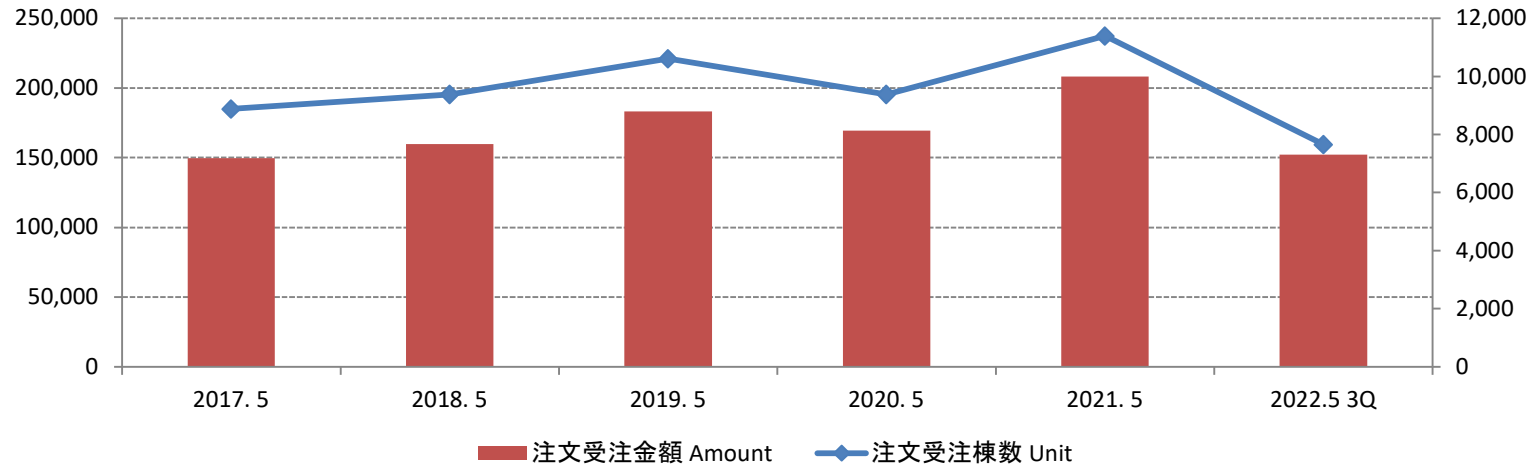


タマホーム株式会社 フィナンシャル ファクトブック2022年5月期 第3四半期 自2021年6月1日 至2022年2月28日
Tama Home Co., Ltd. Financial FactBook 3rd Quarter of Fiscal Year Ending May 31, 2022

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注文住宅 受注実績推移
Changes in orders of custom-build homes

