

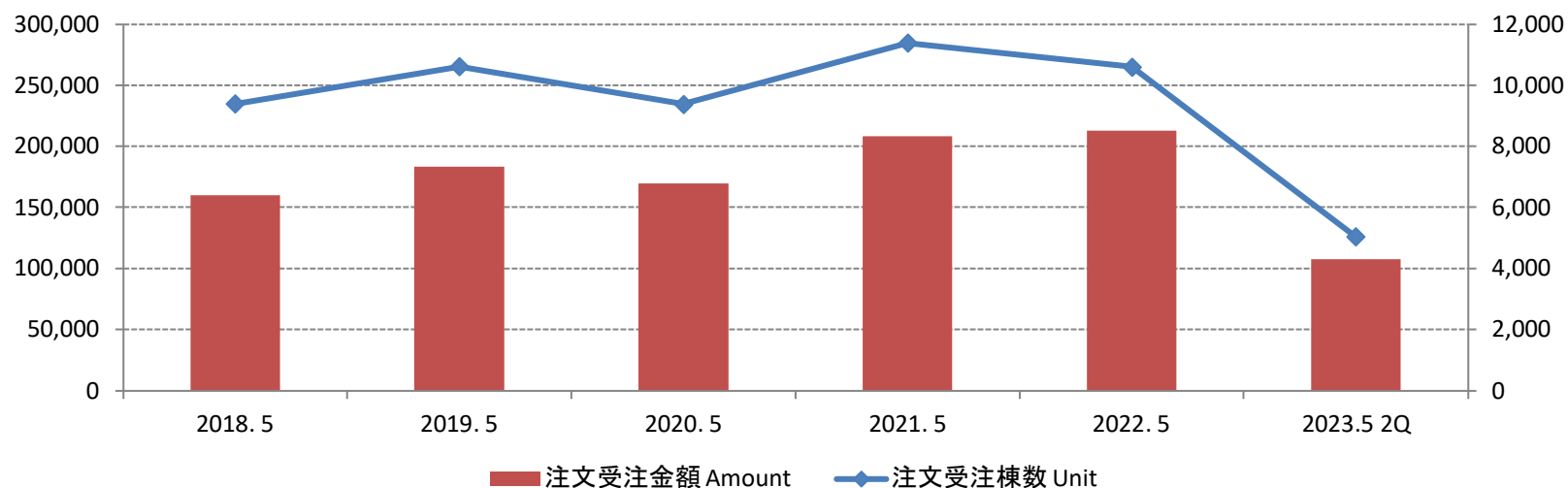
タマホーム株式会社 フィナンシャル ファクトブック2023年5月期 第2四半期 自2022年6月1日 至2022年11月30日
Tama Home Co.,Ltd. Financial FactBook 2nd Quarter of Fiscal Year Ending May 31, 2023

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受注棟数・金額 The state of orders and amounts

注文住宅 受注実績推移
Changes in orders of custom-build homes



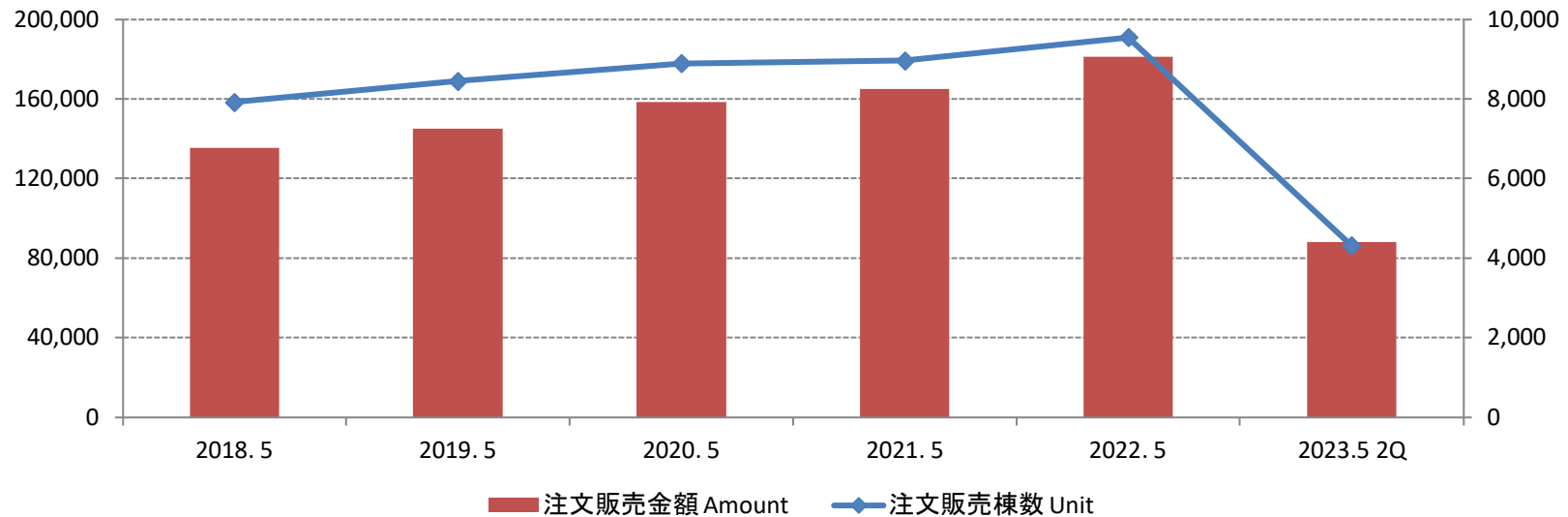
〈受注棟数・金額 Changes in orders〉

棟数 Unit	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
注文住宅 Custom-build homes	9,386	10,604	9,380	11,395	10,595	5,031
戸建分譲住宅 Detached homes	440	526	713	929	1,132	667
計 Total	9,826	11,130	10,093	12,324	11,727	5,698

