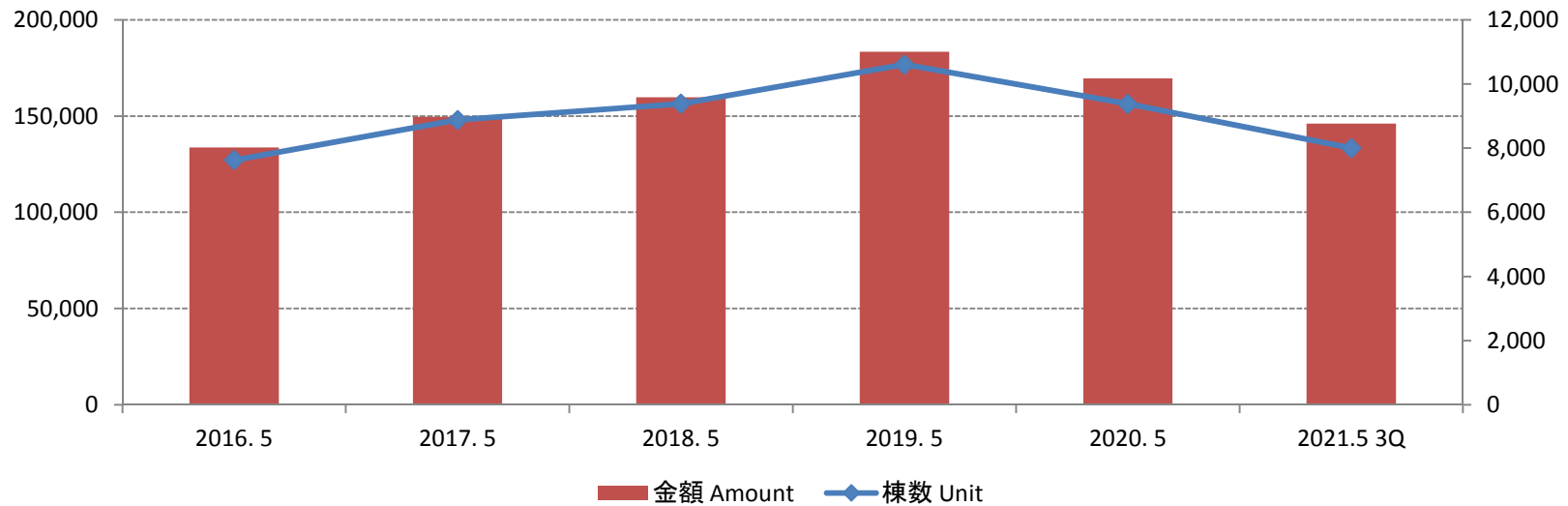


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注文住宅 実績推移
Changes in orders of custom-build homes

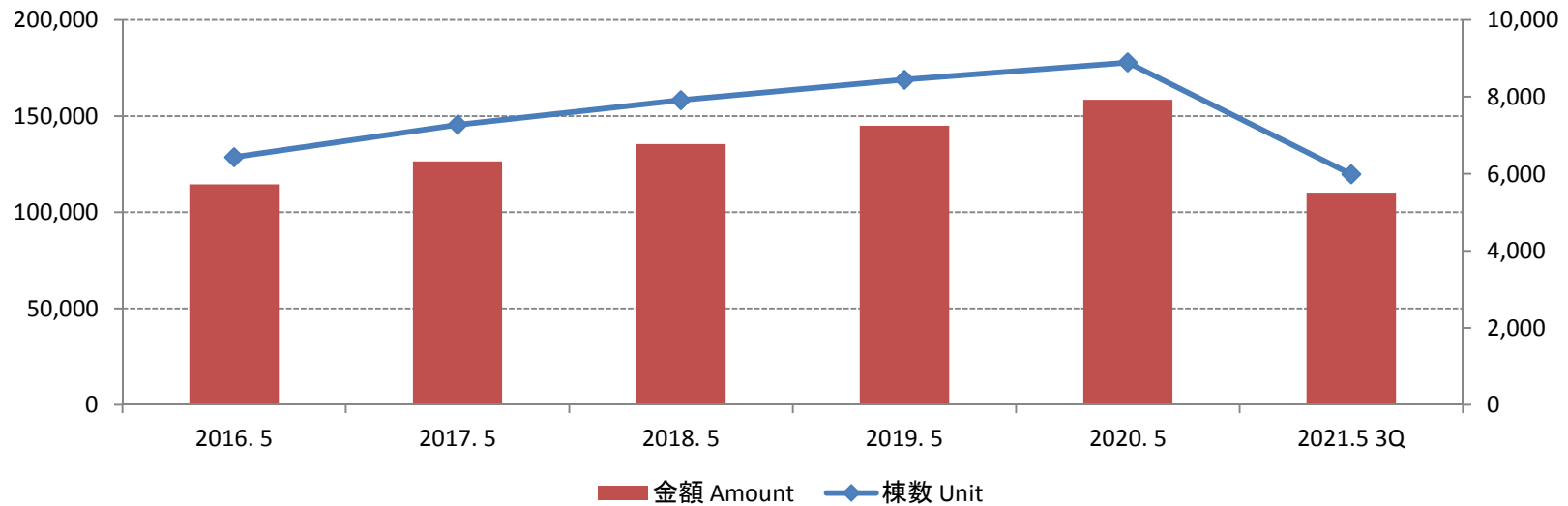


〈受注棟数・金額 Changes in orders〉

| 棟数 Unit | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|-------------------------|--------|--------|--------|--------|--------|-----------|
| 注文住宅 Custom-build homes | 7,626 | 8,877 | 9,386 | 10,604 | 9,380 | 7,997 |
| 戸建分譲住宅 Detached Homes | 358 | 372 | 440 | 526 | 713 | 712 |
| 計 Total | 7,984 | 9,249 | 9,826 | 11,130 | 10,093 | 8,709 |

| 金額(百万円) Amount(¥Million) | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|--------------------------|---------|---------|---------|---------|---------|-----------|
| 注文住宅 Custom-build homes | 133,718 | 149,659 | 159,711 | 183,320 | 169,582 | 146,023 |
| 戸建分譲住宅 Detached homes | 5,514 | 5,668 | 6,860 | 8,270 | 11,520 | 11,931 |