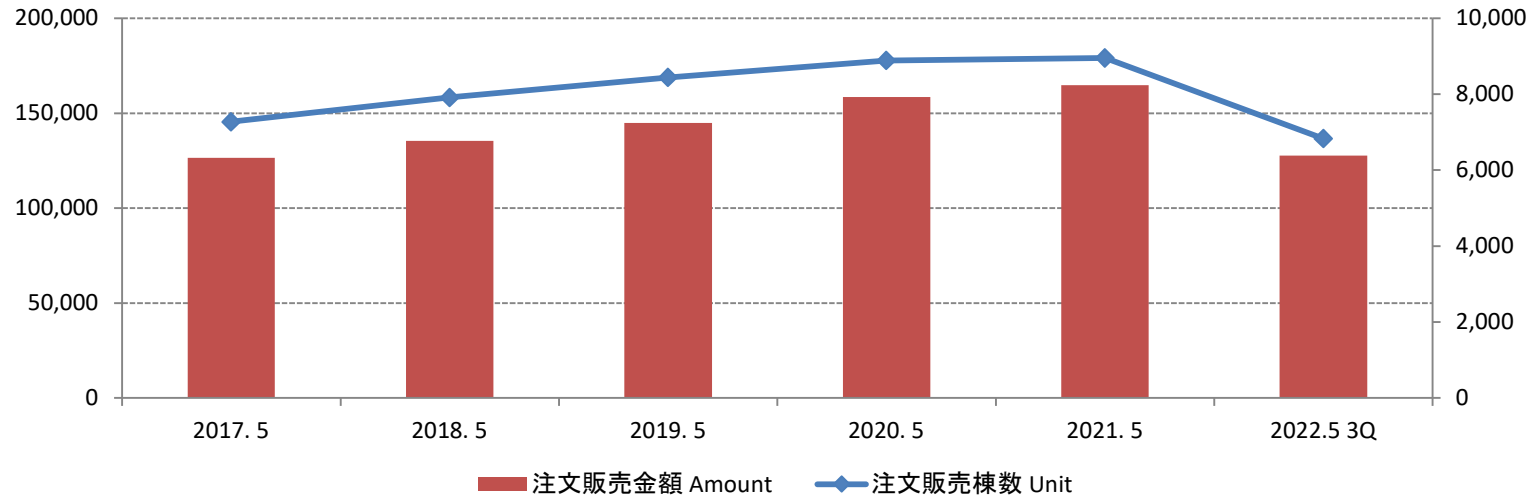


〈受注棟数・金額 Changes in orders〉

棟数 Unit	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
注文住宅 Custom-build homes	8,877	9,386	10,604	9,380	11,395	7,660
戸建分譲住宅 Detached Homes	372	440	526	713	929	855
計 Total	9,249	9,826	11,130	10,093	12,324	8,515

金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
注文住宅 Custom-build homes	149,659	159,711	183,320	169,582	208,151	152,355
戸建分譲住宅 Detached homes	5,668	6,860	8,270	11,520	15,643	14,901
計 Total	155,327	166,571	191,590	181,102	223,794	167,256

注文住宅 販売実績推移
Changes in sales of custom-build homes



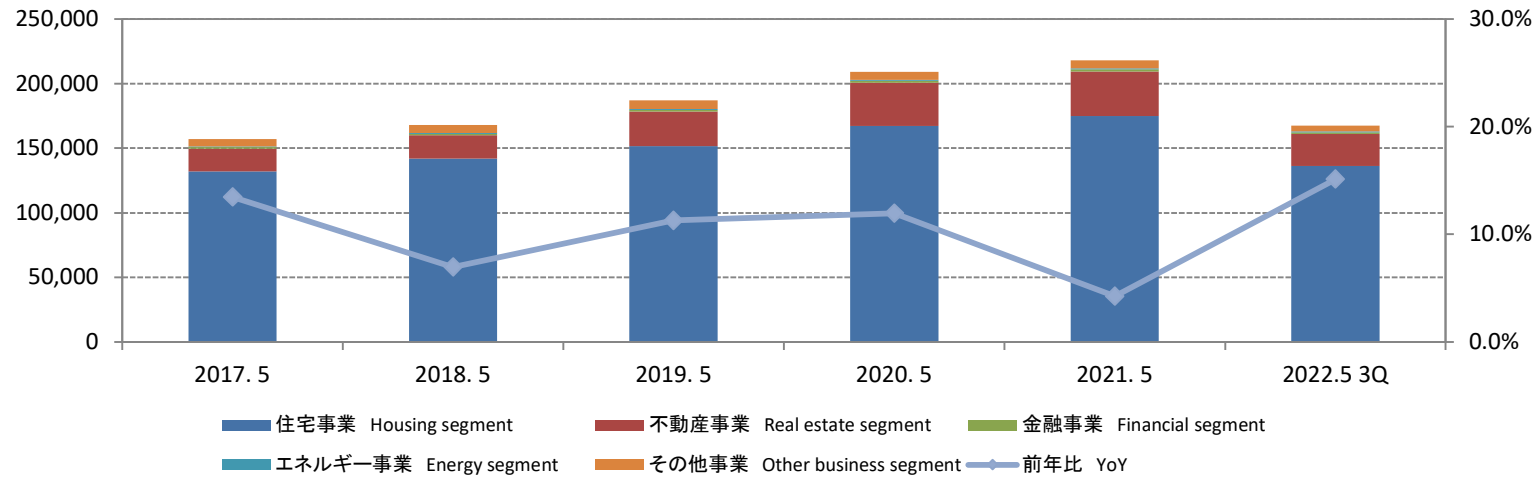
〈販売棟数・金額 Changes in sales〉

棟数 Unit	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
注文住宅 Custom-build homes	7,275	7,913	8,444	8,890	8,957	6,830
既存ライン Standard line	6,852	7,144	7,667	8,050	8,398	6,502
ハイライン Hight-end line	-	2	-	-	-	1
ベーシックライン Low-end line	423	767	777	840	559	327
戸建分譲住宅 Detached homes	346	397	472	620	829	715
計 Total	7,621	8,310	8,916	9,510	9,786	7,545

金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
注文住宅 Custom-build homes	126,423	135,410	144,872	158,480	164,746	127,610
戸建分譲住宅 Detached homes	10,914	12,596	13,866	18,589	25,214	21,263
計 Total	137,337	148,006	158,738	177,069	189,960	148,873

連結売上高 Net sales (Consolidated)

