expenses	336	207	220	154	47
シンジケートローン手数料	Commission for syndicated loans	90	60	4	-	-
アレンジメントフィー	Arrangement fee	-	94	-	-	-
為替差損	Foreign exchange losses	12	29	-	-	-
投資事業組合運用損	Loss on investments in partnership	53	23	11	3	-
持分法による投資損失	Share of loss of entities accounted for using equity method	0	-	-	19	13
その他	Other	179	163	123	95	21
経常利益	Ordinary income	6,955	9,754	11,093	12,346	2,949
利益率	profit margin	3.7%	4.7%	5.1%	5.1%	5.0%
特別利益	Extraordinary income	82	9	82	42	-
固定資産売却益	Gain on sale of non-current assets	-	5	49	-	-
投資有価証券売却益	Gain on sale of investment securities	-	3	0	-	-
出資金売却益	Gain on sale of investment	-	-	-	42	-
事業撤退損戻入益	Reversal of loss on business withdrawal	82	-	-	-	-
為替換算調整勘定取崩益	Foreign currency translation adjustments reversal gains	-	-	31	-	-
特別損失	Extraordinary loss	1,281	1,558	822	225	16
固定資産除却損	Loss on retirement of non-current assets	39	118	78	65	15
関係会社株式評価損	Loss on valuation of investment securities	-	948	-	4	-
リース解約損	Loss on cancellation of leases	14	17	11	5	-
減損損失	Impairment loss	987	360	732	149	1
関係会社出資金売却損	Loss on sale of investments in capital of subsidiaries and affiliates	238	-	-	-	-
事業撤退損	Loss on withdrawal from business	-	112	-	-	-
税金等調整前当期純利益	Profit before income taxes	5,756	8,205	10,353	12,163	2,932
利益率	profit margin	3.1%	3.9%	4.7%	5.1%	5.0%
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	3,934	5,109	7,168	8,283	1,928