注文住宅 実績推移
Changes in sales of custom-build homes



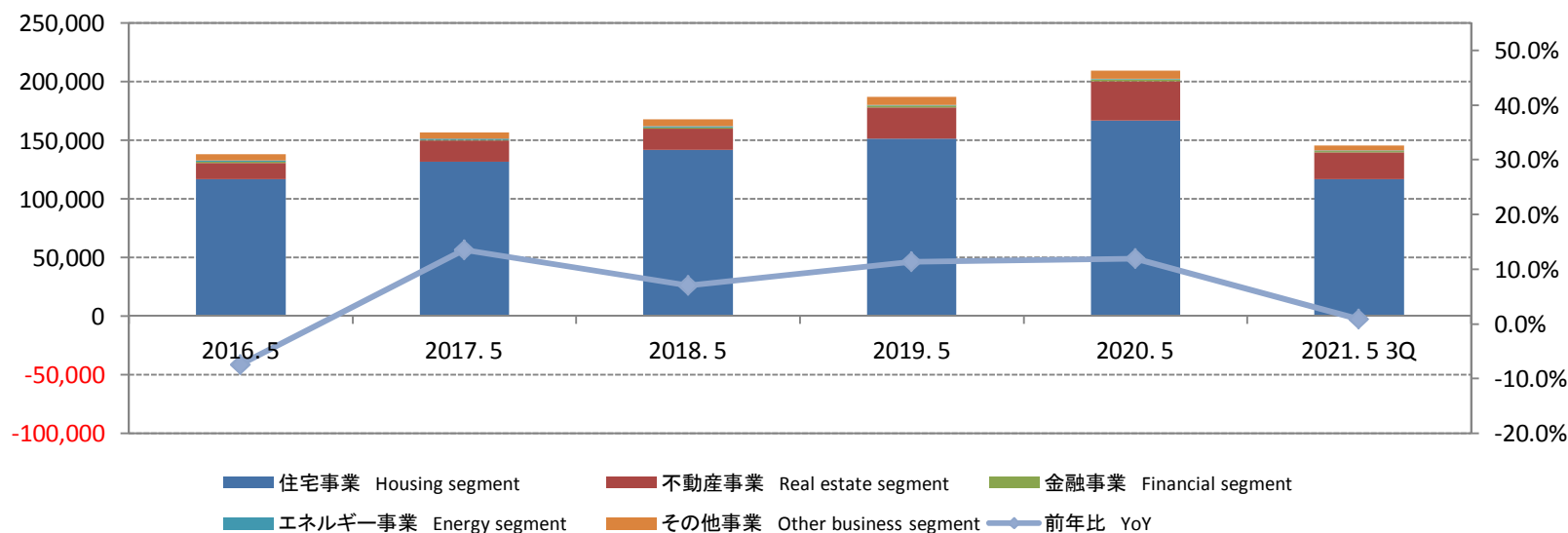
〈販売棟数・金額 Changes in sales〉

| 棟数 Unit | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|-------------------------|--------|--------|--------|--------|--------|-----------|
| 注文住宅 Custom-build homes | 6,433 | 7,275 | 7,913 | 8,444 | 8,890 | 5,988 |
| 既存ライン Standard line | 6,388 | 6,852 | 7,144 | 7,667 | 8,050 | 5,570 |
| ハイライン High-end line | - | - | 2 | 0 | - | - |
| ベーシックライン Low-end line | 45 | 423 | 767 | 777 | 840 | 418 |
| 賃貸住宅 Apartments | 1 | - | - | - | - | - |
| 戸建分譲住宅 Detached homes | 347 | 346 | 397 | 472 | 620 | 646 |
| 計 Total | 6,781 | 7,621 | 8,310 | 8,916 | 9,510 | 6,634 |

| 金額(百万円) Amount(¥Million) | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|--------------------------|---------|---------|---------|---------|---------|-----------|
| 注文住宅 Custom-build homes | 114,484 | 126,423 | 135,410 | 144,872 | 158,480 | 109,713 |
| 戸建分譲住宅 Detached homes | 10,319 | 10,914 | 12,596 | 13,866 | 18,589 | 19,462 |

連結売上高 Net sales (Consolidated)

連結売上高 セグメント別推移
Changes in sales by segment



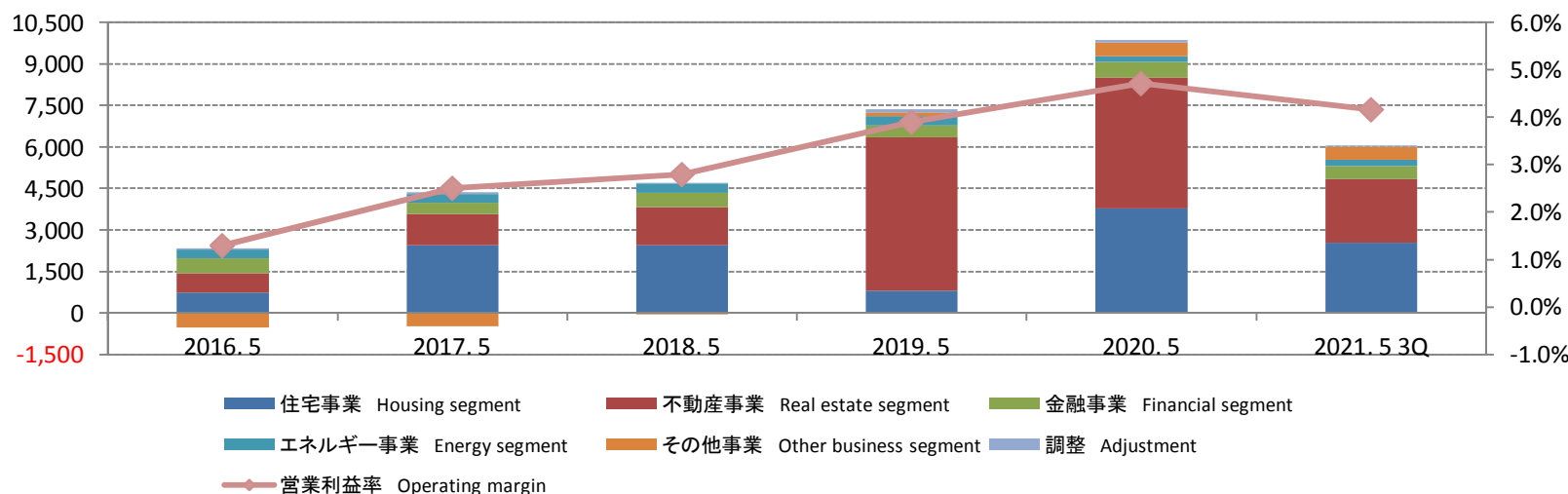
〈売上高 Net sales (Consolidated)〉

| 金額(百万円) Amount(¥Million) | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|--------------------------|---------|---------|---------|---------|---------|-----------|
| 売上高 Net sales | 138,379 | 157,001 | 167,915 | 186,874 | 209,207 | 145,495 |
| 前年比 YoY | -7.5% | 13.5% | 7.0% | 11.3% | 12.0% | 0.8% |