連結売上高 セグメント別推移
Changes in sales by segment



〈売上高 Net sales (Consolidated)〉

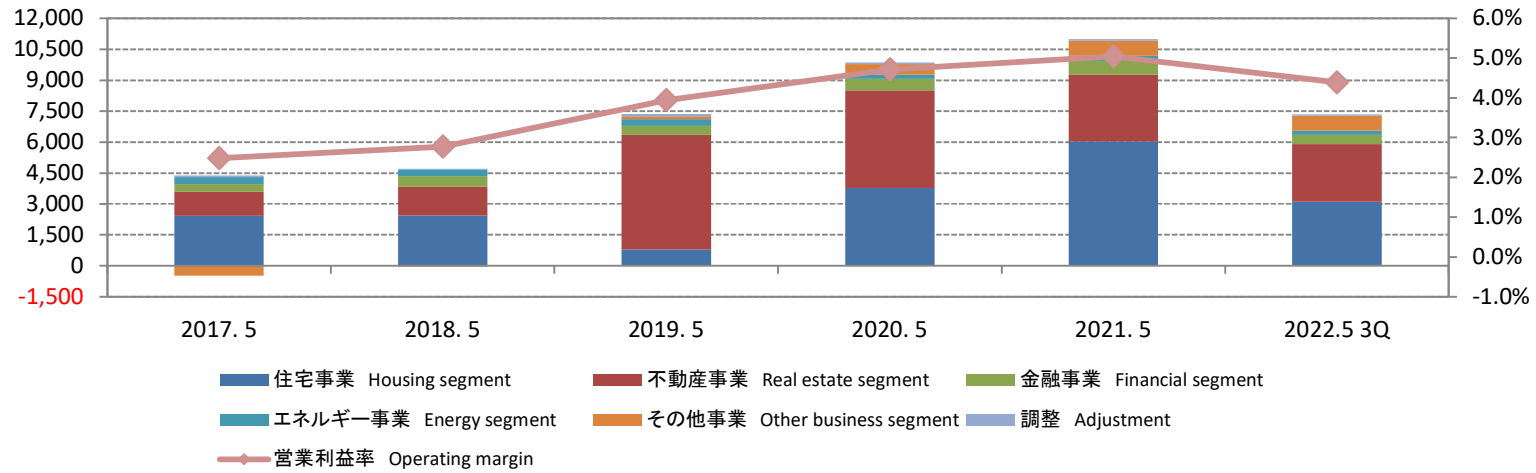
金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q	
売上高 Net sales	157,001	167,915	186,874	209,207	218,092	167,480	
前年比 YoY		13.5%	7.0%	11.3%	12.0%	4.2%	15.1%

〈セグメント別業績 Sales by segment (Consolidated)〉

金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
住宅事業 Housing segment	131,900	141,847	151,647	167,099	174,630	136,100
非住宅事業 Non-Housing segment	25,100	26,068	35,227	42,108	43,462	31,379
不動産事業 Real estate segment	17,666	18,019	26,640	33,427	34,751	25,062
金融事業 Financial segment	1,060	1,163	1,165	1,434	1,550	1,092
エネルギー事業 Energy segment	901	880	882	791	821	624
その他事業 Other business segment	5,472	6,004	6,538	6,454	6,338	4,599
計 Total	157,001	167,915	186,874	209,207	218,092	167,480

連結営業利益 Operating income (Consolidated)

連結営業利益 セグメント別推移
Changes in operating income by segment



〈営業利益 Changes in operating income (Consolidated)〉

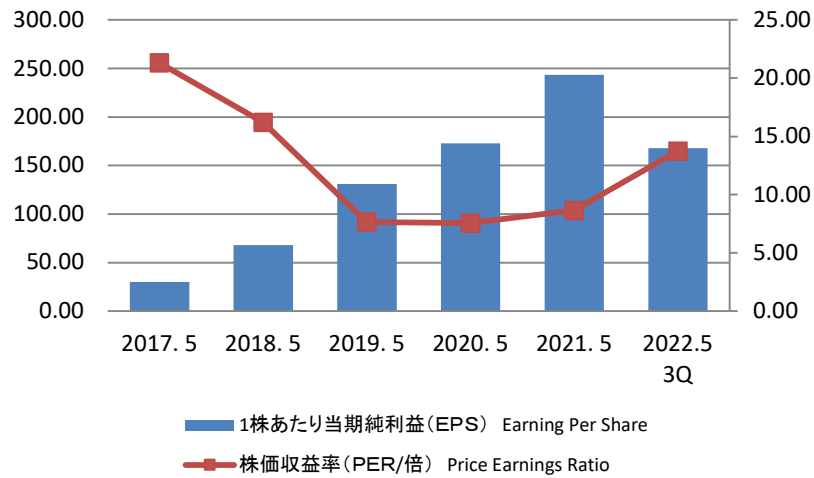
金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
営業利益 Operating income	3,901	4,653	7,366	9,873	10,999	7,348
営業利益率 Operating margin	2.5%	2.8%	3.9%	4.7%	5.0%	4.4%