金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
注文住宅 Custom-build homes	159,711	183,320	169,582	208,151	212,489	107,291
戸建分譲住宅 Detached homes	6,860	8,270	11,520	15,643	19,784	11,752
計 Total	166,571	191,590	181,102	223,794	232,273	119,044

販売棟数・金額 The state of sales and amounts

注文住宅 販売実績推移
Changes in sales of custom-build homes



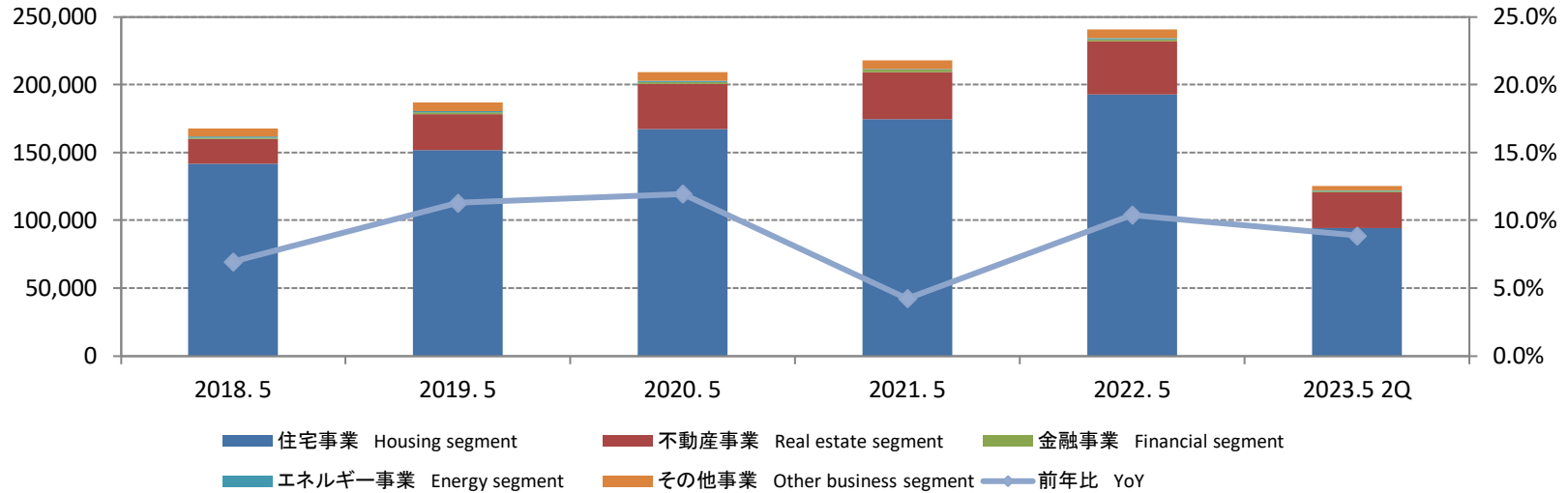
〈販売棟数・金額 Changes in sales〉

棟数 Unit	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
注文住宅 Custom-build homes	7,913	8,444	8,890	8,957	9,551	4,318
既存ライン Standard line	7,144	7,667	8,050	8,398	9,026	4,067
ハイライン Hight-end line	2	-	-	-	3	4
ベーシックライン Low-end line	767	777	840	559	522	247
戸建分譲住宅 Detached homes	397	472	620	829	951	733
計 Total	8,310	8,916	9,510	9,786	10,502	5,051

金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
注文住宅 Custom-build homes	135,410	144,872	158,480	164,746	181,254	87,894
戸建分譲住宅 Detached homes	12,596	13,866	18,589	25,214	28,243	22,050
計 Total	148,006	158,738	177,069	189,960	209,497	109,945

連結売上高 Net sales (Consolidated)

連結売上高 セグメント別推移 Changes in sales by segment



〈売上高 Net sales (Consolidated)〉

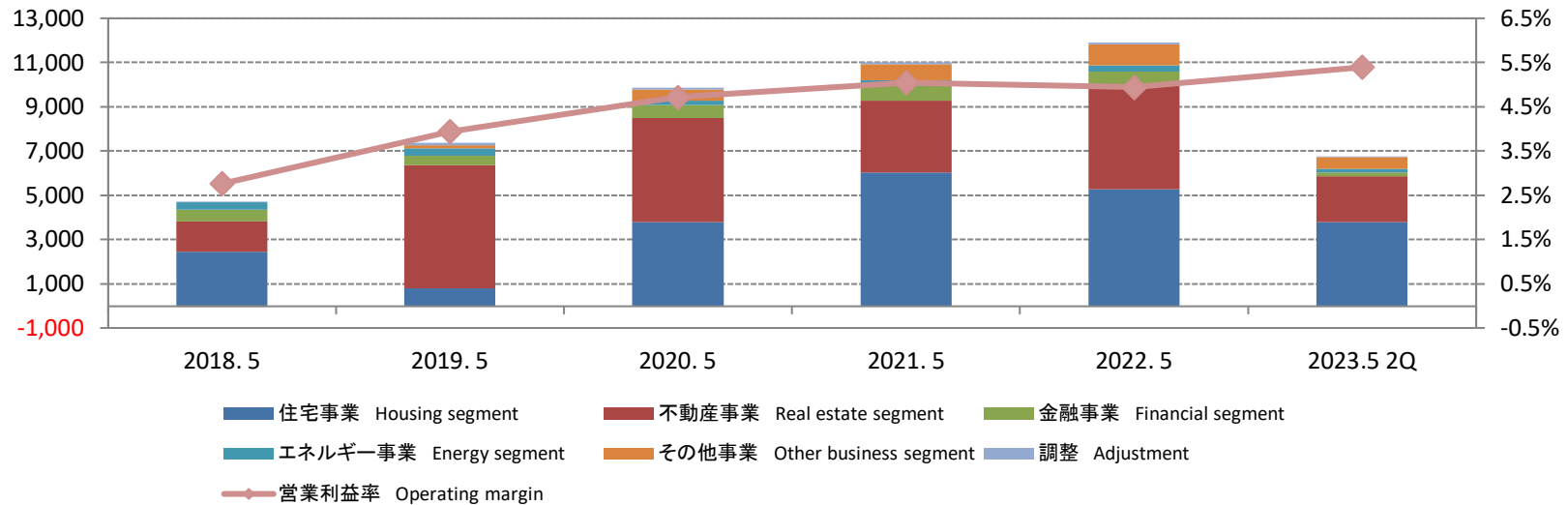
金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
売上高 Net sales	167,915	186,874	209,207	218,092	240,760	125,297
前年比 YoY	7.0%	11.3%	12.0%	4.2%	10.4%	8.9%