〈セグメント別業績 Sales by segment (Consolidated)〉

| 金額(百万円) Amount(¥Million) | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|------------------------------|---------|---------|---------|---------|---------|-----------|
| 住宅事業 Housing segment | 116,810 | 131,900 | 141,847 | 151,647 | 167,099 | 116,631 |
| 非住宅事業 Non-Housing segment | 21,568 | 25,100 | 26,068 | 35,227 | 42,108 | 28,863 |
| 不動産事業 Real estate segment | 13,762 | 17,666 | 18,019 | 26,640 | 33,427 | 22,990 |
| 金融事業 Financial segment | 1,143 | 1,060 | 1,163 | 1,165 | 1,434 | 1,104 |
| エネルギー事業 Energy segment | 850 | 901 | 880 | 882 | 791 | 635 |
| その他事業 Other business segment | 5,812 | 5,472 | 6,004 | 6,538 | 6,454 | 4,133 |
| 計 Total | 138,379 | 157,001 | 167,915 | 186,874 | 209,207 | 145,495 |

連結営業利益 セグメント別推移
Changes in operating income by segment



〈営業利益 Changes in operating income (Consolidated)〉

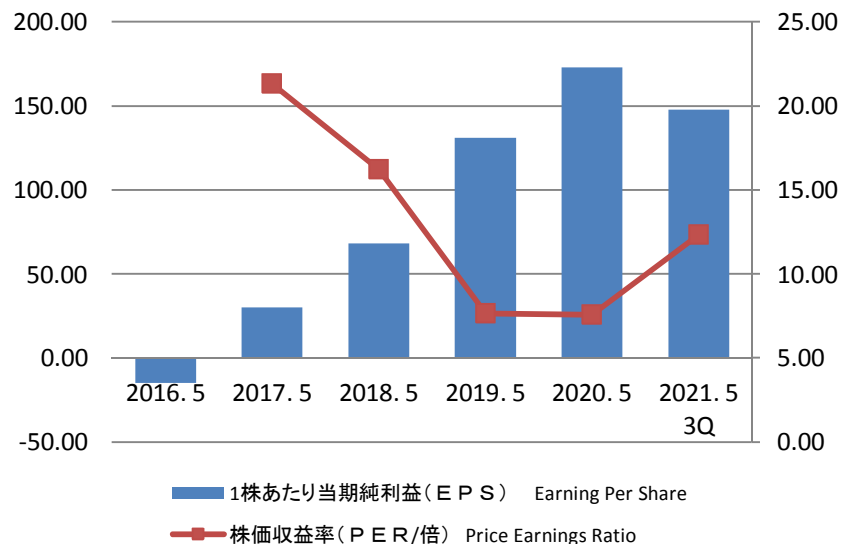
| 金額(百万円) Amount(¥Million) | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|--------------------------|--------|--------|--------|--------|--------|-----------|
| 営業利益 Operating income | 1,803 | 3,901 | 4,653 | 7,366 | 9,873 | 6,064 |
| 営業利益率 Operating margin | 1.3% | 2.5% | 2.8% | 3.9% | 4.7% | 4.2% |

〈セグメント別業績 Changes in operating income by segment (Consolidated)〉

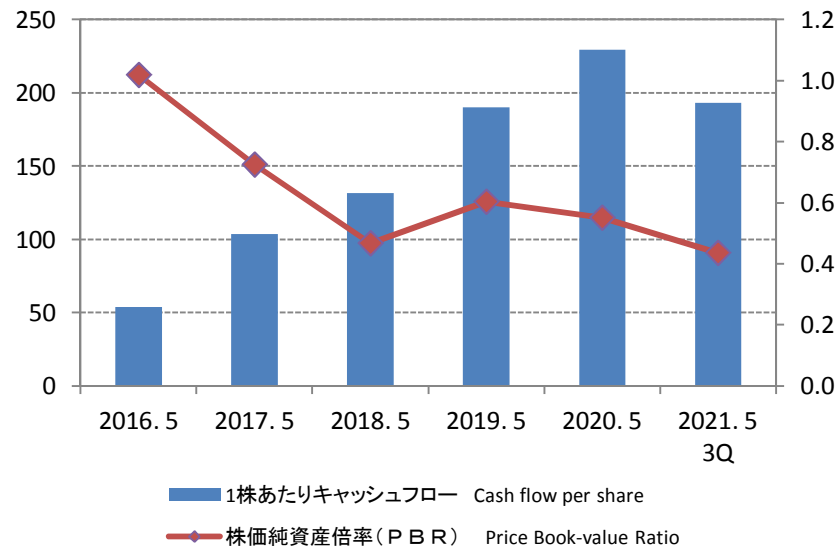
| 金額(百万円) Amount(¥Million) | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|------------------------------|--------|--------|--------|--------|--------|-----------|
| 住宅事業 Housing segment | 736 | 2,437 | 2,444 | 801 | 3,775 | 2,544 |
| 非住宅事業 Non-Housing segment | 1,032 | 1,387 | 2,176 | 6,450 | 6,011 | 3,466 |
| 不動産事業 Real estate segment | 699 | 1,146 | 1,383 | 5,553 | 4,726 | 2,300 |
| 金融事業 Financial segment | 532 | 387 | 516 | 432 | 564 | 465 |
| エネルギー事業 Energy segment | 326 | 328 | 330 | 327 | 206 | 218 |
| その他事業 Other business segment | -525 | -475 | -53 | 135 | 513 | 482 |
| 調整 Adjustment | 34 | 76 | 31 | 115 | 86 | 53 |
| 計 Total | 1,803 | 3,901 | 4,653 | 7,366 | 9,873 | 6,064 |