〈セグメント別業績 Changes in operating income by segment (Consolidated)〉

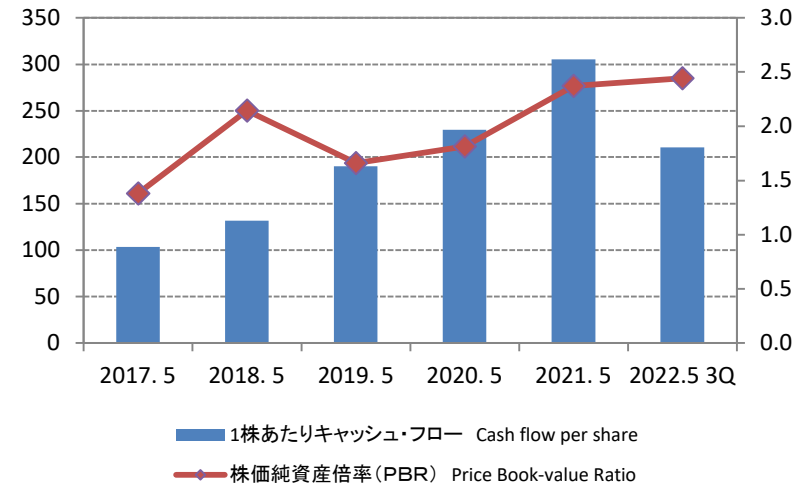
金額(百万円) Amount(¥Million)	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
住宅事業 Housing segment	2,437	2,444	801	3,775	6,030	3,106
非住宅事業 Non-Housing segment	1,387	2,176	6,450	6,011	4,888	4,186
不動産事業 Real estate segment	1,146	1,383	5,553	4,726	3,241	2,795
金融事業 Financial segment	387	516	432	564	671	451
エネルギー事業 Energy segment	328	330	327	206	243	204
その他事業 Other business segment	△ 475	△ 53	135	513	731	734
調整 Adjustment	76	31	115	86	80	55
計 Total	3,901	4,653	7,366	9,873	10,999	7,348

1株あたり情報 Per share date

1株あたり当期純利益(EPS)、株価収益率(PER/倍)
Changes in Earning Per Share and Price earnings ratio



1株あたりキャッシュ・フロー、株価純資産倍率(PBR)
Changes in Cash flow per share and Price Book - value ratio



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
1株あたり当期純利益(EPS) Earning Per Share	30.00	68.12	130.89	172.76	243.35	167.86
株価収益率(PER/倍) Price Earnings Ratio	21.30	16.22	7.66	7.55	8.65	13.73
1株あたりキャッシュ・フロー Cash flow per share	104	132	190	230	305	211
株価純資産倍率(PBR) Price Book-value Ratio	1.4	2.1	1.7	1.8	2.4	2.4
年度末株価(円) Stock price at the end of the fiscal year	639	1,105	1,002	1,304	2,104	2,305

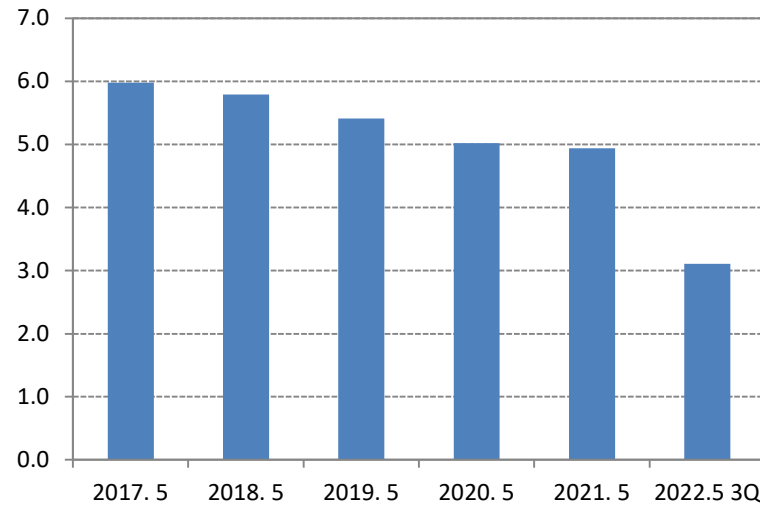
※株価収益率 = 株価(各年度末) / 1株あたり親会社株主に帰属する当期純利益