〈セグメント別業績 Sales by segment (Consolidated)〉

金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
住宅事業 Housing segment	141,847	151,647	167,099	174,630	192,715	94,039
非住宅事業 Non-Housing segment	26,068	35,227	42,108	43,462	48,044	31,258
不動産事業 Real estate segment	18,019	26,640	33,427	34,751	39,328	26,822
金融事業 Financial segment	1,163	1,165	1,434	1,550	1,484	605
エネルギー事業 Energy segment	880	882	791	821	844	449
その他事業 Other business segment	6,004	6,538	6,454	6,338	6,386	3,380
計 Total	167,915	186,874	209,207	218,092	240,760	125,297

連結営業利益 Operating income (Consolidated)

連結営業利益 セグメント別推移
Changes in operating income by segment



〈営業利益 Changes in operating income (Consolidated)〉

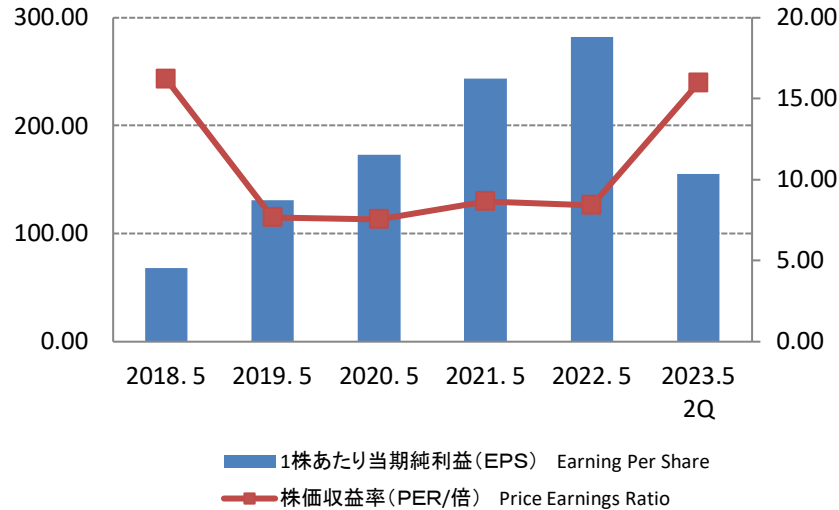
金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
営業利益 Operating income	4,653	7,366	9,873	10,999	11,893	6,764
営業利益率 Operating margin	2.8%	3.9%	4.7%	5.0%	4.9%	5.4%

〈セグメント別業績 Changes in operating income by segment (Consolidated)〉

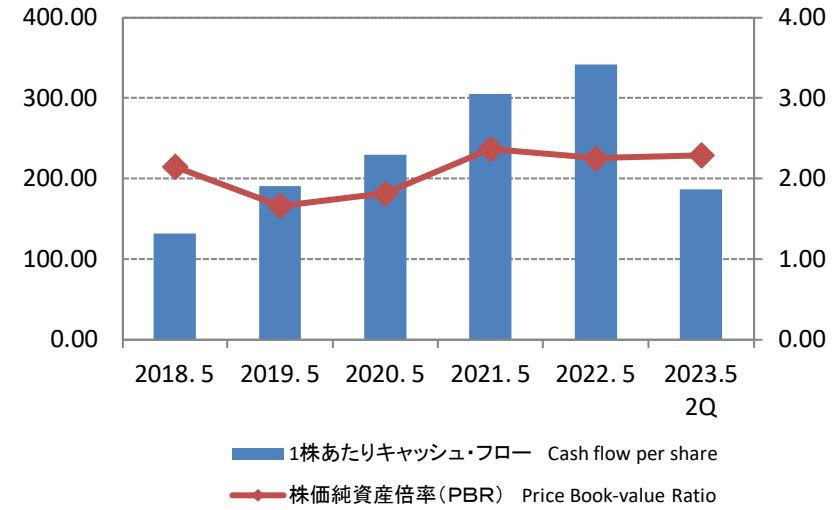
金額(百万円) Amount(¥Million)	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
住宅事業 Housing segment	2,444	801	3,775	6,030	5,272	3,774
非住宅事業 Non-Housing segment	2,176	6,450	6,011	4,888	6,561	2,953
不動産事業 Real estate segment	1,383	5,553	4,726	3,241	4,696	2,078
金融事業 Financial segment	516	432	564	671	622	169
エネルギー事業 Energy segment	330	327	206	243	279	177
その他事業 Other business segment	△ 53	135	513	731	961	528
調整 Adjustment	31	115	86	80	59	35
計 Total	4,653	7,366	9,873	10,999	11,893	6,764