1株あたり情報 Per share date

1株あたり当期純利益、株価収益率(PER)
Changes in Earning Per Share and Price earnings ratio



1株あたりキャッシュフロー、株価純資産倍率(PBR)
Changes in Cash flow per share and Price Book - value ratio



| | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|--|--------|--------|--------|--------|--------|-----------|
| 1株あたり当期純利益(EPS) Earning Per Share | -14.84 | 30.00 | 68.12 | 130.89 | 172.76 | 147.59 |
| 株価収益率(PER/倍) Price Earnings Ratio | - | 21.30 | 16.22 | 7.66 | 7.55 | 12.34 |
| 1株あたりキャッシュフロー Cash flow per share | 54 | 104 | 132 | 190 | 230 | 193 |
| 株価純資産倍率(PBR) Price Book-value Ratio | 1.0 | 0.7 | 0.5 | 0.6 | 0.6 | 0.4 |
| 年度末株価(円) Stock price at the end of the fiscal year | 435 | 639 | 1,105 | 1,002 | 1,304 | 1,821 |

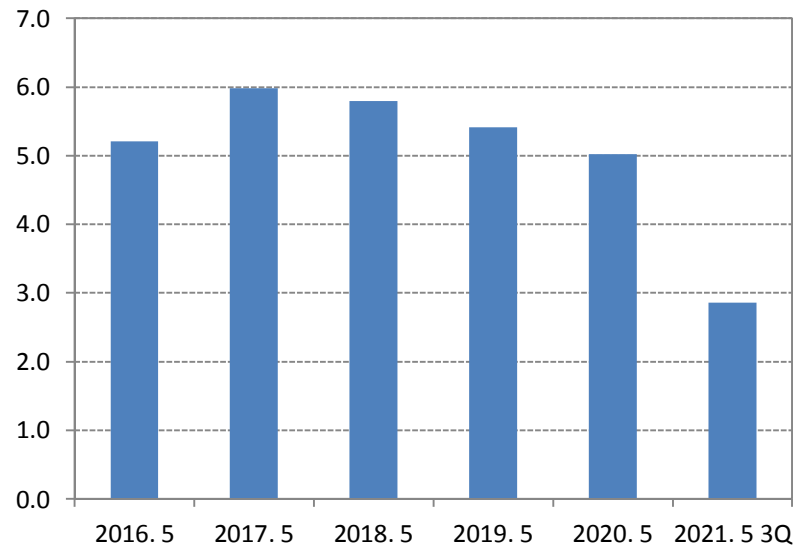
※株価収益率 = 株価(各年度末) / 1株あたり親会社株主に帰属する当期純利益

※キャッシュ・フロー = 親会社株主に帰属する当期純利益 + 減価償却費

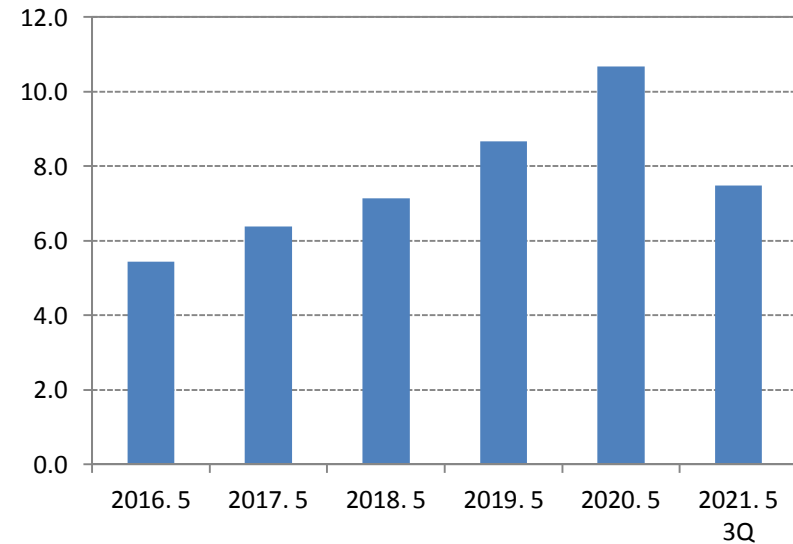
※PER = Stock price (the end of the fiscal year) / Profit for the year attributable to owners of parent per share

※Cash flow = Profit for year attributable to owners of parent + Depreciation expenses

棚卸資産回転率
Changes in Inventory turnover rate



有形固定資産回転率
Tangible fixed asset turnover rate



| | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|--|--------|--------|--------|--------|--------|-----------|
| たな卸資産回転率 Inventory turnover rate | 5.2 | 6.0 | 5.8 | 5.4 | 5.0 | 2.9 |
| 有形固定資産回転率 Tangible fixed asset turnover rate | 5.4 | 6.4 | 7.1 | 8.7 | 10.7 | 7.5 |