※キャッシュ・フロー = 親会社株主に帰属する当期純利益 + 減価償却費

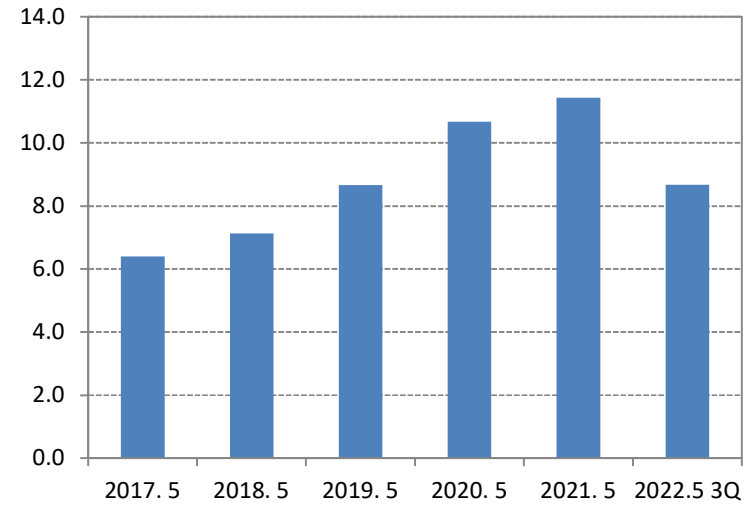
※PER = Stock price (the end of the fiscal year) / Profit for the year attributable to owners of parent per share

※Cash flow = Profit for year attributable to owners of parent + Depreciation expenses

棚卸資産回転率
Changes in Inventory turnover rate



有形固定資産回転率
Tangible fixed asset turnover rate



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
たな卸資産回転率 Inventory turnover rate	6.0	5.8	5.4	5.0	4.9	3.1
有形固定資産回転率 Tangible fixed asset turnover rate	6.4	7.1	8.7	10.7	11.4	8.7

※棚卸資産回転率 = 売上原価 / 棚卸資産

※有形固定資産回転率 = 売上高 / 有形固定資産

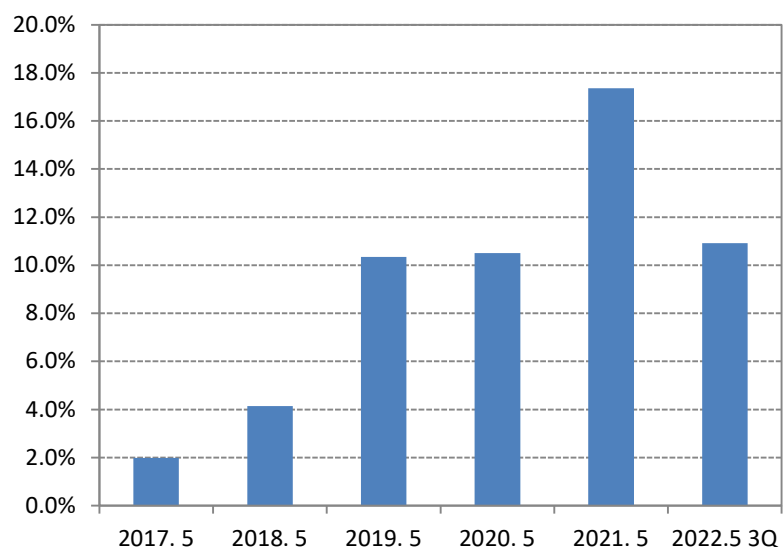
※棚卸資産、有形固定資産は期中平均値

※Inventory turnover rate = Cost of sales / Inventory

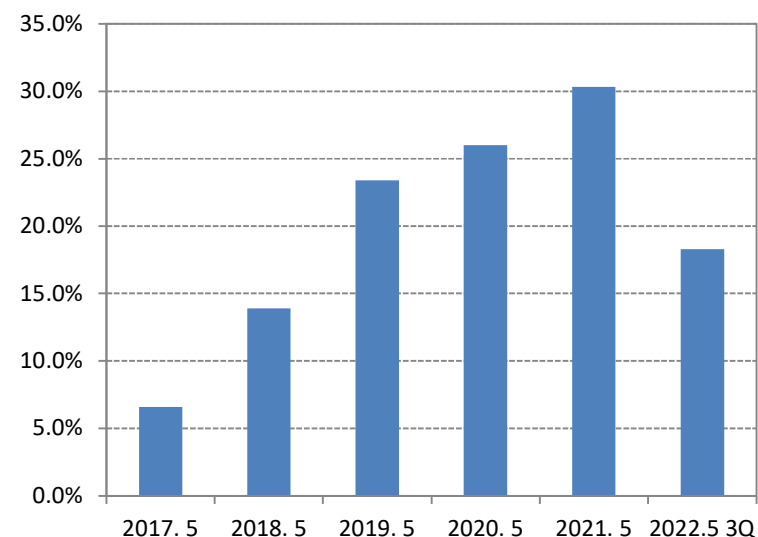
※Tangible fixed asset turnover rate = Net sales / Tangible fixed assets