1株あたり情報 Per share date

1株あたり当期純利益(EPS)、株価収益率(PER/倍)
Changes in Earning Per Share and Price Earnings Ratio



1株あたりキャッシュ・フロー、株価純資産倍率(PBR)
Changes in Cash flow per share and Price Book - value Ratio



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
1株あたり当期純利益 (EPS) Earning Per Share	68.12	130.89	172.76	243.35	282.25	155.07
株価収益率 (PER/倍) Price Earnings Ratio	16.22	7.66	7.55	8.65	8.41	15.99
1株あたりキャッシュ・フロー Cash flow per share	132	190	230	305	341	187
株価純資産倍率 (PBR) Price Book-value Ratio	2.1	1.7	1.8	2.4	2.3	2.3
年度末株価 (円) Stock price at the end of the fiscal year	1,105	1,002	1,304	2,104	2,373	2,479

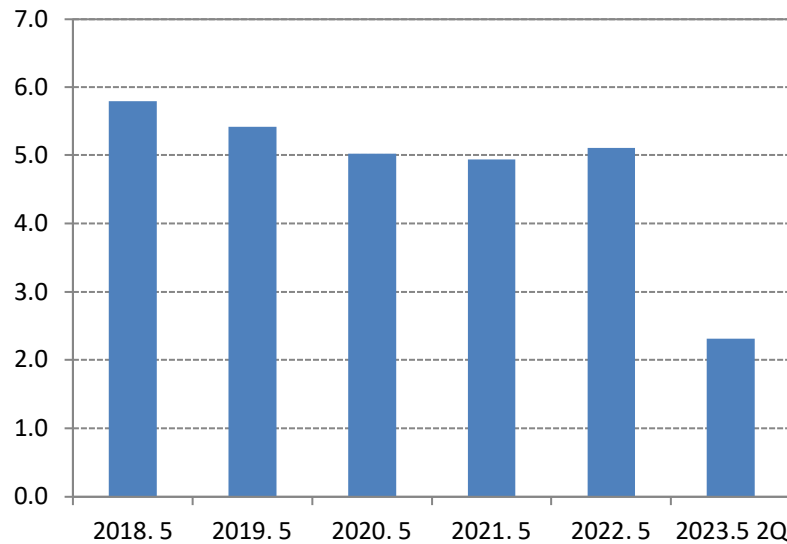
※株価収益率 = 株価(各年度末) / 1株あたり親会社株主に帰属する当期純利益

※キャッシュ・フロー = 親会社株主に帰属する当期純利益 + 減価償却費

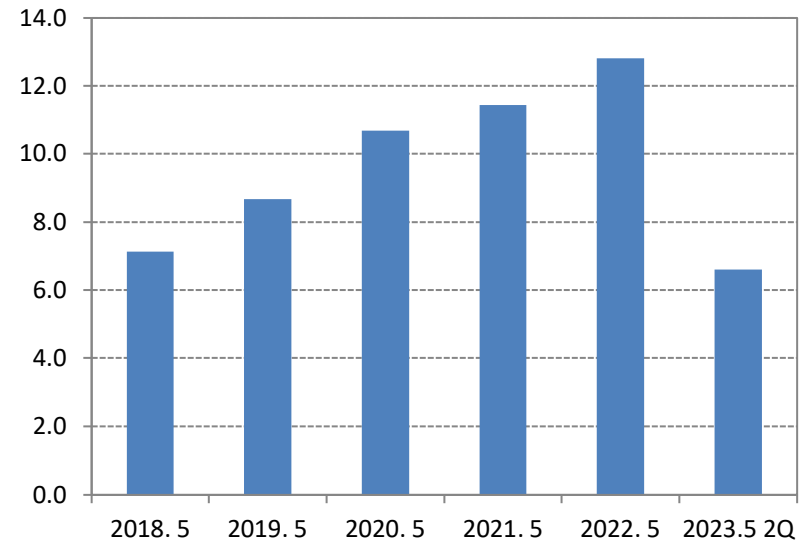
※PER = Stock price (the end of the fiscal year) / Profit for the year attributable to owners of parent per share

※Cash flow = Profit for year attributable to owners of parent + Depreciation expenses

棚卸資産回転率
Changes in Inventory turnover rate



有形固定資産回転率
Tangible fixed asset turnover rate



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
棚卸資産回転率 Inventory turnover rate	5.8	5.4	5.0	4.9	5.1	2.3
有形固定資産回転率 Tangible fixed asset turnover rate	7.1	8.7	10.7	11.4	12.8	6.6