※棚卸資産回転率 = 売上原価 / 棚卸資産

※有形固定資産回転率 = 売上高 / 有形固定資産

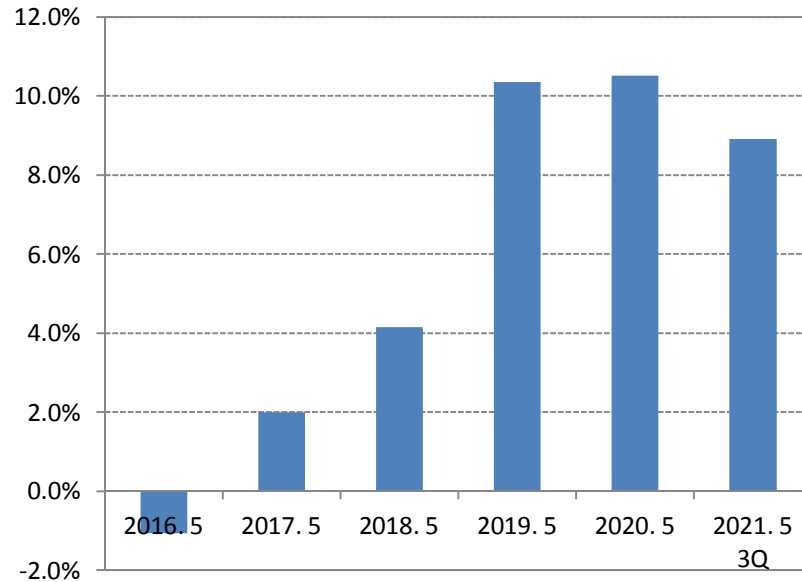
※棚卸資産、有形固定資産は期中平均値

※Inventory turnover rate = Cost of sales / Inventory

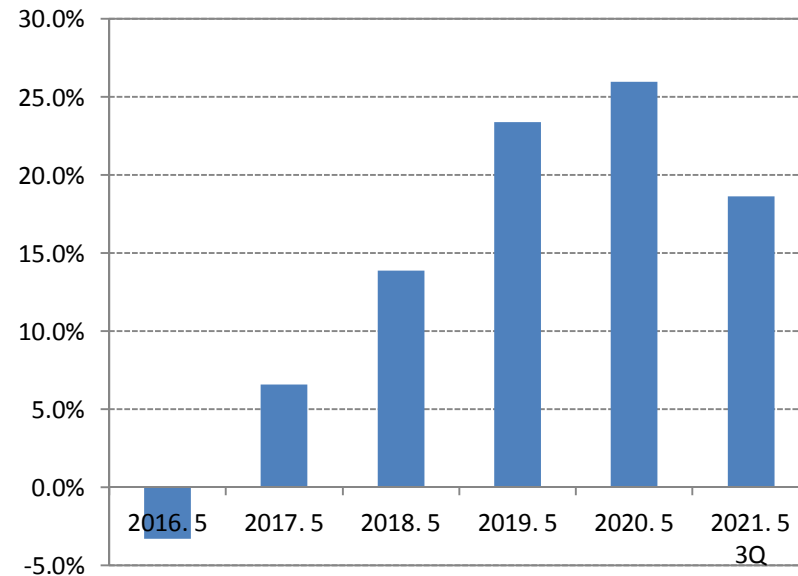
※Tangible fixed asset turnover rate = Net sales / Tangible fixed assets

※Inventory and tangible fixed assets are average for the period.

投下資本利益率(ROIC)



株主資本利益率(ROE)



| | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5 3Q |
|------------------|--------|--------|--------|--------|--------|-----------|
| 投下資本利益率(ROIC) | -1.1% | 2.0% | 4.1% | 10.3% | 10.5% | 8.9% |
| 株主資本利益率(ROE) | -3.3% | 6.6% | 13.9% | 23.4% | 26.0% | 18.6% |
| D/ELシオ D/E ratio | 2.13 | 2.34 | 2.35 | 1.21 | 1.42 | 1.20 |

※投下資本利益率(ROIC) = 親会社株主に帰属する当期純利益 / 投下資本
 ※投下資本 = 純資産 + 有利子負債

※株主資本利益率(ROE) = 親会社株主に帰属する当期純利益 / 株主資本

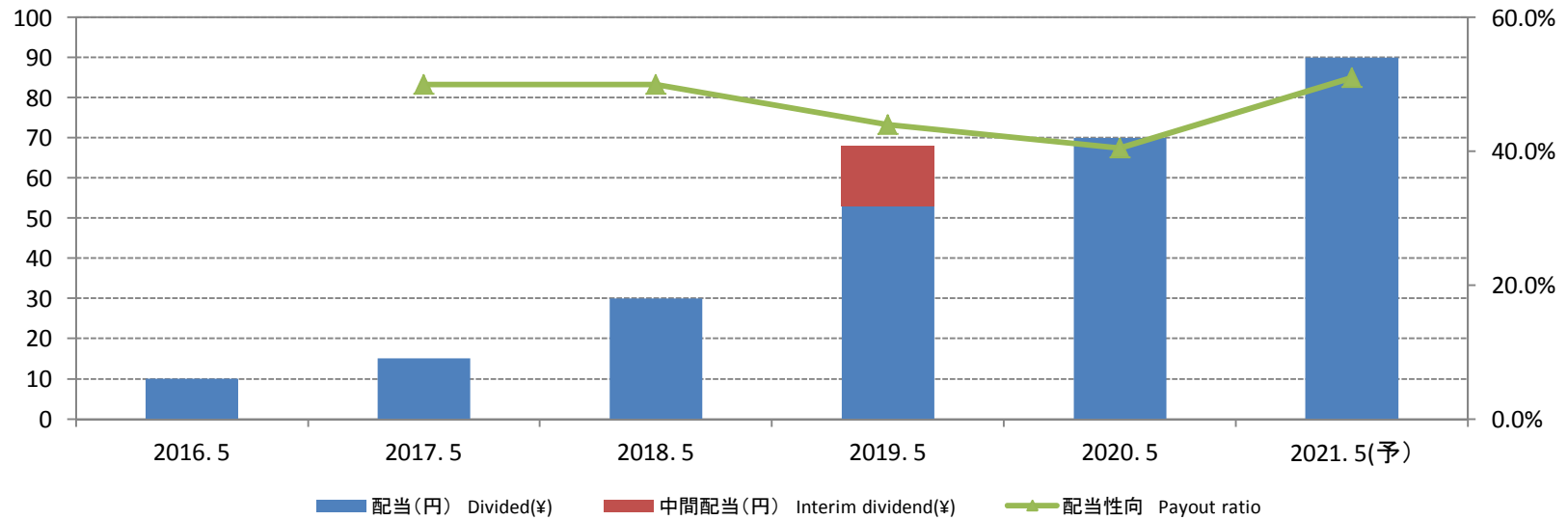
※D/ELシオ = 負債 / 株主資本
 ※株主資本は期中平均値を使用

※ROIC = Profit for the year attributable to owners of parent / Invested capital
 ※Invested capital = Net assets + Interest-bearing debts

※ROE = Profit for the year attributable to owners of parent / Invested capital

※D/E ratio = Liabilities / Shareholder's equity
 ※Shareholder's equities are average during the period.