※Inventory and tangible fixed assets are average for the period.

投下資本利益率(ROIC)



株主資本利益率(ROE)



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5 3Q
投下資本利益率(ROIC)	2.0%	4.1%	10.3%	10.5%	17.4%	10.9%
株主資本利益率(ROE)	6.6%	13.9%	23.4%	26.0%	30.3%	18.3%
D/Eレシオ D/E ratio	2.36	2.36	1.21	1.42	0.65	0.69

※投下資本利益率(ROIC) = 親会社株主に帰属する当期純利益 / 投下資本
 ※投下資本 = 純資産 + 有利子負債

※株主資本利益率(ROE) = 親会社株主に帰属する当期純利益 / 株主資本

※D/Eレシオ = 負債 / 株主資本

※株主資本は期中平均値を使用

※ROIC = Profit for the year attributable to owners of parent / Invested capital

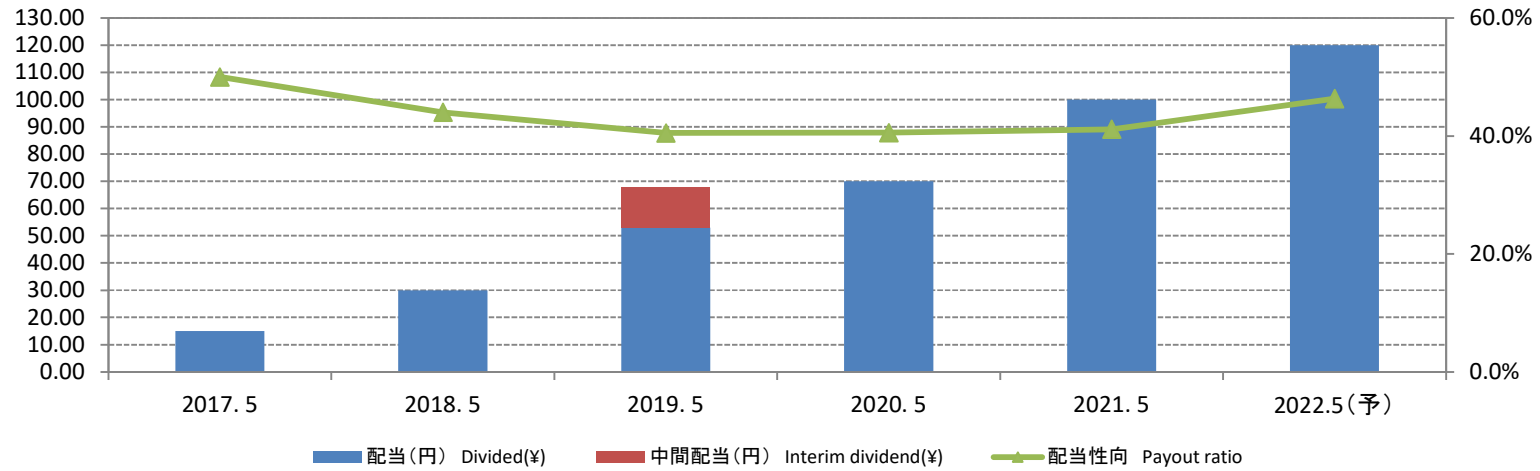
※Invested capital = Net assets + Interest-bearing debts

※ROE = Profit for the year attributable to owners of parent / Invested capital

※D/E ratio = Liabilities / Shareholder's equity

※Shareholder's equities are average during the period.