※棚卸資産回転率 = 売上原価 / 棚卸資産

※有形固定資産回転率 = 売上高 / 有形固定資産

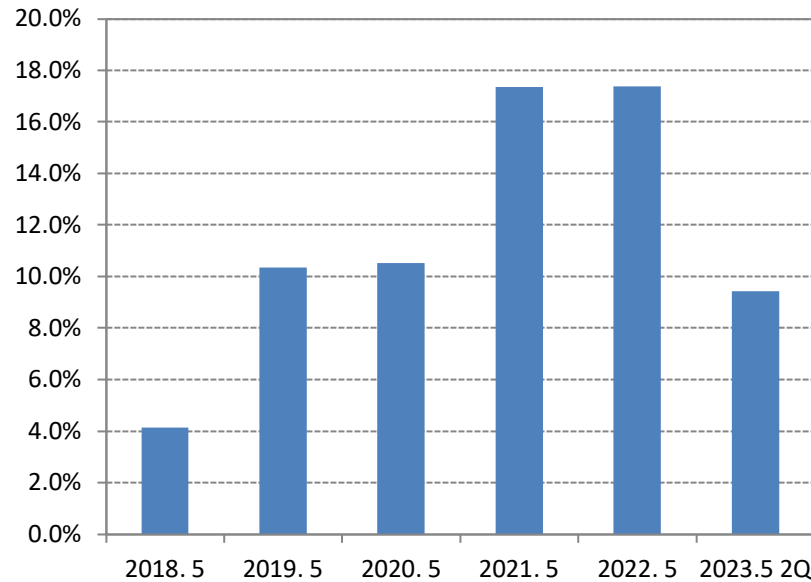
※棚卸資産、有形固定資産は期中平均値

※Inventory turnover rate = Cost of sales / Inventory

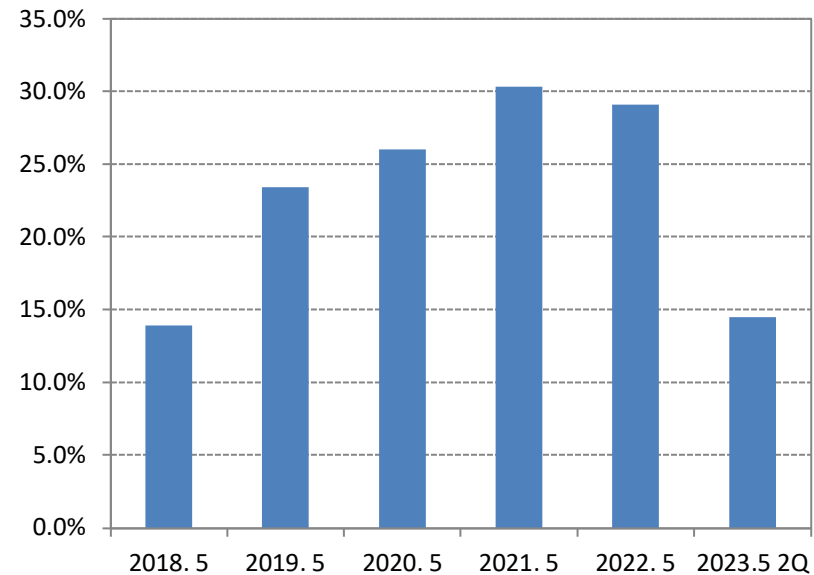
※Tangible fixed asset turnover rate = Net sales / Tangible fixed assets

※Inventory and tangible fixed assets are average for the period.

投下資本利益率(ROIC)



株主資本利益率(ROE)



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5 2Q
投下資本利益率(ROIC)	4.1%	10.3%	10.5%	17.4%	17.4%	9.4%
株主資本利益率(ROE)	13.9%	23.4%	26.0%	30.3%	29.1%	14.5%
D/Eレシオ D/E ratio	2.36	1.21	1.42	0.65	0.59	0.56

※投下資本利益率(ROIC) = 親会社株主に帰属する当期純利益 / 投下資本
 ※投下資本 = 純資産 + 有利子負債

※株主資本利益率(ROE) = 親会社株主に帰属する当期純利益 / 株主資本

※D/Eレシオ = 負債 / 株主資本

※株主資本は期中平均値を使用

※ROIC = Profit for the year attributable to owners of parent / Invested capital

※Invested capital = Net assets + Interest-bearing debts

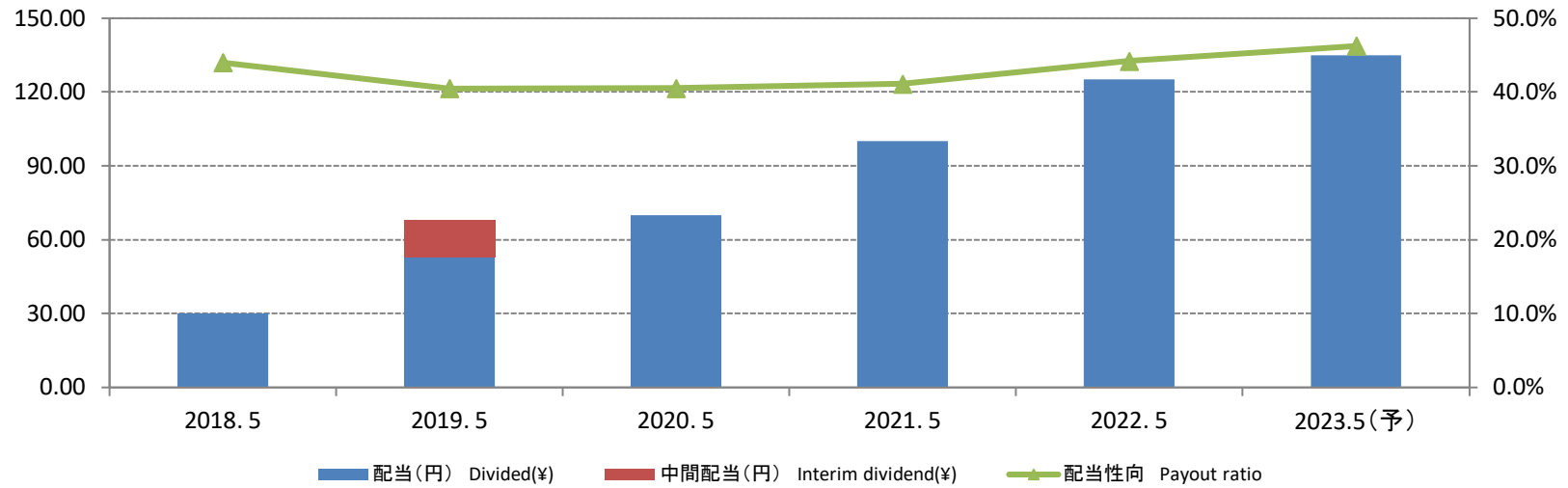
※ROE = Profit for the year attributable to owners of parent / Invested capital

※D/E ratio = Liabilities / Shareholder's equity

※Shareholder's equities are average during the period.