配当金額、配当性向
Changes in Divided and Payout ratio



| | 2016.5 | 2017.5 | 2018.5 | 2019.5 | 2020.5 | 2021.5(予) |
|-----------------------------|--------|--------|--------|--------|--------|-----------|
| 配当(円) Divided(¥) | 10.00 | 15.00 | 30.00 | 53.00 | 70.00 | 90.00 |
| 中間配当(円) Interim dividend(¥) | - | - | - | 15.00 | - | - |
| 配当性向 Payout ratio | - | 50.0% | 44.0% | 40.5% | 40.5% | 51.0% |

株式の状況 The state of share distribution

〈株式の状況 The state of share distribution〉

| | 2018年5月31日現在 As of May 31,2018 | | | 2019年5月31日現在 As of May 31,2019 | | | 2020年5月31日現在 As of May 31,2020 | | |
|------------------------------------|--------------------------------|----------------------------|---------------------|--------------------------------|----------------------------|---------------------|--------------------------------|----------------------------|---------------------|
| | 株主数 Shareholder's | 株式数 Number of shares | 株式数比率 Percentage | 株主数 Shareholder's | 株式数 Number of shares | 株式数比率 Percentage | 株主数 Shareholder's | 株式数 Number of shares | 株式数比率 Percentage |
| 個人・その他 Individuals and others | 27,043 | 11,785,292 | 39.2% | 33,668 | 13,340,010 | 44.4% | 36,620 | 13,367,007 | 45.4% |
| 金融機関 Financial institutions | 26 | 3,561,000 | 11.8% | 24 | 2,429,400 | 8.1% | 27 | 2,171,400 | 7.4% |
| 銀行・信託銀行 Banks, Trust banks | 18 | 3,256,500 | 10.8% | 18 | 2,127,000 | 7.1% | 17 | 1,801,800 | 6.1% |
| 生命保険会社 Life insurance companies | 4 | 2,300 | 0.0% | 2 | 2,200 | 0.0% | 5 | 63,800 | 0.2% |
| 損害保険会社 Nonlife insurance companies | 3 | 300,000 | 1.0% | 3 | 300,000 | 1.0% | 3 | 300,000 | 1.0% |
| その他金融 Other financial institutions | 1 | 2,200 | 0.0% | 1 | 200 | 0.0% | 2 | 5,800 | 0.0% |
| その他国内法人 Other domestic companies | 93 | 12,925,003 | 43.0% | 132 | 12,973,706 | 43.2% | 126 | 11,430,908 | 38.8% |
| 外国人 Foreigners | 97 | 1,042,210 | 3.5% | 124 | 1,173,390 | 3.9% | 164 | 2,269,921 | 7.7% |
| 個人 Individuals | 32 | 4,004 | 0.0% | 46 | 5,404 | 0.0% | 49 | 8,105 | 0.0% |
| 法人 Companies | 65 | 1,038,206 | 3.5% | 78 | 1,167,986 | 3.9% | 115 | 2,261,816 | 7.7% |
| 証券会社 Securities companies | 23 | 742,295 | 2.5% | 24 | 139,294 | 0.5% | 22 | 216,563 | 0.7% |
| 自己名義株式 Treasury stock | - | - | - | - | - | - | 1 | 1 | - |
| 計 Total | 27,282 | 30,055,800 | 100.0% | 33,972 | 30,055,800 | 100.0% | 36,960 | 29,455,800 | 100.0% |

大株主一覧 Major shareholders

〈大株主一覧 Major shareholders〉

| | 2019年5月31日現在 As of May 31,2019 | | | 2020年5月31日現在 As of May 31,2020 | | |
|----|--|----------------------------|--------------------------------|---|----------------------------|--------------------------------|
| | 株主名 Share holder | 株式数 Number of shares | 議決権比率 Voting share ratio | 株主名 Share holder | 株式数 Number of shares | 議決権比率 Voting share ratio |
| 1 | 株式会社TAMAX TAMAX, Co. | 11,391,200 | 37.9% | 株式会社TAMAX TAMAX, Co. | 11,391,200 | 38.7% |
| 2 | 株式会社ヤマダ電機 YAMADA DENKI CO., LTD. | 1,491,000 | 4.9% | 玉木 康裕 Yasuhiro Tamaki | 871,700 | 3.0% |
| 3 | 玉木 康裕 Yasuhiro Tamaki | 871,700 | 2.9% | 玉木 和惠 Kazue Tamaki | 871,700 | 3.0% |
| 4 | 玉木 和惠 Kazue Tamaki | 871,700 | 2.9% | 玉木 伸弥 Shinya Tamaki | 871,700 | 3.0% |
| 5 | 玉木 伸弥 Shinya Tamaki | 871,700 | 2.9% | 玉木 克弥 Katsuya Tamaki | 871,700 | 3.0% |
| 6 | 玉木 克弥 Katsuya Tamaki | 871,700 | 2.9% | タマホームグループ従業員持株会 Employee Stock Ownership of TamaHome | 638,100 | 2.2% |
| 7 | タマホームグループ従業員持株会 Employee Stock Ownership of TamaHome | 705,400 | 2.3% | 日本マスタートラスト信託銀行株式会社（信託口） The Master Tust Bank of Japan, Ltd. (Trust A/C) | 436,000 | 1.5% |
| 8 | 日本トラスティ・サービス信託銀行株式会社（信託口） Japan Trustee Services Bank, Ltd. (Trust A/C) | 539,600 | 1.8% | 日本トラスティ・サービス信託銀行株式会社（信託口5） Japan Trustee Services Bank, Ltd. (Trust A/C 5) | 266,500 | 0.9% |
| 9 | 日本マスタートラスト信託銀行株式会社（信託口） The Master Tust Bank of Japan, Ltd. (Trust A/C) | 404,800 | 1.3% | CREDIT SUISSE SECURITIES(USA) LCC SPCL. FOR EXCL. BEN | 213,092 | 0.7% |
| 10 | 日本トラスティ・サービス信託銀行株式会社（信託口5） Japan Trustee Services Bank, Ltd. (Trust A/C5) | 256,300 | 0.9% | 日本トラスティ・サービス信託銀行株式会社（信託口） Japan Trustee Services Bank, Ltd. (Trust A/C) | 196,900 | 0.7% |