配当金額、配当性向
Changes in Divided and Payout ratio



	2017.5	2018.5	2019.5	2020.5	2021.5	2022.5(予)
配当(円) Divided(¥)	15.00	30.00	53.00	70.00	100.00	120.00
中間配当(円) Interim dividend(¥)	-	-	15.00	-	-	-
配当性向 Payout ratio	50.0%	44.0%	40.5%	40.5%	41.1%	46.3%

連結貸借対照表

Consolidated balance sheets

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 3Q
資産の部	Assets					
流動資産	Current assets	61,012	62,920	75,519	74,603	81,180
現金及び預金	Cash and deposits	31,627	27,013	30,993	32,681	30,076
受取手形・完成工事未収入金等	Notes receivable, accounts receivable from completed construction contracts and other	1,284	1,278	1,357	1,294	1,488
営業貸付金	Operating loans	3,124	4,959	6,801	7,200	4,600
販売用不動産	Real estate for sale	7,717	8,191	6,377	9,234	9,362
未成工事支出金	Costs on construction contracts in progress	7,692	11,048	11,873	12,054	17,841
仕掛販売用不動産	Real estate for sale in process	7,672	8,645	16,300	10,225	15,759
その他の棚卸資産	Other inventories	573	502	479	599	631
その他	Other	1,325	1,283	1,342	1,321	1,428
貸倒引当金	Allowance for doubtful accounts	△ 3	△ 2	△ 6	△ 8	△ 8
固定資産	Non-current assets	29,754	26,577	26,193	25,612	25,253
有形固定資産	Property, Plant and equipment	23,377	19,778	19,434	18,732	18,975
建物及び構築物	Buildings and structures	11,155	8,923	9,316	8,926	8,988
機械装置及び運搬具	Machinery, equipment and vehicles	3,683	3,467	3,236	3,029	3,066
土地	Land	8,240	6,846	6,698	6,587	6,655
リース資産	Lease assets	130	153	33	25	-
建設仮勘定	Construction in progress	19	249	13	18	-
その他	Other	147	137	136	144	264
無形固定資産	Intangible assets	160	117	832	953	1,095
投資その他の資産	Total investments and other assets	6,216	6,680	5,926	5,926	5,182
投資有価証券	Investment securities	1,499	1,444	514	486	-
長期貸付金	Long-term loans receivable	85	81	77	74	-
繰延税金資産	Deferred tax assets	1,017	1,546	1,789	1,946	-
その他	Other	4,124	4,111	4,053	3,932	-
投資その他の資産	Investments and other assets	-	-	-	-	5,693
貸倒引当金	Allowance for doubtful accounts	△ 510	△ 503	△ 509	△ 513	△ 510
資産合計	Total assets	90,767	89,497	101,713	100,216	106,433

連結貸借対照表

Consolidated balance sheets

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 3Q
負債の部	Liabilities					
流動負債	Current liabilities	53,103	60,691	68,847	68,363	71,308
支払手形・工事未払金等	Notes payable, accounts payable for construction contracts and other	12,793	14,528	14,260	15,301	16,571
短期借入金	Short-term borrowings	8,475	8,585	15,336	12,588	13,109
1年内返済予定の長期借入金	Current portion of long-term borrowings	6,264	3,907	3,785	356	482
未払法人税等	Income taxes payable	863	2,071	2,389	2,858	223
未成工事受入金	Advances received on uncompleted construction contracts	17,255	23,191	22,977	25,880	33,964
完成工事補償引当金	Provision for warranties for completed construction	1,037	1,230	1,362	1,341	1,460
賞与引当金	Provision for bonuses	243	146	191	244	946
その他	Other	6,071	7,029	8,543	9,792	4,549
固定負債	Noncurrent liabilities	22,151	10,615	11,633	5,638	7,434
長期借入金	Long-term borrowings	19,087	7,346	8,263	2,140	3,870
資産除去債務	Asset retirement obligations	1,562	1,558	1,567	1,816	1,809
その他	Other	1,501	1,710	1,801	1,681	1,753
負債合計	Total liabilities	75,254	71,307	80,480	74,001	78,743
純資産の部	Net assets					
株主資本	Shareholders' equity	15,161	17,743	20,818	25,924	27,457
資本金	Share capital	4,310	4,310	4,310	4,310	4,310
資本剰余金	Capital surplus	4,356	4,357	4,280	4,280	4,280
利益剰余金	Retained earnings	6,494	9,076	12,228	17,334	19,318
自己株式	Treasury shares	-	-	△0	△0	△ 450
その他の包括利益累計額	Accumulated other comprehensive income	325	393	358	216	192
その他有価証券評価差額金	Valuation difference on available-for-sale securities	13	4	20	19	16
繰延ヘッジ損益	Deferred gains or losses on hedges	△0	3	0	3	0
為替換算調整勘定	Foreign currency translation adjustment	313	385	338	193	175
非支配株主持分	Non-controlling interests	25	52	55	73	40
純資産合計	Total net assets	15,513	18,190	21,232	26,214	27,690
負債純資産合計	Total liabilities and net assets	90,767	89,497	101,713	100,216	106,433