配当・配当性向 Divided, Payout ratio

配当金額、配当性向
Changes in Divided and Payout ratio



	2018.5	2019.5	2020.5	2021.5	2022.5	2023.5(予)
配当(円) Divided(¥)	30.00	53.00	70.00	100.00	125.00	135.00
中間配当(円) Interim dividend(¥)	-	15.00	-	-	-	-
配当性向 Payout ratio	44.0%	40.5%	40.5%	41.1%	44.2%	46.3%

連結貸借対照表 Consolidated Balance Sheets

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 2Q
資産の部	Assets					
流動資産	Current assets	62,920	75,519	74,603	79,223	85,848
現金及び預金	Cash and deposits	27,013	30,993	32,681	33,471	38,314
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction contracts and other	1,278	1,357	1,294	-	-
受取手形	Notes receivable - trade	-	-	-	62	62
完成工事未収入金	Accounts receivable from completed construction contracts	-	-	-	276	430
売掛金	Accounts receivable - trade	-	-	-	1,104	1,092
営業貸付金	Operating loans	4,959	6,801	7,200	2,503	1,595
販売用不動産	Real estate for sale	8,191	6,377	9,234	11,342	12,882
未成工事支出金	Costs on construction contracts in progress	11,048	11,873	12,054	11,896	13,279
仕掛販売用不動産	Real estate for sale in process	8,645	16,300	10,225	16,697	16,233
その他の棚卸資産	Other inventories	502	479	599	650	653
その他	Other	1,283	1,342	1,321	1,225	1,311
貸倒引当金	Allowance for doubtful accounts	△ 2	△ 6	△ 8	△ 7	△ 6
固定資産	Non-current assets	26,577	26,193	25,612	25,854	26,007
有形固定資産	Property, Plant and equipment	19,778	19,434	18,732	18,867	19,266
建物及び構築物	Buildings and structures	-	-	-	22,944	23,199
減価償却累計額	Accumulated depreciation	-	-	-	△ 14,084	△ 14,423
建物及び構築物(純額)	Buildings and structures, net	8,923	9,316	8,926	8,860	8,776
機械装置及び運搬具	Machinery, equipment and vehicles	-	-	-	4,791	5,254
減価償却累計額	Accumulated depreciation	-	-	-	△ 1,692	△ 1,885
機械装置及び運搬具(純額)	Machinery, equipment and vehicles, net	3,467	3,236	3,029	3,098	3,369
土地	Land	6,846	6,698	6,587	6,635	6,635
リース資産	Lease assets	153	33	25	60	60
減価償却累計額	Accumulated depreciation	-	-	-	△ 45	△ 50
リース資産(純額)	Leased assets, net	-	-	-	14	9
建設仮勘定	Construction in progress	249	13	18	53	276
その他	Other	137	136	144	684	707
減価償却累計額	Accumulated depreciation	-	-	-	△ 479	△ 508
その他(純額)	Other, net	-	-	-	204	199
無形固定資産	Intangible assets	117	832	953	1,116	1,141
投資その他の資産	Total investments and other assets	6,680	5,926	5,926	5,870	5,600
投資有価証券	Investment securities	1,444	514	486	448	419
長期貸付金	Long-term loans receivable	81	77	74	67	66
繰延税金資産	Deferred tax assets	1,546	1,789	1,946	2,025	1,793
その他	Other	4,111	4,053	3,932	3,842	3,834
貸倒引当金	Allowance for doubtful accounts	△ 503	△ 509	△ 513	△ 513	△ 512
資産合計	Total assets	89,497	101,713	100,216	105,077	111,856

連結貸借対照表 Consolidated Balance Sheets

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 2Q
負債の部	Liabilities					
流動負債	Current liabilities	60,691	68,847	68,363	65,451	71,714
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	14,528	14,260	15,301	16,520	19,080
短期借入金	Short-term borrowings	8,585	15,336	12,588	11,401	11,044
1年内返済予定の長期借入金	Current portion of long-term borrowings	3,907	3,785	356	270	692
未払法人税等	Income taxes payable	2,071	2,389	2,858	2,494	2,195
未成工事受入金等	Advances received on uncompleted construction contracts	23,191	22,977	25,880	24,821	28,275
完成工事補償引当金	Provision for warranties for completed construction	1,230	1,362	1,341	1,389	1,421
賞与引当金	Provision for bonuses	146	191	244	241	232
その他	Other	7,029	8,543	9,792	8,310	8,772
固定負債	Non-current liabilities	10,615	11,633	5,638	8,709	8,329
長期借入金	Long-term borrowings	7,346	8,263	2,140	5,063	4,698
資産除去債務	Asset retirement obligations	1,558	1,567	1,816	1,808	1,821
その他	Other	1,710	1,801	1,681	1,836	1,809
負債合計	Total liabilities	71,307	80,480	74,001	74,160	80,043
純資産の部	Net assets					
株主資本	Shareholders' equity	17,743	20,818	25,924	30,812	31,693
資本金	Share capital	4,310	4,310	4,310	4,310	4,310
資本剰余金	Capital surplus	4,357	4,280	4,280	4,280	4,280
利益剰余金	Retained earnings	9,076	12,228	17,334	22,672	23,553
自己株式	Treasury shares	-	△0	△0	△ 450	△ 450
その他の包括利益累計額	Accumulated other comprehensive income	393	358	216	60	58
その他有価証券評価差額金	Valuation difference on available-for-sale securities	4	20	19	13	18
繰延ヘッジ損益	Deferred gains or losses on hedges	3	0	3	1	△ 1
為替換算調整勘定	Foreign currency translation adjustment	385	338	193	46	41
非支配株主持分	Non-controlling interests	52	55	73	43	61
純資産合計	Total net assets	18,190	21,232	26,214	30,916	31,813
負債純資産合計	Total liabilities and net assets	89,497	101,713	100,216	105,077	111,856