連結貸借対照表

Consolidated balance sheets

| | | 2017. 5 | 2018. 5 | 2019. 5 | 2020. 5 | 2021. 5 3Q |
|----------------|---|---------|---------|---------|---------|------------|
| 資産の部 | Assets | | | | | |
| 流動資産 | Current assets | 54,037 | 61,012 | 62,920 | 75,519 | 84,555 |
| 現金及び預金 | Cash and deposits | 26,706 | 31,627 | 27,013 | 30,993 | 32,109 |
| 受取手形・完成工事未収入金等 | Notes receivable, accounts receivable from completed construction | 1,517 | 1,284 | 1,278 | 1,357 | 1,183 |
| 営業貸付金 | Operating loans | 2,971 | 3,124 | 4,959 | 6,801 | 10,442 |
| 販売用不動産 | Real estate for sale | 4,682 | 7,717 | 8,191 | 6,377 | 11,555 |
| 未成工事支出金 | Cost on uncompleted construction contracts | 5,905 | 7,692 | 11,048 | 11,873 | 16,873 |
| 仕掛販売用不動産 | Real estate for sale in process | 9,055 | 7,672 | 8,645 | 16,300 | 10,304 |
| その他のたな卸資産 | Other inventories | 441 | 573 | 502 | 479 | 603 |
| その他 | Other | 1,657 | 1,325 | 1,283 | 1,342 | 1,490 |
| 貸倒引当金 | Allowance for doubtful accounts | -6 | -3 | -2 | -6 | -6 |
| 固定資産 | Fixed asset | 29,313 | 29,754 | 26,577 | 26,193 | 25,639 |
| 有形固定資産 | Property, Plant and equipment | 23,705 | 23,377 | 19,778 | 19,434 | 19,666 |
| 建物及び構築物 | Buildings and structures | 11,244 | 11,155 | 8,923 | 9,316 | 9,623 |
| 機械装置及び運搬具 | Machinery, equipment and vehicles | 3,902 | 3,683 | 3,467 | 3,236 | 3,087 |
| 土地 | Land | 8,245 | 8,240 | 6,846 | 6,698 | 6,640 |
| リース資産 | Lease assets | 162 | 130 | 153 | 33 | 28 |
| 建設仮勘定 | Construction in progress | 36 | 19 | 249 | 13 | 144 |
| その他 | Other | 113 | 147 | 137 | 136 | 142 |
| 無形固定資産 | Intangible assets | 232 | 160 | 117 | 832 | 878 |
| 投資その他の資産 | Investments and other assets | 5,375 | 6,216 | 6,680 | 5,926 | 5,094 |
| 投資有価証券 | Investment securities | 1,494 | 1,499 | 1,444 | 514 | 463 |
| 長期貸付金 | Long-term loans receivable | 83 | 85 | 81 | 77 | 75 |
| 繰延税金資産 | Deferred tax assets | 68 | 1,017 | 1,546 | 1,789 | 1,061 |
| その他 | Other | 4,382 | 4,124 | 4,111 | 4,053 | 4,006 |
| 貸倒引当金 | Allowance for doubtful accounts | -652 | -510 | -503 | -509 | -512 |
| 資産合計 | Total | 83,350 | 90,767 | 89,497 | 101,713 | 110,194 |

連結貸借対照表

Consolidated balance sheets

| | | 2017. 5 | 2018. 5 | 2019. 5 | 2020. 5 | 2021. 5 3Q |
|--------------------|--|---------------|---------------|---------------|----------------|----------------|
| 負債の部 | Liabilities | | | | | |
| 流動負債 | Current liabilities | 47,625 | 53,103 | 60,691 | 68,847 | 75,858 |
| 支払手形・工事未払金等 | Notes payable, accounts payable for construction contracts and other | 12,174 | 12,793 | 14,528 | 14,260 | 14,900 |
| 短期借入金 | Short-term loans payable | 7,309 | 8,475 | 8,585 | 15,336 | 15,674 |
| 1年内返済予定の長期借入金 | Current portion of long-term loans payable | 4,999 | 6,264 | 3,907 | 3,785 | 2,456 |
| 未払法人税等 | Income taxes payable | 1,972 | 863 | 2,071 | 2,389 | 350 |
| 未成工事受入金 | Advances received on uncompleted construction contracts | 13,921 | 17,255 | 23,191 | 22,977 | 33,943 |
| 完成工事補償引当金 | Provision for warranties for completed construction | 1,065 | 1,037 | 1,230 | 1,362 | 1,477 |
| 賞与引当金 | Provision for bonuses | 246 | 243 | 146 | 191 | 955 |
| その他 | Other | 5,735 | 6,071 | 7,029 | 8,543 | 6,100 |
| 固定負債 | Noncurrent liabilities | 21,636 | 22,151 | 10,615 | 11,633 | 10,932 |
| 長期借入金 | Long-term loans payable | 18,709 | 19,087 | 7,346 | 8,263 | 7,282 |
| 資産除去債務 | Asset retirement obligations | 1,547 | 1,562 | 1,558 | 1,567 | 1,817 |
| その他 | Other | 1,279 | 1,501 | 1,710 | 1,801 | 1,832 |
| 負債合計 | Subtotal | 69,261 | 75,254 | 71,307 | 80,480 | 86,790 |
| 純資産の部 | Net assets | | | | | |
| 株主資本 | Shareholders' equity | 13,570 | 15,161 | 17,743 | 20,818 | 23,103 |
| 資本金 | Capital stock | 4,310 | 4,310 | 4,310 | 4,310 | 4,310 |
| 資本剰余金 | Capital surplus | 4,362 | 4,356 | 4,357 | 4,280 | 4,280 |
| 利益剰余金 | Retained earnings | 4,898 | 6,494 | 9,076 | 12,228 | 14,513 |
| 自己株式 | Treasury Stock | - | - | - | -0 | -0 |
| その他の包括利益累計額 | Accumulated other comprehensive income | 348 | 325 | 393 | 358 | 237 |
| その他有価証券評価差額金 | Valuation difference on available-for-sale securities | 11 | 13 | 4 | 20 | 13 |
| 繰延ヘッジ損益 | Deferred gains or losses on hedges | -1 | -0 | 3 | 0 | 1 |
| 為替換算調整勘定 | Foreign currency translation adjustment | 338 | 313 | 385 | 338 | 222 |
| 非支配株主持分 | Non-controlling shareholders' equity | 168 | 25 | 52 | 55 | 62 |
| 純資産合計 | Subtotal | 14,088 | 15,513 | 18,190 | 21,232 | 23,404 |
| 負債純資産合計 | Total | 83,350 | 90,767 | 89,497 | 101,713 | 110,194 |