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 3Q
売上高	Net sales	167,915	186,874	209,207	218,092	167,480
売上原価	Cost of sales	126,701	140,873	159,269	165,872	128,869
売上総利益	Gross profit	41,214	46,000	49,937	52,219	38,611
利益率	profit margin	24.5%	24.6%	23.9%	23.9%	23.1%
販管費及び一般管理費	Selling, general and administrative expenses	36,560	38,633	40,064	41,220	31,262
役員報酬	Remuneration for directors (and other officers)	905	1,014	989	1,081	-
従業員給料手当	Employees' salaries and allowances	12,508	12,681	12,997	13,791	-
従業員賞与	Employees' bonuses	1,049	1,362	2,299	2,496	-
賞与引当金繰入額	Provision for bonuses	163	100	129	158	-
退職給付費用	Retirement benefit expenses	409	452	518	564	-
法定福利費	Legal welfare expenses	2,044	2,031	2,252	2,320	-
通信交通費	Correspondence and transportation expenses	1,214	1,292	1,286	1,255	-
広告宣伝費	Advertising expenses	6,248	7,365	7,494	7,900	-
貸倒引当金繰入額	Provision of allowance for doubtful accounts	△0	△ 2	13	13	-
賃借料	Rent expenses	4,784	4,648	4,514	4,352	-
減価償却費	Depreciation	1,553	1,430	1,274	1,378	-
その他販管費	Other	5,678	6,256	6,294	5,908	-
営業利益	Operating profit	4,653	7,366	9,873	10,999	7,348
利益率	profit margin	2.8%	3.9%	4.7%	5.0%	4.4%

連結損益計算書

Consolidated statements of income

		2018. 5	2019. 5	2020. 5	2021. 5	2022.5 3Q
営業外収益	Non-operating income	285	260	459	453	459
受取利息	Interest income	12	7	4	1	1
受取配当金	Dividends income	0	0	0	0	0
仕入割引	Purchase discount	64	55	75	72	53
為替差益	Foreign exchange gain	-	-	-	88	47
受取地代家賃	Rental income from land and buildings	19	27	27	27	-
持分法による投資利益	Share of profit of entities accounted for using equity method	-	-	0	5	-
受取和解金	Settlement received	-	-	-	-	150
違約金収入	Penalty income	78	74	84	100	81
その他	Other	108	94	265	155	126
営業外費用	Non-operating expenses	909	672	578	358	194
支払利息	Interest expenses	380	336	207	220	106
シンジケートローン手数料	Commission for syndicated loans	125	90	60	4	-
アレンジメントフィー	Arrangement fee	64	-	94	-	-
為替差損	Foreign exchange losses	44	12	29	-	-
投資事業組合運用損	Loss on investments in partnership	111	53	23	11	-
持分法による投資損失	Share of loss of entities accounted for using equity method	-	0	-	-	19
その他	Other	183	179	163	123	68
経常利益	Ordinary income	4,029	6,955	9,754	11,093	7,614
利益率	profit margin	2.4%	3.7%	4.7%	5.1%	4.5%
特別利益	Extraordinary income	52	82	9	82	-
固定資産売却益	Gain on sale of non-current assets	52	-	5	49	-
投資有価証券売却益	Gain on sale of investment securities	-	-	3	0	-
事業撤退損戻入益	Reversal of loss on business withdrawal	-	82	-	-	-
為替換算調整勘定取崩益	Foreign currency translation adjustments reversal gains	-	-	-	31	-
特別損失	Extraordinary loss	1,045	1,281	1,558	822	126
固定資産除却損	Loss on retirement of non-current assets	52	39	118	78	58
投資有価証券評価損	Loss on valuation of investment securities	5	-	948	-	-
リース解約損	Loss on cancellation of leases	5	14	17	11	5
減損損失	Impairment loss	74	987	360	732	63
賃貸借契約解約損	Loss on cancellation of rental contracts	4	-	-	-	-
関係会社出資金売却損	Loss on sale of investments in capital of subsidiaries and affiliates	-	238	-	-	-
和解金	Settlement package	100	-	-	-	-
事業撤退損	Loss on withdrawal from business	802	-	112	-	-
その他	Other	-	-	-	-	-
税金等調整前当期純利益	Profit before income taxes	3,036	5,756	8,205	10,353	7,488
利益率	profit margin	1.8%	3.1%	3.9%	4.7%	4.5%
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	2,047	3,934	5,109	7,168	4,928