連結損益計算書

Consolidated Statements of Income

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 2Q
売上高	Net sales	186,874	209,207	218,092	240,760	125,297
売上原価	Cost of sales	140,873	159,269	165,872	185,502	95,901
売上総利益	Gross profit	46,000	49,937	52,219	55,258	29,396
利益率	profit margin	24.6%	23.9%	23.9%	23.0%	23.5%
販管費及び一般管理費	Selling, general and administrative expenses	38,633	40,064	41,220	43,365	22,632
役員報酬	Remuneration for directors (and other officers)	1,014	989	1,081	1,356	719
従業員給料手当	Employees' salaries and allowances	12,681	12,997	13,791	13,804	7,032
従業員賞与	Employees' bonuses	1,362	2,299	2,496	2,583	1,074
賞与引当金繰入額	Provision for bonuses	100	129	158	155	144
退職給付費用	Retirement benefit expenses	452	518	564	633	321
法定福利費	Legal welfare expenses	2,031	2,252	2,320	2,352	1,121
通信交通費	Correspondence and transportation expenses	1,292	1,286	1,255	1,218	637
広告宣伝費	Advertising expenses	7,365	7,494	7,900	9,833	5,547
貸倒引当金繰入額	Provision of allowance for doubtful accounts	△2	13	13	4	△0
賃借料	Rent expenses	4,648	4,514	4,352	4,281	2,087
減価償却費	Depreciation	1,430	1,274	1,378	1,314	708
その他販管費	Other	6,256	6,294	5,908	5,826	3,238
営業利益	Operating profit	7,366	9,873	10,999	11,893	6,764
利益率	profit margin	3.9%	4.7%	5.0%	4.9%	5.4%

連結損益計算書 Consolidated Statements of Income

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 2Q
営業外収益	Non-operating income	260	459	453	726	327
受取利息	Interest income	7	4	1	1	1
受取配当金	Dividends income	0	0	0	0	0
仕入割引	Purchase discount	55	75	72	70	43
為替差益	Foreign exchange gain	-	-	88	199	129
受取地代家賃	Rental income from land and buildings	27	27	27	27	-
持分法による投資利益	Share of profit of entities accounted for using equity method	-	0	5	-	-
受取和解金	Settlement received	-	-	18	150	-
違約金収入	Penalty income	74	84	100	122	75
その他	Other	94	265	137	154	77
営業外費用	Non-operating expenses	672	578	358	272	160
支払利息	Interest expenses	336	207	220	154	92
シンジケートローン手数料	Commission for syndicated loans	90	60	4	-	-
アレンジメントフィー	Arrangement fee	-	94	-	-	-
為替差損	Foreign exchange losses	12	29	-	-	-
投資事業組合運用損	Loss on investments in partnership	53	23	11	3	-
持分法による投資損失	Share of loss of entities accounted for using equity method	0	-	-	19	20
その他	Other	179	163	123	95	47
経常利益	Ordinary income	6,955	9,754	11,093	12,346	6,930
利益率	profit margin	3.7%	4.7%	5.1%	5.1%	5.5%
特別利益	Extraordinary income	82	9	82	42	-
固定資産売却益	Gain on sale of non-current assets	-	5	49	-	-
投資有価証券売却益	Gain on sale of investment securities	-	3	0	-	-
出資金売却益	Gain on sale of investment	-	-	-	42	-
事業撤退損戻入益	Reversal of loss on business withdrawal	82	-	-	-	-
為替換算調整勘定取崩益	Foreign currency translation adjustments reversal gains	-	-	31	-	-
特別損失	Extraordinary loss	1,281	1,558	822	225	74
固定資産除却損	Loss on retirement of non-current assets	39	118	78	65	54
関係会社株式評価損	Loss on valuation of investment securities	-	948	-	4	-
リース解約損	Loss on cancellation of leases	14	17	11	5	-
減損損失	Impairment loss	987	360	732	149	19
関係会社出資金売却損	Loss on sale of investments in capital of subsidiaries and affiliates	238	-	-	-	-
事業撤退損	Loss on withdrawal from business	-	112	-	-	-
税金等調整前当期純利益	Profit before income taxes	5,756	8,205	10,353	12,163	6,856
利益率	profit margin	3.1%	3.9%	4.7%	5.1%	5.5%
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	3,934	5,109	7,168	8,283	4,544