連結損益計算書 Consolidated statements of income

| | | 2017. 5 | 2018. 5 | 2019. 5 | 2020. 5 | 2021. 5 3Q |
|------------|--|---------|---------|---------|---------|------------|
| 売上高 | Net sales | 157,001 | 167,915 | 186,874 | 209,207 | 145,495 |
| 売上原価 | Cost of sales | 117,036 | 126,701 | 140,873 | 159,269 | 110,360 |
| 売上総利益 | Gross profit | 39,964 | 41,214 | 46,000 | 49,937 | 35,135 |
| 利益率 | profit margin | 25.5% | 24.5% | 24.6% | 23.9% | 24.1% |
| 販管費及び一般管理費 | Selling, general and administrative expenses | 36,063 | 36,560 | 38,633 | 40,064 | 29,070 |
| 役員報酬 | Directors' compensations | 936 | 905 | 1,014 | 989 | 805 |
| 従業員給料手当 | Employees' salaries | 12,259 | 12,508 | 12,681 | 12,997 | 10,216 |
| 従業員賞与 | Employees' bonuses | 1,020 | 1,049 | 1,362 | 2,299 | 870 |
| 賞与引当金繰入額 | Provision for bonuses | 185 | 163 | 100 | 129 | 664 |
| 退職給付費用 | Retirement benefit costs | 186 | 409 | 452 | 518 | 396 |
| 法定福利費 | Welfare expenses | 1,966 | 2,044 | 2,031 | 2,252 | 1,674 |
| 通信交通費 | Correspondence and transportation expenses | 1,166 | 1,214 | 1,292 | 1,286 | 930 |
| 広告宣伝費 | Advertising and promotion expenses | 6,052 | 6,248 | 7,365 | 7,494 | 5,156 |
| 貸倒引当金繰入額 | Provision of allowance for doubtful accounts | - | 0 | -2 | 13 | 9 |
| 賃借料 | Rent expenses | 4,893 | 4,784 | 4,648 | 4,514 | 3,268 |
| 減価償却費 | Depreciation | 1,903 | 1,553 | 1,430 | 1,274 | 1,030 |
| その他販管費 | Other | 5,492 | 5,678 | 6,256 | 6,294 | 4,046 |
| 営業利益 | Operating income | 3,901 | 4,653 | 7,366 | 9,873 | 6,064 |
| 利益率 | profit margin | 2.5% | 2.8% | 3.9% | 4.7% | 4.2% |

連結損益計算書

Consolidated statements of income

| | | 2017. 5 | 2018. 5 | 2019. 5 | 2020. 5 | 2021. 5 3Q |
|-----------------|---|---------|---------|---------|---------|------------|
| 営業外収益 | Non-operating income | 437 | 285 | 260 | 459 | 291 |
| 受取利息 | Interest income | 62 | 12 | 7 | 4 | 1 |
| 受取配当金 | Dividends income | 0 | 0 | 0 | 0 | 0 |
| 為替差益 | Foreign exchange gain | 73 | - | - | - | 38 |
| 受取地代家賃 | Land and house rent received | - | 19 | 27 | 27 | - |
| 仕入割引 | Purchase discount | - | 64 | 55 | 75 | 50 |
| 持分法による投資利益 | Investment gain on equity method | - | - | - | 0 | 8 |
| 受取和解金 | Settlement received | - | - | - | 191 | - |
| 違約金収入 | Penalty income | 71 | 78 | 74 | 84 | 71 |
| その他 | Other | 229 | 108 | 94 | 74 | 120 |
| 営業外費用 | Non-operating expenses | 863 | 909 | 672 | 578 | 289 |
| 支払利息 | Interest expenses | 380 | 380 | 336 | 207 | 171 |
| シンジケートローン手数料 | Commission for syndicate loan | 153 | 125 | 90 | 60 | 4 |
| アレンジメントフィー | Arrangement fee | 36 | 64 | - | 94 | - |
| 為替差損 | Foreign exchange losses | - | 44 | 12 | 29 | - |
| 投資事業組合運用損 | Loss on investments in partnership | - | 111 | 53 | 23 | - |
| その他 | Other | 293 | 183 | 179 | 163 | 113 |
| 経常利益 | Ordinary income | 3,475 | 4,029 | 6,955 | 9,754 | 6,067 |
| 利益率 | profit margin | 2.2% | 2.4% | 3.7% | 4.7% | 4.2% |
| 特別利益 | Extraordinary income | 17 | 52 | 82 | 9 | 79 |
| 固定資産売却益 | Gain on sales of noncurrent assets | 17 | 52 | - | 5 | 46 |
| 投資有価証券売却益 | Gain on sale of investment securities | - | - | - | 3 | 0 |
| 事業撤退損戻入益 | Reversal of loss on business withdrawal | - | - | 82 | - | - |
| 為替換算調整勘定取崩益 | Foreign currency translation adjustments reversal gains | - | - | - | - | 31 |
| 特別損失 | Extraordinary loss | 922 | 1,045 | 1,281 | 1,558 | 69 |
| 固定資産売却損 | loss from sale of fixed assets | 33 | - | - | - | - |
| 固定資産除却損 | Loss on retirement of noncurrent assets | 189 | 52 | 39 | 118 | 57 |
| 投資有価証券評価損 | Loss on valuation of investment securities | - | 5 | - | 948 | - |
| リース解約損 | Loss on cancellation of lease contracts | 9 | 5 | 14 | 17 | 11 |
| 減損損失 | Impairment loss | 564 | 74 | 987 | 360 | - |
| 賃貸借契約解約損 | Loss on cancellation of leasehold contracts | 6 | 4 | - | - | - |
| 関係会社出資金売却損 | Loss on sale of investments in capital of subsidiaries and affiliates | - | - | 238 | - | - |
| 和解金 | Settlement package | - | 100 | - | - | - |
| 事業撤退損 | Loss on business withdrawal | - | 802 | - | 112 | - |
| その他 | Other | 119 | - | - | - | - |
| 税金等調整前当期純利益 | Income before income taxes | 2,570 | 3,036 | 5,756 | 8,205 | 6,077 |
| 利益率 | profit margin | 1.6% | 1.8% | 3.1% | 3.9% | 4.2% |
| 親会社株主に帰属する当期純利益 | Net income attributable to owners of parent | 901 | 2,047 | 3,934 | 5,109 | 4,347 |