連結キャッシュ・フロー計算書

Consolidated Statements of Cash Flows

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 2Q
営業活動によるキャッシュ・フロー	Cash flows from operating activities	12,525	2,201	17,639	4,580	9,809
税金等調整前当期純利益	Profit before income taxes	5,756	8,205	10,353	12,163	6,856
減価償却費	Depreciation	1,775	1,550	1,682	1,615	873
減損損失	Impairment loss	987	360	732	149	19
固定資産除却損	Loss on retirement of non-current assets	39	118	78	65	54
リース解約損	Loss on cancellation of leases	14	17	11	5	-
有形固定資産売却損益(△は益)	Loss (gain) on sale of property, plant and equipment	-	-	△ 49	-	-
関係会社出資金売却損	Loss on sale of investments in capital of subsidiaries and affiliates	238	-	-	-	-
投資有価証券評価損益	Loss (gain) on valuation of investment securities	-	948	-	-	-
事業撤退損	Loss on withdrawal from business	-	112	-	-	-
のれん償却額	Amortization of goodwill	9	-	-	-	-
出資金売却益	Gain on sale of investment	-	-	-	△ 42	-
貸倒引当金の増減額(△は減少)	Increase (decrease) in allowance for doubtful accounts	△ 8	10	5	△ 1	△ 1
完成工事補償引当金の増減額(△は減少)	Increase (decrease) in provision for warranties for completed constructions	193	131	△ 21	48	32
受取利息及び受取配当金	Interest and dividends income	△ 8	△ 5	△ 1	△ 2	△ 1
支払利息	Interest expenses	336	207	220	154	92
受取和解金	Settlement received	-	-	△ 18	△ 150	-
営業債権の増減額(△は増加)	Decrease (increase) in trade receivables	△ 1,827	△ 1,920	△ 334	4,572	760
棚卸資産の増減額(△は増加)	Decrease (increase) in inventories	△ 2,243	△ 6,643	2,917	△ 8,472	△ 2,462
未払消費税等の増減額(△は減少)	Increase (decrease) in accrued consumption taxes	-	-	-	△ 1,320	-
仕入債務の増減額(△は減少)	Increase (decrease) in trade payables	1,735	△ 268	1,041	1,219	2,559
未成工事受入金等の増減額(△は減少)	Increase (decrease) in advances received on construction contracts in progress	5,936	△ 214	2,903	△ 1,058	3,453
その他	Other	1,046	2,837	64	△ 81	32
小計	Sub total	13,981	5,450	20,718	8,863	12,270
利息及び配当金の受取額	Interest and dividends received	8	3	2	1	1
利息の支払額	Interest paid	△ 324	△ 212	△ 214	△ 170	△ 97
リース解約損の支払額	Payments for loss on cancellation of lease contracts	△ 14	△ 17	△ 11	△ 5	-
和解金の受取額	Amount of settlement money received	-	-	18	150	-
法人税等の支払額	Income taxes paid	△ 1,132	△ 3,027	△ 2,876	△ 4,264	△ 2,365
その他	Other	7	6	3	5	2

連結キャッシュ・フロー計算書

Consolidated Statements of Cash Flows

		2019. 5	2020. 5	2021. 5	2022. 5	2023.5 2Q
投資活動によるキャッシュ・フロー	Cash flows from investing activities	△ 1,531	△ 3,494	△ 1,520	△ 1,992	△ 1,084
有形固定資産の取得による支出	Purchases of property, plant and equipment	△ 1,393	△ 2,679	△ 1,655	△ 1,850	△ 1,049
有形固定資産の売却による収入	Proceeds from sales of property, plant and equipment	54	131	233	-	-
投資有価証券の取得による支出	Purchases of investment securities	△ 33	△ 140	-	-	-
投資有価証券の売却による収入	Proceeds from sales of investment securities	-	8	1	-	-
無形固定資産の取得による支出	Purchase of intangible assets	-	-	△ 138	△ 193	-
貸付金の回収による収入	Proceeds from collection of loans receivable	5	3	3	4	1
連結の範囲の変更を伴う関係会社出資金の売却による収入	Proceeds from sale of investments in capital of subsidiaries and affiliates resulting in change in scope of consolidation	4	-	-	-	-
出資金の売却による収入	Proceeds from sale of investments in capital	-	-	-	199	-
その他	Other	△ 169	△ 818	34	△ 153	△ 36
財務活動によるキャッシュ・フロー	Cash flows from financing activities	△ 15,605	5,274	△ 14,436	△ 109	△ 3,966
短期借入金の純増減額(△は減少)	Net increase (decrease) in short-term borrowings	109	6,751	△ 2,748	△ 1,186	△ 357
長期借入による収入	Proceeds from long-term borrowings	5,784	6,103	264	3,675	1,700
長期借入金の返済による支出	Repayments of long-term borrowings	△ 19,880	△ 5,308	△ 9,816	△ 837	△ 1,643
自己株式の取得による支出	Purchase of treasury shares	-	△ 893	-	△ 450	-
社債の償還による支出	Redemption of bonds	△ 100	-	-	-	-
配当金の支払額	Dividends paid	△ 1,349	△ 1,140	△ 2,060	△ 2,943	△ 3,656
非支配株主からの払込による収入	Proceeds from share issuance to non-controlling shareholders	6	3	-	-	-
非支配株主への配当金の支払額	Dividends paid to non-controlling interests	-	△ 17	△ 11	△ 59	-
非支配株主への払戻による支出	Repayments to non-controlling shareholders	△ 0	-	-	-	-
割賦債務の返済による支出	Repayments of installment payables	△ 35	△ 11	-	-	-
その他	Other	△ 138	△ 212	△ 64	△ 21	△ 8
現金及び現金同等物に係る換算差額	Effect of exchange rate change on cash and cash equivalents	△ 1	△ 2	6	26	83
現金及び現金同等物の増減額(△は減少)	Net increase (decrease) in cash and cash equivalents	△ 4,613	3,979	1,688	790	4,843
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of period	31,627	27,013	30,993	32,681	33,471
現金及び現金同等物の期末残高	Cash and cash equivalents at end of period	27,013	30,993	32,681	33,471	38,314